State of Vermont 457 Plan



Plan Review

For the Period From January 1, 2016 to March 31, 2016

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Plan Assets

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Participation

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Plan Summary (in millions)

Total Assets

♦ Assets at March 31, 2016	\$392.96
♦ Less assets at December 31, 2015	\$392.36
◆ Asset change for the quarter	\$0.60
Asset Components	
◆ Contributions for the quarter	\$5.71
◆ Less distributions for the quarter	-\$7.25
♦ Net investment gain for the quarter	<u>\$2.14</u>
♦ Asset change for the quarter	\$0.60

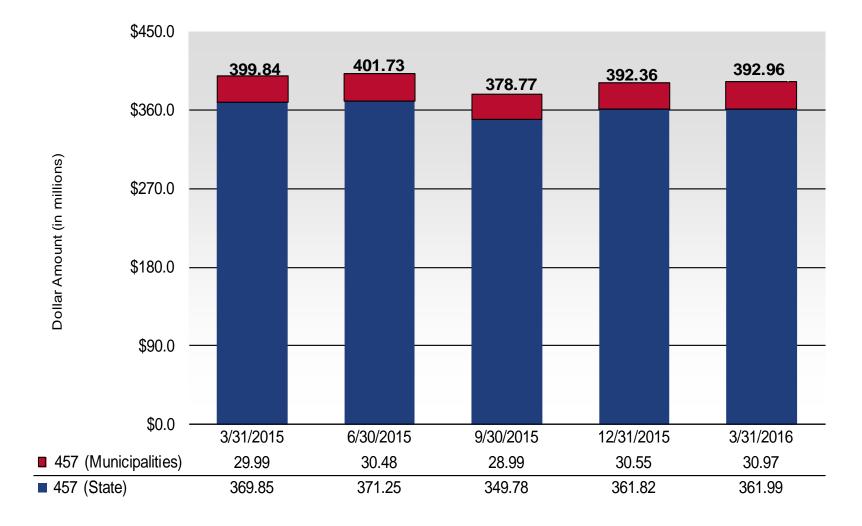


Plan Summary

- ♦ Plan assets were at \$392.96 million as of March 31, 2016
- ♦ Plan assets grew by \$0.60 million (0.2%) from January 1, 2016 to March 31, 2016
- ◆ Contributions were \$5.71 million from January 1, 2016 to March 31, 2016
- ♦ From January 1, 2016 to March 31, 2016 there were 7,009 participants

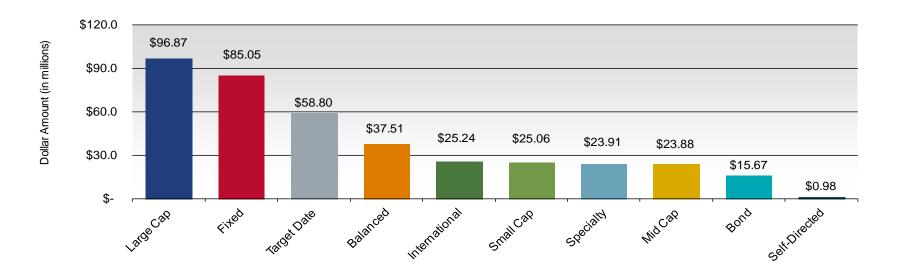


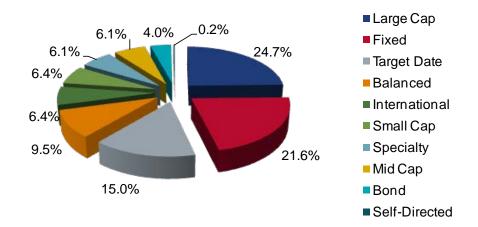
Asset Growth





Assets by Asset Class







Percentage of Assets by Asset Class

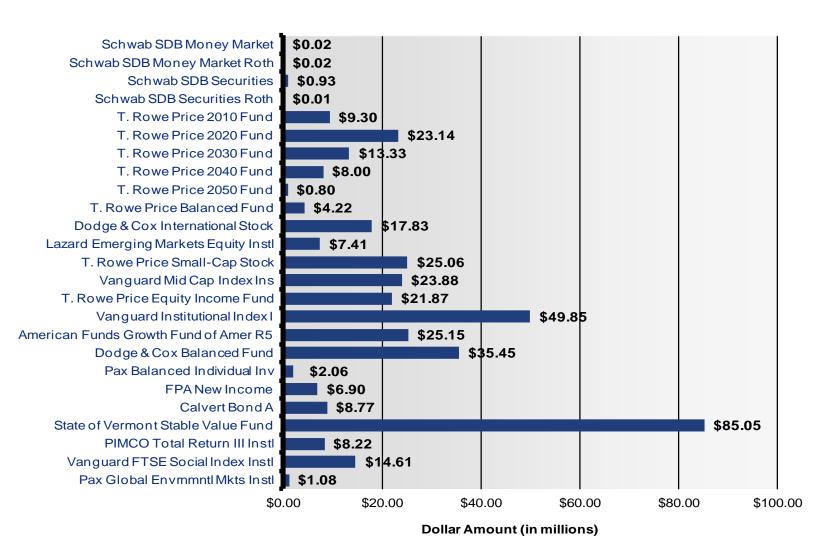
457 (State)	Self	Target		Small	Mid	Large				
	Directed	Date	Internat'l	Cap	Cap	Cap	Balanced	Bond	Fixed	Specialty
1/1/2015 to 3/31/2015	0.3%	13.4%	7.8%	7.3%	5.5%	23.0%	11.3%	2.9%	20.9%	7.8%
4/1/2015 to 6/30/2015	0.3%	13.5%	7.7%	7.1%	5.6%	23.5%	11.1%	3.1%	20.7%	7.6%
7/1/2015 to 9/30/2015	0.3%	13.5%	6.7%	6.5%	5.7%	23.4%	10.8%	3.5%	22.4%	7.2%
10/1/2015 to 12/31/2015	0.3%	13.6%	6.6%	6.6%	5.8%	24.6%	10.3%	3.6%	21.9%	6.8%
1/1/2016 to 3/31/2016	0.3%	13.7%	6.5%	6.5%	6.0%	25.2%	9.7%	4.0%	22.1%	6.1%

457 (Municipalities)	Self Directed	Target Date	Internat'l	Small Cap	Mid Cap	Large Cap	Balanced	Bond	Fixed	Specialty
1/1/2015 to 3/31/2015	0.0%	29.2%	6.9%	5.8%	7.3%	15.5%	9.6%	2.5%	14.9%	8.2%
4/1/2015 to 6/30/2015	0.0%	29.4%	7.5%	4.9%	7.4%	16.2%	9.4%	2.8%	15.1%	7.3%
7/1/2015 to 9/30/2015	0.0%	29.7%	5.9%	4.6%	7.5%	15.7%	9.2%	3.1%	17.5%	6.9%
10/1/2015 to 12/31/2015	0.0%	29.0%	6.1%	4.8%	7.9%	17.9%	8.7%	3.3%	15.9%	6.4%
1/1/2016 to 3/31/2016	0.0%	29.3%	6.0%	4.8%	7.6%	18.4%	8.1%	3.5%	16.6%	5.8%

Combined	Self Directed	Target Date	Internat'l	Small Cap	Mid Cap	Large Cap	Balanced	Bond	Fixed	Specialty
1/1/2015 to 3/31/2015	0.2%	14.6%	7.7%	7.2%	5.6%	22.4%	11.1%	2.8%	20.5%	7.8%
4/1/2015 to 6/30/2015	0.2%	14.7%	7.7%	6.9%	5.7%	22.9%	11.0%	3.1%	20.3%	7.5%
7/1/2015 to 9/30/2015	0.2%	14.8%	6.6%	6.4%	5.8%	22.8%	10.7%	3.5%	22.1%	7.1%
10/1/2015 to 12/31/2015	0.2%	14.8%	6.5%	6.5%	6.0%	24.1%	10.2%	3.6%	21.4%	6.7%
1/1/2016 to 3/31/2016	0.2%	15.0%	6.4%	6.4%	6.1%	24.7%	9.5%	4.0%	21.6%	6.1%



Assets by Investment Option





Asset Distribution by Fund – 457 (State) Plan

Active Participant	s:
3/31/2015	6,100
6/30/2015	6,105
9/30/2015	6,102
12/31/2015	6,121
3/31/2016	6,140
Average Accoun	t
Balance per Parti	cipant:
3/31/2015	
6/30/2015	\$60,810
9/30/2015	\$57,323
12/31/2015	\$59,111
3/31/2016	\$58,956
Average Number	of
Investment Option	าร
per Participant:	
3/31/2015	4.3
6/30/2015	4.8
9/30/2015	4.9
12/31/2015	5.0
3/31/2016	5.1

