### **State of Vermont 457 Plan**



# Plan Review

For the Period From January 1, 2015 to March 31, 2015

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## **Executive Summary (in millions)**

◆ Net investment gain for the quarter

♦ Asset change for the quarter

### **Total Assets**

<b>♦</b>	Assets at March 31, 2015	\$399.84
<b>♦</b>	Less assets at December 31, 2014	<u>\$393.86</u>
<b>♦</b>	Asset change for the quarter	\$5.98
	Asset Components	
<b>♦</b>	Contributions for the quarter	\$5.54
<b>♦</b>	Less distributions for the quarter	-\$5.63



\$6.07

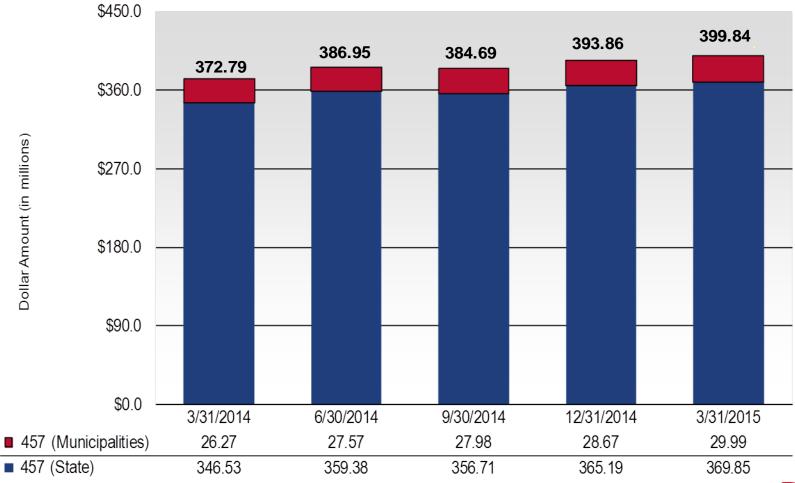
\$5.98

### **Executive Summary**

- ♦ Plan assets were at \$399.84 million as of March 31, 2015
- ♦ Plan assets grew by \$5.98 million (1.5%) from January 1, 2015 to March 31, 2015
- ♦ Contributions were \$5.54 million from January 1, 2015 to March 31, 2015
- ♦ From January 1, 2015 to March 31, 2015 there were 6,901 participants

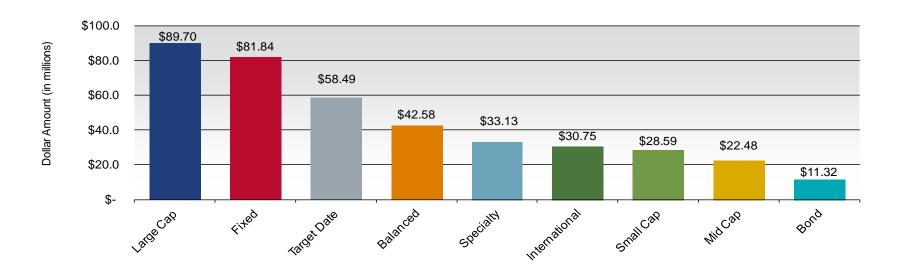


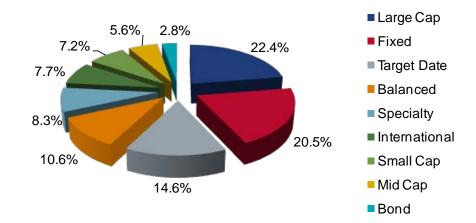
### **Asset Growth**





### Assets by Asset Class







## Percentage of Assets by Asset Class

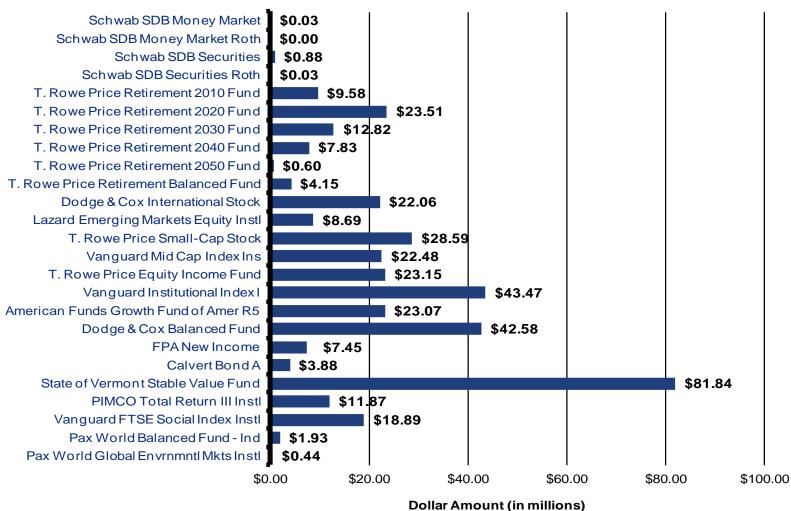
457 (State)	Self Directed	Target Date	Internat'l	Small Cap	Mid Cap	Large Cap	Balanced	Bond	Fixed	Specialty
1/1/2014 to 3/31/2014	0.2%	13.2%	7.9%	7.8%	4.2%	23.9%	11.0%	2.7%	22.4%	6.7%
4/1/2014 to 6/30/2014	0.2%	13.4%	8.3%	7.6%	4.3%	23.9%	11.1%	2.6%	21.5%	7.0%
7/1/2014 to 9/30/2014	0.2%	13.4%	8.1%	6.9%	4.4%	23.7%	11.1%	2.7%	22.0%	7.3%
10/1/2014 to 12/31/2014	0.2%	13.4%	7.7%	7.1%	5.0%	23.3%	11.1%	2.7%	21.5%	8.0%
1/1/2015 to 3/31/2015	0.3%	13.4%	7.8%	7.3%	5.5%	23.0%	10.8%	2.9%	20.9%	8.2%

457 (Municipalities)	Self Directed	Target Date	Internat'l	Small