Asset Class/Fund Name	12/3	31/2015		3/3	1/2016	
	Amount	Pct	Accts	Amount	Pct	Accts
Self-Directed		-				
Schw ab SDB Money Market	38,599	0.0%	8	17,073	0.0%	10
Schw ab SDB Money Market Roth	0	0.0%	-	22,512	0.0%	1
Schw ab SDB Securities	870,850	0.2%	8	928,340	0.3%	10
Schw ab SDB Securities Roth	35,227	0.0%	1	12,435	0.0%	1
	944,677	0.3%		980,360	0.3%	
Target Date						
T. Row e Price 2010 Fund	7,890,734	2.2%	292	8,030,407	2.2%	292
T. Row e Price 2020 Fund	19,503,550	5.4%	607	19,619,246	5.4%	598
T. Row e Price 2030 Fund	10,482,813	2.9%	518	10,827,306	3.0%	516
T. Row e Price 2040 Fund	6,961,143	1.9%	418	6,893,082	1.9%	414
T. Row e Price 2050 Fund	648,542	0.2%	79	690,634	0.2%	83
T. Row e Price Balanced Fund	3,597,226	1.0%	221	3,650,078	1.0%	218
	49,084,010	13.6%		49.710.754	13.7%	
International	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			-, -, -		
Dodge & Cox International Stock	17,402,895	4.8%	2,343	16,584,340	4.6%	2,376
Lazard Emerging Markets Equity Instl	6,310,604	1.7%	1,637	6,811,496	1.9%	1,741
	23.713.499	6.6%	ľ	23,395,837	6.5%	
Small-Cap	20,7 10, 100	0.070		20,000,007	0.070	
T. Row e Price Small-Cap Stock	23,898,033	6.6%	2,526	23,566,131	6.5%	2,564
	23,898,033	6.6%	,	23,566,131	6.5%	,
Mid-Cap	23,030,033	0.070		23,300,131	0.070	
Vanguard Mid Cap Index Ins	21,042,204	5.8%	2,294	21,544,758	6.0%	2,350
ranguala ma bap maba mb	21,042,204	5.8%	2,20 .	21,544,758	6.0%	2,000
Large-Cap	21,042,204	5.6%		21,344,736	0.0%	
T. Row e Price Equity Income Fund	21,069,715	5.8%	2.326	20,971,667	5.8%	2,360
Vanguard Institutional Index I	44,062,278	12.2%	2,340	46,950,681	13.0%	2,830
American Funds Growth Fund of Amer R5	23,850,653	6.6%	2,408	23,253,192	6.4%	2,456
, mondant and Grow art and Grown to	88,982,647	24.6%	2, .00	91,175,540	25.2%	2, .00
Balanced	88,982,047	24.0%		91,175,540	25.2 /6	
Dodge & Cox Balanced Fund	35,436,283	9.8%	2,392	33,337,435	9.2%	2,314
Pax Balanced Individual Inv	1,909,460	0.5%	739	1,673,092	0.5%	2,314 852
Tax Balaneca individual inv		10.3%	, 55		9.7%	032
Daniel	37,345,743	10.3%		35,010,527	9.7%	
Bond FPA New Income	6 533 810	4.00/	460	6 400 207	1.8%	456
Calvert Bond A	6,522,819 6,668,827	1.8% 1.8%	1,549	6,490,207 8,092,864	2.2%	1,602
Calvert Borid A			1,549			1,002
 .	13,191,646	3.6%		14,583,072	4.0%	
Fixed State of Vermont Stable Value Fund	70 163 220	24.00/	2 527	70.010.040	22.40/	2 606
State of Vermont Stable Value Fund	79,163,239	21.9%	3,537	79,910,242	22.1%	3,606
	79,163,239	21.9%		79,910,242	22.1%	
Specialty				=======================================		
PIMCO Total Return III Instl	8,512,489	2.4%	1,742	7,528,689	2.1%	1,825
Vanguard FTSE Social Index InstI	15,021,498	4.2%	1,208	13,643,530	3.8%	649
Pax Global Envrnmntl Mkts Instl	915,863	0.3%	1,078	938,158	0.3%	1,254
	24,449,850	6.8%		22,110,377	6.1%	
	361,815,548	100.0%		361,987,598	100.0%	



Asset Distribution by Fund – 457 (Muni) Plan

Active Participants 3/31/2015 6/30/2015 9/30/2015 12/31/2015 3/31/2016	811 807 832 836 869
Average Account	
Balance per Partic	•
3/31/2015	. ,
	\$37,769
	\$34,842
	\$36,540
3/31/2016	\$35,637
Average Number of	of
Investment Options	5
per Participant:	
3/31/2015	3.9
6/30/2015	4.4
9/30/2015	4.6
12/31/2015	4.7
3/31/2016	4.9

Asset Class/Fund Name	12/2	31/2015		2/2	1/2016	
Asset Class/Fullu Name	Amount	Pct	Accts	Amount	Pct	Accts
Target Date	Amount	FCI	ACCIS	Allbunt	PCI	Accis
T. Row e Price 2010 Fund	1,261,342	4.1%	50	1,267,387	4.1%	49
T. Row e Price 2020 Fund	3,403,354	11.1%	121	3,521,342	11.4%	120
T. Row e Price 2030 Fund	2,473,495	8.1%	102	2.506.713	8.1%	101
T. Row e Price 2040 Fund	1,075,753	3.5%	73	1,104,974	3.6%	73
T. Row e Price 2050 Fund	105,356	0.3%	14	113,798	0.4%	14
T. Row e Price Balanced Fund	548,491	1.8%	34	572,553	1.8%	35
There are a successive and	8,867,790	29.0%	ŭ. - -	9,086,767	29.3%	00
International	0,007,790	29.0%		9,000,707	29.3%	
Dodge & Cox International Stock	1,305,011	4.3%	295	1,248,134	4.0%	317
Lazard Emerging Markets Equity Instl	553,606	1.8%	214	595,142	1.9%	235
Lazara Errorging Marroto Equity moti		6.1%		1,843,276	6.0%	200
Crostl Com	1,858,617	0.1%		1,843,270	6.0%	
Small-Cap T. Row e Price Small-Cap Stock	1,461,076	4.8%	308	1,489,931	4.8%	332
1. Now e Frice Small-Cap Stock			300			332
	1,461,076	4.8%		1,489,931	4.8%	
Mid-Cap	0.440.007	7.00/	000	0.040.444	7.00/	044
Vanguard Mid Cap Index Ins	2,413,687	7.9%	322	2,340,144	7.6%	344
	2,413,687	7.9%		2,340,144	7.6%	
Large-Cap						
T. Row e Price Equity Income Fund	923,367	3.0%	265	900,289	2.9%	287
Vanguard Institutional Index I	2,430,847	8.0%	267	2,900,431	9.4%	353
American Funds Growth Fund of Amer R5	2,120,265	6.9%	290	1,892,059	6.1%	314
	5,474,480	17.9%		5,692,779	18.4%	
Balanced						
Dodge & Cox Balanced Fund	2,251,764	7.4%	256	2,109,587	6.8%	259
Pax Balanced Individual Inv	396,618	1.3%	112	386,057	1.2%	135
	2,648,382	8.7%		2,495,645	8.1%	
Bond						
FPA New Income	402,561	1.3%	31	409,385	1.3%	32
Calvert Bond A	594,723	1.9%	217	673,512	2.2%	241
	997,284	3.3%		1,082,897	3.5%	
Fixed						
State of Vermont Stable Value Fund	4,867,302	15.9%	418	5,138,861	16.6%	453
	4,867,302	15.9%	Γ.	5,138,861	16.6%	
Specialty						
PIMCO Total Return III Instl	763,419	2.5%	254	694,275	2.2%	277
Vanguard FTSE Social Index Instl	1,065,185	3.5%	148	965,313	3.1%	66
Pax Global Envrnmntl Mkts Instl	130,213	0.4%	162	138,804	0.4%	204
	1,958,817	6.4%	[1,798,391	5.8%	
					100.05:	
	30,547,435	100.0%		30,968,691	100.0%	



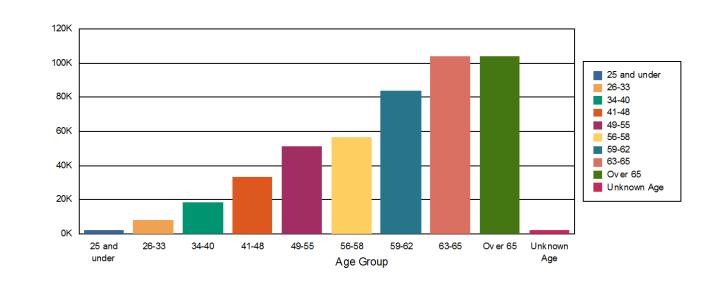
Asset Distribution by Fund - Combined

Total Active Accounts:						
3/31/2015	6,911					
6/30/2015	6,912					
9/30/2015	6,934					
12/31/2015	6,957					
3/31/2016	7,009					
Average Account	t					
Balance per Acco						
	\$57,855					
6/30/2015	\$58,120					
9/30/2015	\$54,625					
12/31/2015	\$56,398					
3/31/2016	\$56,065					
Average Number	of					
Investment Option						
per Account:						
3/31/2015	4.2					
6/30/2015	4.7					
9/30/2015	4.9					
12/31/2015	5.0					
3/31/2016	5.1					

Asset Class/Fund Name	12/3	31/2015		3/3	1/2016	
	Amount	Pct	Accts	Amount	Pct	Accts
Self-Directed	,					
Schw ab SDB Money Market	38,599	0.0%	8	17,073	0.0%	10
Schw ab SDB Money Market Roth	0	0.0%	-	22,512	0.0%	1
Schw ab SDB Securities	870,850	0.2%	8	928,340	0.2%	10
Schw ab SDB Securities Roth	35,227	0.0%	1].	12,435	0.0%	1
	944,677	0.2%		980,360	0.2%	
Target Date						
T. Row e Price 2010 Fund	9,152,076	2.3%	342	9,297,794	2.4%	341
T. Row e Price 2020 Fund	22,906,904	5.8%	728	23,140,589	5.9%	718
T. Row e Price 2030 Fund	12,956,308	3.3%	620	13,334,019	3.4%	617
T. Row e Price 2040 Fund	8,036,896	2.0%	491	7,998,056	2.0%	487
T. Row e Price 2050 Fund	753,898	0.2%	93	804,432	0.2%	97
T. Row e Price Balanced Fund	4,145,717	1.1%	255	4,222,632	1.1%	253
	57,951,800	14.8%		58,797,521	15.0%	
International	40			.== .	. =	
Dodge & Cox International Stock	18,707,906	4.8%	2,638	17,832,474	4.5%	2,693
Lazard Emerging Markets Equity Instl	6,864,211	1.7%	1,851	7,406,638	1.9%	1,976
	25,572,117	6.5%		25,239,112	6.4%	
Small-Cap	05 050 400	0.50/	0.004	05 050 000	0.40/	0.000
T. Row e Price Small-Cap Stock	25,359,109	6.5%	2,834	25,056,062	6.4%	2,896
	25,359,109	6.5%		25,056,062	6.4%	
Mid-Cap						
Vanguard Mid Cap Index Ins	23,455,891	6.0%	2,616	23,884,902	6.1%	2,694
	23,455,891	6.0%		23,884,902	6.1%	
Large-Cap						
T. Row e Price Equity Income Fund	21,993,082	5.6%	2,591	21,871,956	5.6%	2,647
Vanguard Institutional Index I	46,493,126	11.8%	2,607	49,851,111	12.7%	3,183
American Funds Growth Fund of Amer R5	25,970,918	6.6%	2,698	25,145,252	6.4%	2,770
	94,457,126	24.1%		96,868,319	24.7%	
Balanced						
Dodge & Cox Balanced Fund	37,688,047	9.6%	2,648	35,447,022	9.0%	2,573
Pax Balanced Individual Inv	2,306,078	0.6%	851	2,059,150	0.5%	987
	39,994,125	10.2%		37,506,172	9.5%	
Bond						
FPA New Income	6,925,380	1.8%	491	6,899,593	1.8%	488
Calvert Bond A	7,263,551	1.9%	1,766	8,766,376	2.2%	1,843
	14,188,931	3.6%		15,665,968	4.0%	
Fixed						
State of Vermont Stable Value Fund	84,030,541	21.4%	3,955	85,049,103	21.6%	4,059
	84,030,541	21.4%		85,049,103	21.6%	
Specialty						
PIMCO Total Return III Instl	9,275,909	2.4%	1,996	8,222,964	2.1%	2,102
Vanguard FTSE Social Index Instl	16,086,682	4.1%	1,356	14,608,843	3.7%	715
Pax Global Envrnmntl Mkts Instl	1,046,076	0.3%	1,240	1,076,962	0.3%	1,458
	26,408,667	6.7%		23,908,769	6.1%	
	-					
	392,362,983	100.0%		392,956,289	100.0%	



Average Participant Balance by Age

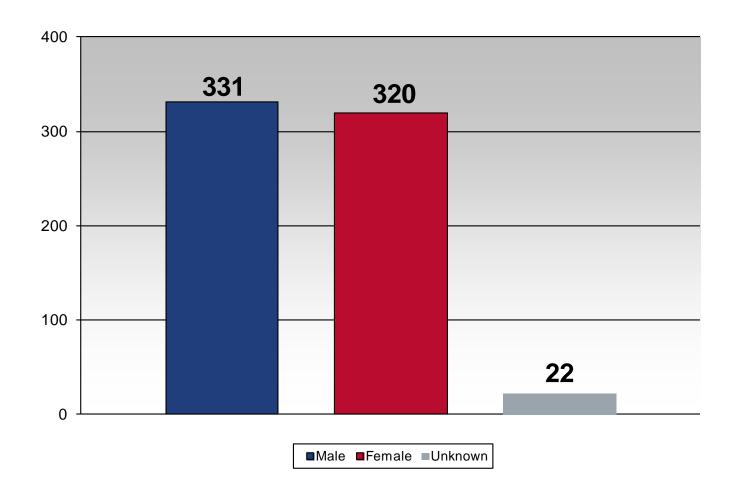


		Participants With		
	Age Group	Balances	Total Balance	Average Balance
	25 and under	77	\$183,965.75	\$2,389.17
	26-33	554	\$4,349,938.69	\$7,851.87
	34-40	734	\$13,467,736.50	\$18,348.41
	41-48	1,229	\$41,299,884.98	\$33,604.46
	49-55	1,337	\$68,676,170.57	\$51,365.87
	56-58	594	\$33,642,692.60	\$56,637.53
	59-62	843	\$70,535,841.55	\$83,672.41
	63-65	541	\$56,136,684.21	\$103,764.67
	Over 65	1,009	\$104,634,680.60	\$103,701.37
	Unknow n Age	14	\$28,942.63	\$2,067.33
Summary		6,932	\$392,956,538.08	\$56,687.33



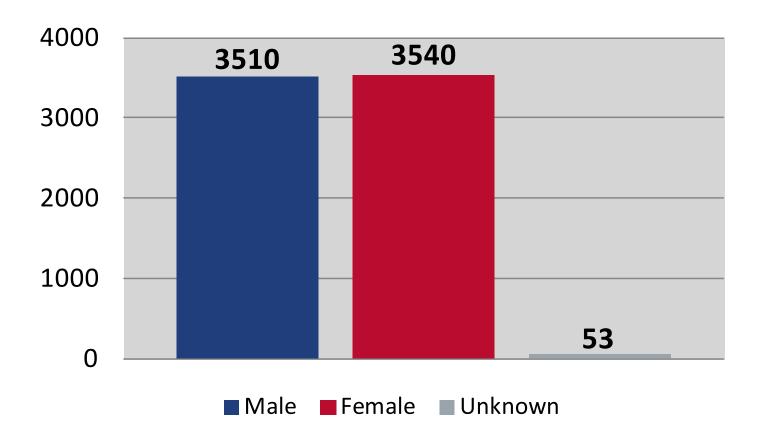
Average Balance

Gender Breakdown of Participants Invested 100% in Stable Value



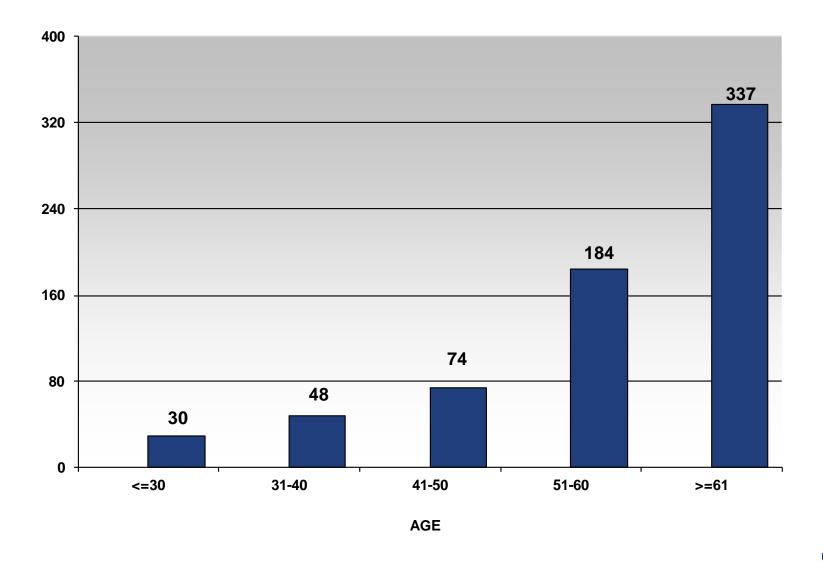


Gender Breakdown of all Participants with a Balance





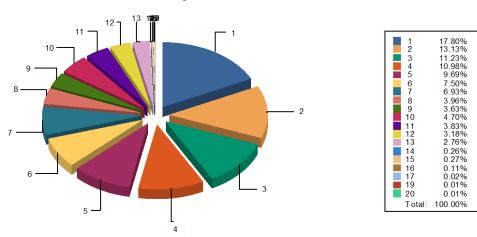
Age Breakdown of Participants Invested 100% in Stable Value Fund





Investment Diversification

Diversification by Number of Investments

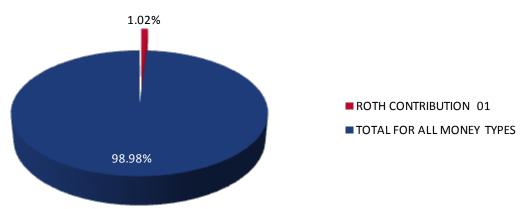


Catagoni	Value	Developt of Assets	Participants With Balances
			1,955
			*
			951
vestments	\$44,131,298.31	11.23%	648
vestments	\$43,164,717.97	10.98%	539
vestments	\$38,078,270.11	9.69%	385
vestments	\$29,469,451.03	7.50%	268
vestments	\$27,240,976.50	6.93%	169
vestments	\$15,559,319.35	3.96%	126
vestments	\$14,263,641.10	3.63%	105
nvestments	\$18,465,865.28	4.70%	320
nvestments	\$15,033,320.99	3.83%	491
nvestments	\$12,492,948.44	3.18%	361
nvestments	\$10,846,173.44	2.76%	583
nvestments	\$1,037,410.16	0.26%	12
nvestments	\$1,060,719.36	0.27%	9
nvestments	\$428,369.85	0.11%	3
nvestments	\$93,984.47	0.02%	2
nvestments	\$20,705.80	0.01%	3
nvestments	\$39,672.89	0.01%	2
	\$392,956,538.08	100.00%	6,932
	vestments nvestments	Evestment \$69,951,796.67 Evestments \$51,577,896.36 Evestments \$44,131,298.31 Evestments \$43,164,717.97 Evestments \$38,078,270.11 Evestments \$29,469,451.03 Evestments \$27,240,976.50 Evestments \$15,559,319.35 Evestments \$14,263,641.10 Evestments \$15,033,320.99 Evestments \$12,492,948.44 Evestments \$10,846,173.44 Evestments \$1,060,719.36 Evestments \$428,369.85 Evestments \$39,984.47 Evestments \$20,705.80 Evestments \$39,672.89	Evestment \$69,951,796.67 17.80% Evestments \$51,577,896.36 13.13% Evestments \$44,131,298.31 11.23% Evestments \$43,164,717.97 10.98% Evestments \$38,078,270.11 9.69% Evestments \$29,469,451.03 7.50% Evestments \$27,240,976.50 6.93% Evestments \$15,559,319.35 3.96% Evestments \$14,263,641.10 3.63% Evestments \$18,465,865.28 4.70% Evestments \$15,033,320.99 3.83% Evestments \$10,846,173.44 2.76% Evestments \$10,846,173.44 2.76% Evestments \$1,037,410.16 0.26% Evestments \$1,060,719.36 0.27% Evestments \$428,369.85 0.11% Evestments \$93,984.47 0.02% Evestments \$20,705.80 0.01% Evestments \$39,672.89 0.01%

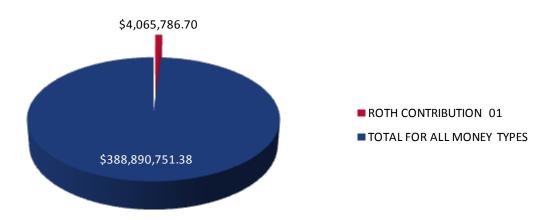


Asset Distribution – Roth vs Regular

Percentage of Assets

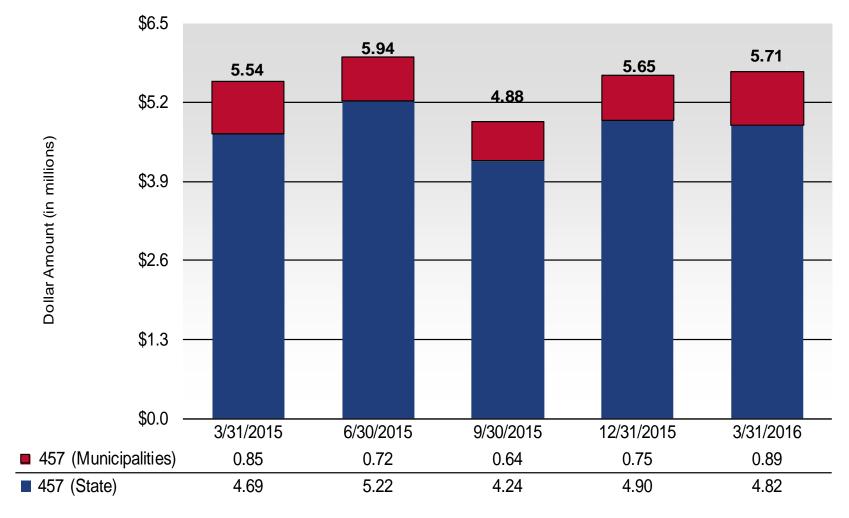


Assets in Dollars



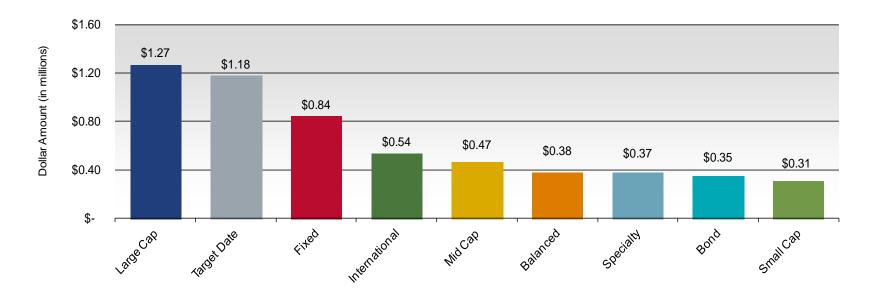


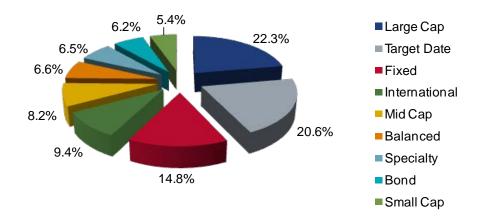
Contribution History





Contributions by Asset Class







Percentage of Contributions by Asset Class

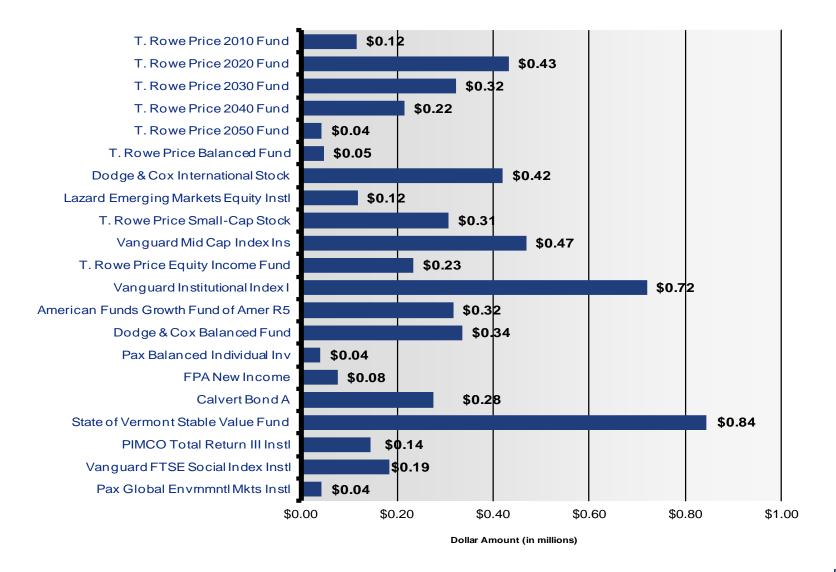
457 (State)	Target		Small	Mid	Large				
437 (State)	Date	Internat'l	Cap	Cap	Cap	Balanced	Bond	Fixed	Specialty
1/1/2015 to 3/31/2015	18.0%	11.9%	6.5%	7.0%	14.3%	10.0%	2.8%	14.7%	14.8%
4/1/2015 to 6/30/2015	21.1%	10.1%	5.3%	6.2%	14.2%	7.9%	3.0%	17.3%	14.9%
7/1/2015 to 9/30/2015	20.9%	10.6%	5.2%	8.9%	18.1%	8.2%	3.4%	16.3%	8.4%
10/1/2015 to 12/31/2015	22.7%	9.8%	5.1%	8.2%	18.8%	7.7%	4.8%	13.9%	9.0%
1/1/2016 to 3/31/2016	19.5%	9.9%	5.6%	8.3%	21.9%	7.0%	6.7%	14.5%	6.6%

457 (Municipalities)	Target		Small	Mid	Large				
437 (Widilicipanties)	Date	Internat'l	Cap	Cap	Cap	Balanced	Bond	Fixed	Specialty
1/1/2015 to 3/31/2015	26.5%	8.4%	4.5%	10.5%	9.8%	6.6%	10.1%	10.6%	13.0%
4/1/2015 to 6/30/2015	31.4%	9.5%	5.4%	8.0%	12.8%	7.5%	2.4%	12.4%	10.5%
7/1/2015 to 9/30/2015	33.2%	8.5%	5.2%	10.5%	12.9%	6.4%	2.7%	12.1%	8.5%
10/1/2015 to 12/31/2015	40.1%	7.5%	4.2%	8.2%	12.9%	5.9%	2.8%	10.4%	8.1%
1/1/2016 to 3/31/2016	26.6%	7.1%	4.4%	7.7%	24.2%	4.6%	3.2%	16.0%	6.2%

Combined	Target		Small	Mid	Large				•
	Date	Internat'l	Cap	Cap	Cap	Balanced	Bond	Fixed	Specialty
1/1/2015 to 3/31/2015	19.3%	11.4%	6.2%	7.5%	13.6%	9.5%	3.9%	14.1%	14.5%
4/1/2015 to 6/30/2015	22.4%	10.0%	5.3%	6.4%	14.1%	7.9%	2.9%	16.7%	14.4%
7/1/2015 to 9/30/2015	22.5%	10.3%	5.2%	9.1%	17.4%	8.0%	3.3%	15.7%	8.4%
10/1/2015 to 12/31/2015	25.0%	9.5%	4.9%	8.2%	18.0%	7.5%	4.5%	13.4%	8.9%
1/1/2016 to 3/31/2016	20.6%	9.4%	5.4%	8.2%	22.3%	6.6%	6.2%	14.8%	6.5%



Contributions by Investment Option





Contributions by Fund – 457 (State) Plan

Contributing Partic	ipants:
3/31/2015	3,699
6/30/2015	3,741
9/30/2015	3,690
12/31/2015	3,663
3/31/2016	3,622
Average Annual	
Contributions per F	Participant:
3/31/2015	\$1,268
6/30/2015	\$1,396
9/30/2015	\$1,149
12/31/2015	\$1,337
3/31/2016	\$1,330
Average Number of	of
Investment Options	3
per Participant:	
3/31/2015	5.3
6/30/2015	5.2
9/30/2015	5.5
12/31/2015	5.6

3/31/2016

5.8

Asset Class/Fund Name	10/1/2015	to 12/31/201	15	1/1/2016 to 3/31/2016			
	Amount	Pct	Accts	Amount	Pct	Accts	
Target Date		•					
T. Row e Price 2010 Fund	119,605	2.4%	143	91,039	1.9%	134	
T. Row e Price 2020 Fund	375,491	7.7%	369	339,911	7.1%	360	
T. Row e Price 2030 Fund	292,809	6.0%	355	263,155	5.5%	352	
T. Row e Price 2040 Fund	220,692	4.5%	272	182,294	3.8%	269	
T. Row e Price 2050 Fund	64,281	1.3%	61	35,926	0.7%	63	
T. Row e Price Balanced Fund	40,025	0.8%	72	28,490	0.6%	64	
	1,112,904	22.7%		940,815	19.5%		
International							
Dodge & Cox International Stock	365,098	7.5%	1,652	371,564	7.7%	1,658	
Lazard Emerging Markets Equity Instl	116,257	2.4%	1,155	103,568	2.2%	1,267	
	481,354	9.8%	[]	475,132	9.9%		
Small-Cap	,,,,,,			-, -			
T. Row e Price Small-Cap Stock	247,608	5.1%	1,796	268,187	5.6%	1,791	
·	247,608	5.1%	<u> </u>	268,187	5.6%		
Mid-Cap	247,000	0.170		200,107	0.070		
Vanguard Mid Cap Index Ins	403,751	8.2%	1,688	400,146	8.3%	1,704	
anguara marabap anatan ang	403,751	8.2%	.,,,,,,	400,146	8.3%	.,	
Large-Cap	403,731	0.2 /6		400, 140	0.376		
T. Row e Price Equity Income Fund	218,644	4.5%	1,604	216,337	4.5%	1,603	
Vanguard Institutional Index I	389,764	8.0%	1,315	558,717	11.6%	1,797	
American Funds Growth Fund of Amer R5	312,362	6.4%	1,651	279,423	5.8%	1,673	
, monoarr and Gron arr and Gr, mor re	920,771	18.8%	.,	1,054,477	21.9%	.,0.0	
Balanced	920,771	10.0%		1,034,477	21.9%		
Dodge & Cox Balanced Fund	334,520	6.8%	1,554	301.936	6.3%	1,490	
Pax Balanced Individual Inv	42,570	0.8%	643	34,261	0.7%	796	
Tax Balanoca individual inv	377,091	7.7%	0-10 -			730	
Bond	377,091	7.7%		336,197	7.0%		
FPA New Income	66,632	1.4%	169	71,399	1.5%	159	
Calvert Bond A	166,541	3.4%	1,268	251,224	5.2%	1,305	
Calvert Bolid A			1,200			1,505	
Flored	233,173	4.8%		322,623	6.7%		
Fixed	000 474	42.00/	4 640	700 000	4.4.50/	4 705	
State of Vermont Stable Value Fund	680,174	13.9%	1,642	700,088	14.5%	1,705	
	680,174	13.9%		700,088	14.5%		
Specialty							
PIMCO Total Return III Instl	156,857	3.2%	975	124,956	2.6%	1,179	
Vanguard FTSE Social Index InstI	242,666	5.0%	1,263	157,134	3.3%	684	
Pax Global Envrnmntl Mkts Instl	40,147	0.8%	950	36,094	0.7%	1,124	
	439,670	9.0%		318,184	6.6%		



Contributions by Fund – 457 (Muni) Plan

Contributing Partici 3/31/2015 6/30/2015 9/30/2015 12/31/2015 3/31/2016	pants: 579 574 598 586 611
Average Annual Contributions per F 3/31/2015	Participant: \$1,469
	\$1,409 \$1,255
9/30/2015	\$1,069
	\$1,284
3/31/2016	\$1,463
Average Number o	of
Investment Options	3
per Participant:	
3/31/2015	4.6
6/30/2015 9/30/2015	4.6 4.8
12/31/2015	4.6 4.9
3/31/2016	5.2
3/3 I/23 I 3	- U-

Asset Class/Fund Name	10/1/2015	to 12/31/20	15	1/1/2016	to 3/31/2016	3
	Amount	Pct	Accts	Amount	Pct	Accts
Target Date	•			-	-	
T. Row e Price 2010 Fund	32,728	4.4%	34	25,236	2.8%	33
T. Row e Price 2020 Fund	78,162	10.4%	91	92,236	10.3%	86
T. Row e Price 2030 Fund	132,283	17.6%	81	59,699	6.7%	75
T. Row e Price 2040 Fund	33,321	4.4%	52	33,256	3.7%	49
T. Row e Price 2050 Fund	7,506	1.0%	12	7,998	0.9%	12
T. Row e Price Balanced Fund	17,750	2.4%	17	19,357	2.2%	18
	301,750	40.1%		237,782	26.6%	
International						
Dodge & Cox International Stock	43,719	5.8%	228	48,860	5.5%	250
Lazard Emerging Markets Equity Instl	12,329	1.6%	167	14,326	1.6%	187
	56,048	7.5%		63,187	7.1%	
Small-Cap						
T. Row e Price Small-Cap Stock	31,818	4.2%	234	39,443	4.4%	256
	31,818	4.2%	[]	39,443	4.4%	
Mid-Cap				•		
Vanguard Mid Cap Index Ins	61,743	8.2%	249	68,408	7.7%	272
	61.743	8.2%	[]	68,408	7.7%	
Large-Cap	, ,					
T. Row e Price Equity Income Fund	15.995	2.1%	206	18.025	2.0%	227
Vanguard Institutional Index I	45,367	6.0%	181	160,539	18.0%	264
American Funds Growth Fund of Amer R5	35,468	4.7%	218	37,475	4.2%	241
	96,830	12.9%	Γ-	216,039	24.2%	
Balanced		12.070		,		
Dodge & Cox Balanced Fund	35,517	4.7%	180	34.345	3.8%	190
Pax Balanced Individual Inv	8,549	1.1%	94	7,083	0.8%	119
	44.066	5.9%	j -	41,428	4.6%	
Bond	11,000	0.070		41,120	4.070	
FPA New Income	6.105	0.8%	9	5.177	0.6%	10
Calvert Bond A	14,807	2.0%	179	23,800	2.7%	200
	20,912	2.8%	-	28,978	3.2%	
Fixed	20,312	2.070		20,570	3.2 / 0	
State of Vermont Stable Value Fund	78,014	10.4%	215	142,843	16.0%	253
	78.014	10.4%		142,843	16.0%	
Specialty	70,014	10.476		142,043	10.078	
PIMCO Total Return III Instl	18.536	2.5%	136	19.297	2.2%	175
Vanguard FTSE Social Index Instl	34,053	4.5%	176	28,300	3.2%	98
Pax Global Envrnmntl Mkts Instl	8,451	1.1%	138	8,199	0.9%	178
	61,041	8.1%		55,796	6.2%	
	01,041	0.1%		JJ, 190	0.2%	
	750 000	400.00′		200.001	400.001	
	752,222	100.0%		893,904	100.0%	



Contributions by Fund - Combined

Total Accounts Receiving Contributions:	
Average Contributions per Account: 3/31/2015	
Average Number of Investment Options per Account: 3/31/2015 5.2 6/30/2015 5.1 9/30/2015 5.4 12/31/2015 5.5	

3/31/2016

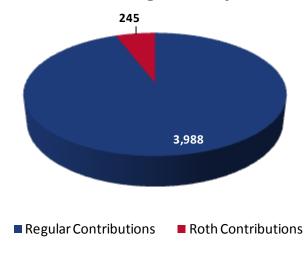
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Asset Class/Fund Name	10/1/2015	to 12/31/20	15	1/1/2016 to 3/31/2016			
	Amount	Pct	Accts	Amount	Pct	Accts	
Target Date							
T. Row e Price 2010 Fund	152,333	2.7%	177	116,275	2.0%	167	
T. Row e Price 2020 Fund	453,653	8.0%	460	432,147	7.6%	446	
T. Row e Price 2030 Fund	425,092	7.5%	436	322,855	5.7%	427	
T. Row e Price 2040 Fund	254,013	4.5%	324	215,550	3.8%	318	
T. Row e Price 2050 Fund	71,787	1.3%	73	43,924	0.8%	75	
T. Row e Price Balanced Fund	57,776	1.0%	89	47,846	0.8%	82	
	1,414,653	25.0%		1,178,597	20.6%		
International							
Dodge & Cox International Stock	408,817	7.2%	1,880	420,424	7.4%	1,908	
Lazard Emerging Markets Equity Instl	128,585	2.3%	1,322	117,895	2.1%	1,454	
	537,402	9.5%	Γ	538,319	9.4%		
Small-Cap							
T. Row e Price Small-Cap Stock	279,426	4.9%	2,030	307,630	5.4%	2,047	
	279,426	4.9%	[]	307,630	5.4%		
Mid-Cap	, ,			, , , , , , , , , , , , , , , , , , , ,			
Vanguard Mid Cap Index Ins	465,494	8.2%	1,937	468,554	8.2%	1,976	
	465,494	8.2%	· }-	468,554	8.2%		
Large-Cap	100,101	0.270		.00,00	0.270		
T. Row e Price Equity Income Fund	234,639	4.2%	1,810	234,363	4.1%	1,830	
Vanguard Institutional Index I	435.132	7.7%	1,496	719.256	12.6%	2.061	
American Funds Growth Fund of Amer R5	347,830	6.2%	1,869	316,898	5.6%	1,914	
	1,017,601	18.0%	· -	1,270,517	22.3%		
Balanced	1,017,001	10.070		1,210,011	22.070		
Dodge & Cox Balanced Fund	370,037	6.6%	1,734	336,280	5.9%	1,680	
Pax Balanced Individual Inv	51,119	0.9%	737	41,345	0.7%	915	
	421,157	7.5%	· · · · ·	377,625	6.6%		
Bond	421,137	7.570		377,023	0.078		
FPA New Income	72,737	1.3%	178	76,577	1.3%	169	
Calvert Bond A	181,347	3.2%	1,447	275,024	4.8%	1,505	
Calvert Bona / t	254.084	4.5%	·''' -	351.601	6.2%	1,000	
Fixed	234,064	4.5%		351,001	0.2%		
State of Vermont Stable Value Fund	758,189	13.4%	1,857	842,931	14.8%	1,958	
State of Vernorit Stable Value Fullu			1,007			1,950	
	758,189	13.4%		842,931	14.8%		
Specialty	475.000	0.467		444.054	0.50/	4.05.4	
PIMCO Total Return III Inst!	175,393	3.1%	1,111	144,254	2.5%	1,354	
Vanguard FTSE Social Index InstI	276,719	4.9%	1,439	185,434	3.2%	782	
Pax Global Envrnmntl Mkts Instl	48,599	0.9%	1,088	44,293	0.8%	1,302	
	500,711	8.9%		373,981	6.5%		
	300,711	0.370		070,007	0.070		

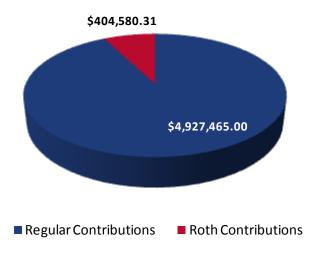


Contributions – Roth vs Regular

Contributing Participants

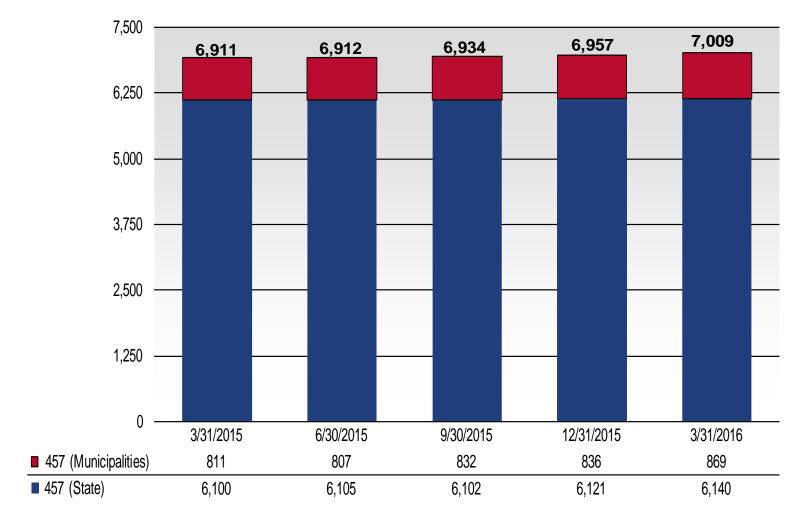


Contributions in Dollars





Plan Participation





Benefit Payment Distribution – 457 (State) Plan

Full Withdrawals

Death
De minimis
Retirement

Separation of Service

Total Full Withdrawals:

Partial Withdrawals

Benefit Payment
Death
Hardship
In Service
Min Distr
QDRO
Retirement
Separation of Service
Service Credit

Total Partial Withdrawals:

Periodic Payments

Beneficiary Payment Death Minimum Distribution Retirement

Total Periodic Payments:

10/1/2015	5 to 12/31/2	2015	1/1/201	6 to 3/31/20	016
Amount	Pct	Count	Amount	Pct	Count
89,369	1.9%	2	146,141	2.2%	4
0	0.0%	0	3,741	0.1%	1
842,575	18.3%	17	2,950,281	44.9%	22
1,104,391	24.0%	41	1,558,906	23.7%	42
2,036,335	44.3%	60	4,659,069	70.8%	69
24,129	0.5%	1	226	0.0%	1
10,904	0.2%	1	74,199	1.1%	3
44,972	1.0%	3	27,640	0.4%	5
1,995	0.0%	1	45,319	0.7%	4
40,559	0.9%	10	50,378	0.8%	11
0	0.0%	0	6,000	0.1%	1
225,590	4.9%	15	398,443	6.1%	26
494,787	10.8%	35	410,860	6.2%	31
529,960	11.5%	10	178,957	2.7%	7
1,372,895	29.9%	76	1,192,022	18.1%	89
118,258	2.6%	20	96,143	1.5%	14
2,286	0.0%	1	826	0.0%	1
709,964	15.4%	185	205,391	3.1%	94
356,631	7.8%	123	423,997		132
1,187,139	25.8%	329	726,357	11.0%	241
4 500 000	400.007	40=	0.577.440	100.007	000
4,596,369	100.0%	465	6,577,448	100.0%	399



Benefit Payment Distribution – 457 (Muni) Plan

Full Withdrawals

QDRO
Retirement
Separation of Service
Total Full Withdrawals:

Partial Withdrawals

Retirement
Separation of Service
Total Partial Withdrawals:

Periodic Payments

Minimum Distribution Retirement

Total Periodic Payments:

10/1/201	5 to 12/31/2	2015	1/1/201	6 to 3/31/20)16
Amount	Pct	Count	Amount	Pct	Count
0	0.0%	0	47,881	7.1%	1
86,677	69.2%	2	11,929	1.8%	1
4,678	3.7%	3	532,146	78.9%	6
91,355	72.9%	5	591,956	87.8%	8
0	0.0%	0	15,000	2.2%	1
0	0.0%	0	49,088	7.3%	5
0	0.0%	0	64,088	9.5%	6
25,959	20.7%	9	14,206	2.1%	4
7,931	6.3%	7	4,245	0.6%	4
33,890	27.1%	16	18,451	2.7%	8
125,245	100.0%	21	674,494	100.0%	22



Benefit Payment Distribution - Combined

	10/1/2015	10/1/2015 to 12/31/2015				1/1/2016 to 3/31/2016			
	Amount	Pct	Count	Amount	Pct	Count			
Full Withdrawals									
Death	89,369	1.9%	2	146,141	2.0%				
De minimis	0	0.0%	0	3,741	0.1%				
QDRO	0	0.0%	0	47,881	0.7%				
Retirement	929,252	19.7%	19	2,962,209	40.8%	2			
Separation of Service	1,109,069	23.5%	44	2,091,052	28.8%				
Total Full Withdrawals:	2,127,690	45.1%	65	5,251,024	72.4%				
Partial Withdrawals									
Benefit Payment	24,129	0.5%	1	226	0.0%				
Death	10,904	0.2%	1	74,199	1.0%				
Hardship	44,972	1.0%	3	27,640	0.4%				
In Service	1,995	0.0%	1	45,319	0.6%				
Min Distr	40,559	0.9%	10	50,378	0.7%	1			
QDRO	0	0.0%	0	6,000	0.1%				
Retirement	225,590	4.8%	15	413,443	5.7%	2			
Separation of Service	494,787	10.5%	35	459,948	6.3%	3			
Service Credit	529,960	11.2%	10	178,957	2.5%				
Total Partial Withdrawals:	1,372,895	29.1%	76	1,256,109	17.3%	g			
Periodic Payments									
Beneficiary Payment	118,258	2.5%	20	96,143	1.3%	1			
Death	2,286	0.0%	1	826	0.0%				
Minimum Distribution	735,923	15.6%	194	219,597	3.0%	Ş			
Retirement	364,561	7.7%	130	428,242	5.9%	13			
Total Periodic Payments:	1,221,028	25.9%	345	744,808	10.3%	24			

4,721,614

100.0%

486

7,251,941

100.0%



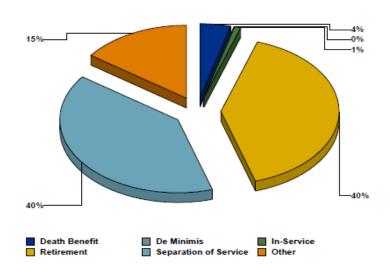
421

Full Account Distribution by Reason in Dollars

An overview of your plan's distribution activity is shown here, including distribution reasons, number of distributions and percentage of rollovers / transfers versus payment to self.

Reasons for Distribution As of 03/31/2016

Percentages are based on dollar amount of distributions.



	<u>Distributions</u>		Percentage of Distribution Amounts Rolled Over /
	<u>Number</u>	<u>Amount</u>	Transferred
07/01/2015 to 03/31/2016	942	\$15,590,078	55.86%
07/01/2014 to 06/30/2015	1,134	\$19,764,056	57.12%
07/01/2013 to 06/30/2014	990	\$15,263,833	58.76%

Industry Average

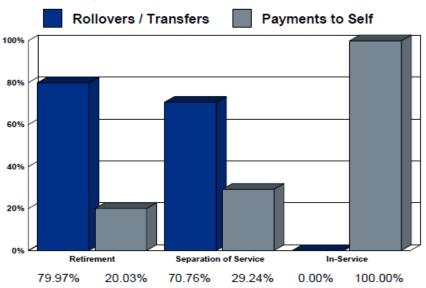
According to a national study of rollover opportunities for those participants between age 55-70, 25% will leave the money in plan, 19% will roll the money into an IRA, and 3% will take other action (cash out, transfer to new employer).*

*Source: LIMRA, Opportunities in the Rollover Market (2015)

Comparing Common Distribution Reasons

As of 03/31/2016

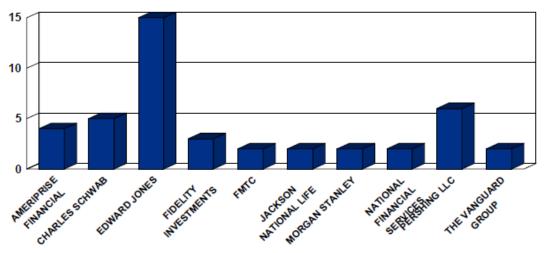
Percentages are based on dollar amount of distributions.

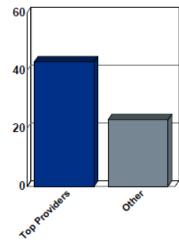




Full Withdrawal Rollover IRA Summary by Top Ten Providers

Full Withdrawal Rollover IRA Summary by Top Providers by Number of Participants

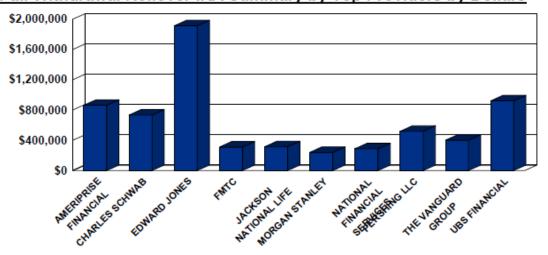


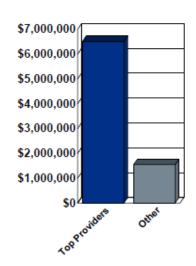


Participant Distributions

The top providers represent 65.15% of total participants withdrawn and rolled to an IRA.

Full Withdrawal Rollover IRA Summary by Top Providers by Dollars





Percentage of Assets

The top providers represent **80.82%** of total assets withdrawn and rolled to an IRA.



KeyTalk® Statistics - Combined

	Plan Totals			
	10/1/2015 to	12/31/2015	1/1/2016 to 3/31/2016	
Category	Total	Pct	Total	Pct
Inq Acct Bal	28	31.8%	23	25.3%
Inq Tran Hist	1	1.1%	-	0.0%
Change Passcode	59	67.0%	68	74.7%
GRAND TOTAL	88	100.0%	91	100.0%

Avg Unique Callers Per Month
Avg Total Calls Per Month
Avg Rolled to Customer Service Per Month
Pct Transferred to CSR

126	125
242	224
135	128
55.8%	57.1%



Internet Statistics - Combined

	Plan Totals			
	10/1/2015 to 1	2/31/2015	1/1/2016 to 3	/31/2016
Category	Total	Pct	Total	Pct
Account And Certificates Overview	2,546	21.8%	2,791	22.0%
Allocation And Asset Allocation	294	2.5%	327	2.6%
Disbursement Summary	243	2.1%	231	1.8%
Fund Overview And Prospectus	212	1.8%	248	2.0%
Inq Acct Bal	288	2.5%	273	2.2%
Inq Asset Alloc	27	0.2%	30	0.2%
Inq Asset Alloc Comparison	38	0.3%	38	0.3%
Inq Bal Comparison	338	2.9%	293	2.3%
Inq Bal History	617	5.3%	628	5.0%
Inq Bene	72	0.6%	82	0.6%
Inq Fund Overview	92	0.8%	126	1.0%
Inq Fund Prospectus	47	0.4%	54	0.4%
Inq Fund Returns	256	2.2%	281	2.2%
Inq Funds Trnd	246	2.1%	328	2.6%
Inq Managed Account-Ibbotson	14	0.1%	10	0.1%
Inq O/L Forms	123	1.1%	136	1.1%
Inq Per Rate Return	873	7.5%	868	6.8%
Inq Rates	1	0.0%	1	0.0%
Inq Tran Hist	3,267	28.0%	3,633	28.6%
Inq Uval	219	1.9%	216	1.7%
Inquire Address	156	1.3%	158	1.2%
Learn About Managed Accounts	48	0.4%	45	0.4%
Managed Account Enrollment	31	0.3%	25	0.2%
Managed Account Link	48	0.4%	54	0.4%
Ricp Current Projection	215	1.8%	202	1.6%
Ricp Future Withdrawal	30	0.3%	35	0.3%
Ricp Save	47	0.4%	38	0.3%
Statement On Demand And Quarterly	533	4.6%	701	5.5%
Transaction Downloads	156	1.3%	110	0.9%
Address Change	8	0.1%	10	0.1%
Allocation	28	0.2%	38	0.3%
Beneficiaries	15	0.1%	16	0.1%
Change Passcode	93	0.8%	101	0.8%
Elec Filing Cabinet	38	0.3%	38	0.3%
Email Address	284	2.4%	321	2.5%
Fund To Fund Trf	34	0.3%	67	0.5%
Indic Data	64	0.5%	77	0.6%
Order Passcode	3	0.0%	4	0.0%
Rebalancer	12	0.1%	11	0.1%
Registration	29	0.2%	40	0.3%
GRAND TOTAL	11,685	100.0%	12,685	100.0%

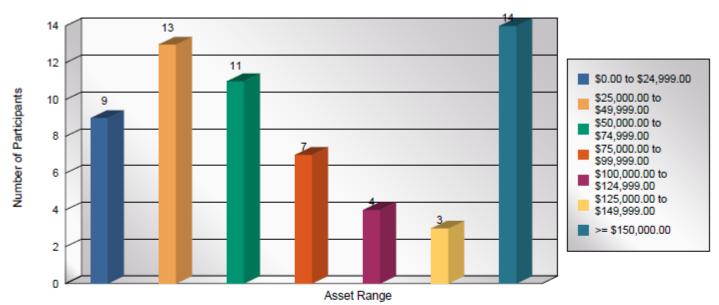
Avg Distinct Visitors Per Month Avg Number of Successful Logins Per Month Average # of Logins per Visitor

1,062	1,101
6,214	6,491
5.9	5.9





Number of Participants by Asset Range For ADVICE



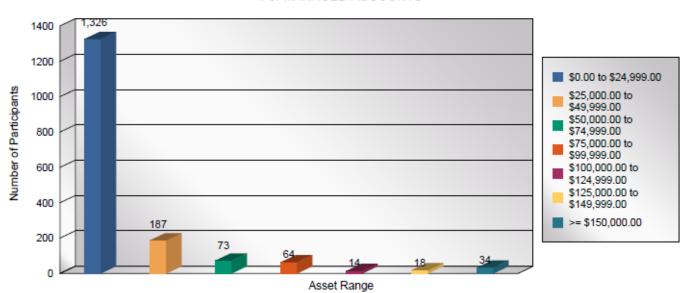
Asset Range	Participants	Assets	%Grand Total
\$0.00 to \$24,999.00	9	\$152,382	0.33%
\$25,000.00 to \$49,999.00	13	\$514,045	1.13%
\$50,000.00 to \$74,999.00	11	\$683,317	1.50%
\$75,000.00 to \$99,999.00	7	\$625,272	1.37%
\$100,000.00 to \$124,999.00	4	\$416,708	0.91%
\$125,000.00 to \$149,999.00	3	\$394,783	0.87%
>= \$150,000.00	14	\$4,979,383	10.92%
Total Participants in ADVICE:	61	\$7,765,892	100.00%





Number of Participants by Asset Range

For MANAGED ACCOUNTS



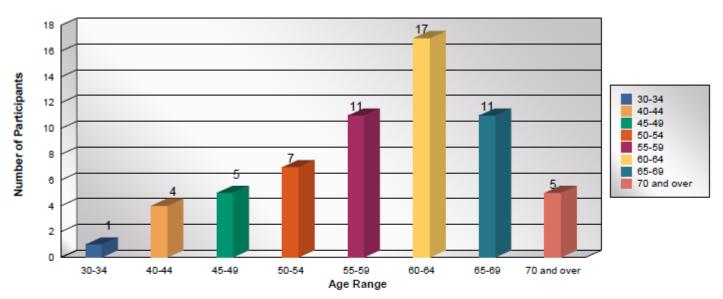
Asset Range	Participants	Assets	%Grand Total
\$0.00 to \$24,999.00	1,326	\$8,085,108	17.74%
\$25,000.00 to \$49,999.00	187	\$6,655,371	14.60%
\$50,000.00 to \$74,999.00	73	\$4,456,155	9.78%
\$75,000.00 to \$99,999.00	64	\$5,624,497	12.34%
\$100,000.00 to \$124,999.00	14	\$1,585,542	3.48%
\$125,000.00 to \$149,999.00	18	\$2,508,456	5.50%
>= \$150,000.00	34	\$8,903,566	19.53%
Total Participants in MANAGED ACCOUNTS:	1,716	\$37,818,695	100.00%
All Services Grand Total:	1,777	\$45,584,587	





Number of Participants in each Age Range

For ADVICE



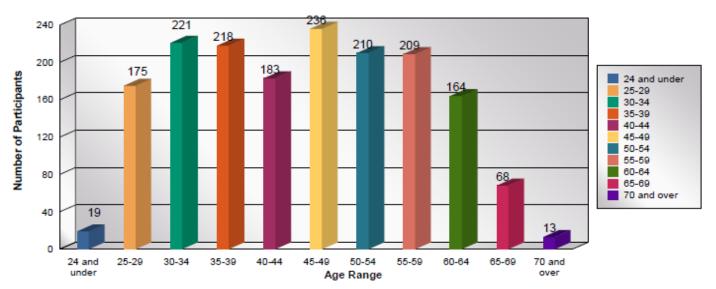
Age Range	Number of Participants	
30-34	1	
40-44	4	
45-49	5	
50-54	7	
55-59	11	
60-64	17	
65-69	11	
70 and over	5	
Total Participants ADVICE:	61	





Number of Participants in each Age Range

For MANAGED ACCOUNTS



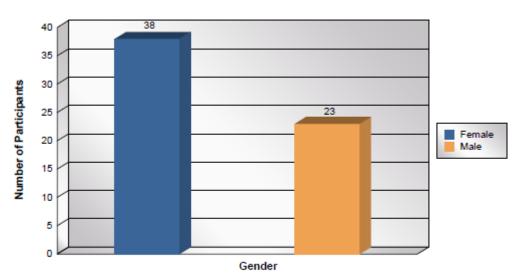
Age Range	Number of Participants	
24 and under	19	
25-29	175	
30-34	221	
35-39	218	
40-44	183	
45-49	236	
50-54	210	
55-59	209	
60-64	164	
65-69	68	
70 and over	13	
Total Participants MANAGED ACCOUNTS:	1,716	
All Services Grand Total:	1,777	





Number of Participants by Gender

For ADVICE



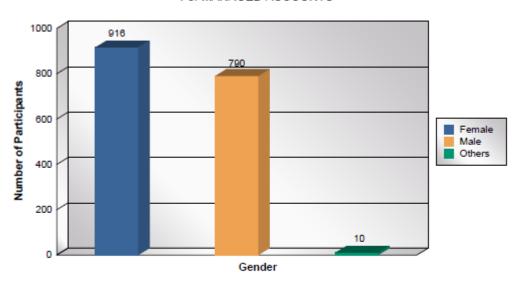
Gender	Participants	
Total Participants Female:	38	
Total Participants Male:	23	
Total Participants ADVICE:	61	





Number of Participants by Gender

For MANAGED ACCOUNTS



Participants	
916	
790	
10	
1,716	
1,777	
	916 790 10 1,716



Recordkeeping - Participant History

Great-West continues to grow as a force in the Record keeping marketplace. We do record keeping in the 457(b), 401(a/k), 403(b), 408 markets as well as in the Institutional and Defined Benefit plan markets. The table below shows our participant growth as a record keeper in these markets

•12/31/2015	7,583,275
•12/31/2014	7,118,120
•12/31/2013	4,864,351
•12/31/2012	4,656,306
•12/31/2011	4,438,513
•12/31/2010	4,409,418
•12/31/2009	4,200,735
•12/31/2008	3,739,464
•12/31/2007	3,477,918
•12/31/2006	3,413,562
•12/31/2005	2,766,641
•12/31/2004	2,510,681
•12/31/2003	2,351,450



Government Relationships

Great-West has one of the strongest track records in the industry on renewing existing client relationships and adding new client relationships. Attached is a list of just a few of those recently renewed or new relationships we have formed.

Renewed Relationships:

- State of New Hampshire
- State of Alaska
- State of Tennessee
- New Jersey Transit

New Relationships:

- State of Kansas
- State of Idaho
- State of Minnesota
- City of Tallahassee



Current Ratings

Rating	Rating Service	Current Rating	Outlook
A +	A.M. Best Company, IncFinancial Strength	Superior Highest of ten categories	Stable
AA	Standard & Poor's Ratings Services -Financial Strength	Very Strong Second highest of nine categories	Stable
AA	Fitch Ratings -Financial Strength	Very Strong Second highest of nine categories	Stable
Aa3	Moody's Investors Service -Financial Strength	Excellent Second highest of nine categories	Stable

These are current ratings for Great-West Life & Annuity Insurance Company. These ratings are subject to change. These ratings do not pertain to the investment performance of the underlying fund, other insurance affiliates or subsidiaries, or non-insurance affiliates or subsidiaries of the company.



Five Year Financial Rating History

	Fitch	Moody's	S&P	A.M. Best
2015	AA	Aa3	AA	A+
2014	AA	Aa3	AA	A+
2013	AA	Aa3	AA	A+
2011	AA	Aa3	AA	A+
2010	AA+	Aa3	AA	A+



Total Plan Field Activity for the State

Field	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD Totals
Activity	2016	2016	2016	2016	(01/01/16- 03/31/2016)
Group Meetings	19				
Total Appointments	555				
New Enrollments	93				
Increases by AE	105				
Deferred Changes through					
Deferred Changes through Montpelier Office	41				
wontpener Onice	41				
Amount of Roll-ins	\$480,690				



Total Plan Field Activity for Municipalities/Schools

Field	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD Totals
Activity	2016	2016	2016	2016	(01/01/16 - 03/31/2016)
Group Meetings	0				
Total Appointments	79				
New Enrollments	11				
Increases by AE	17				
IIIOIOGOGO NÝ AL	- ''				
Amount of Roll-ins	\$5,432				



Total Plan Field Activity for the State an Municipalities/Schools

Field	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD Totals
Activity	2016	2016	2016	2016	(01/01/16 - 03/31/2016)
Group Meetings	19				
Total Appointments	634				
New Enrollments	104				
Managed Accounts (New)	88				
Increases by AE	122				
Total Managed Assessed	\$4.000.00C				
Total Managed Amounts	\$1,938,296				
Deferred Changes through					
Montpelier Office	41				
Amount of Roll-ins	\$486,122				



New Municipalities/Schools and # of Eligible Employees

Middlebury, Town of (55)

Plainfield, Town of (7)

Milton, Town of (7)



Local Office Activity 1st Quarter 2016

- ✓1034 Calls Logged
- ✓ 51 Walk-ins



Total Plan Field Activity for Supervisory Unions

Field	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD Totals
Activity	2016	2016	2016	2016	(01/01/16 - 03/31/16)
Group Meetings	2				
Total Appointments	169				
New Enrollments	40				
Increases by AE	44				
Managed Amounts/Increases by AE Annualized Contributions	\$1,142,200				
Managed Account Participants - New	34				
Roll Ins	\$121,310				



Reps on the Road

The local field staff meets with participants every day for many reasons. Below are the types individual meetings the reps held in Q1

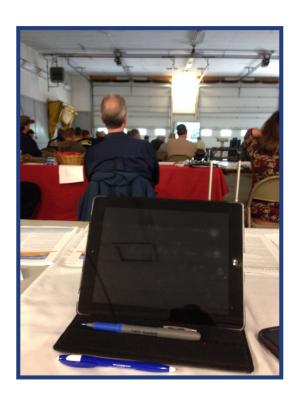
♦	Account Retention	103
♦	Account Review/Asset Allocation	468
♦	Beneficiary Form Received	5
♦	Contribution Restart/Increase/Catch-up	70
♦	Enrollment	90
♦	New Employee Orientation	9
♦	Reality Investing	9
♦	Rollover Discussion	5





2016 Quarter 1 Number of Group Meetings by Type

Account Retention	1
Account Review/Asset Allocation	9
Enrollment	7
Key Contact(s)	2
New Employee Orientation	1
Retiree Meeting	1





DISCLOSURES

Core securities, when offered, are offered through GWFS Equities, Inc. and/or other broker dealers.

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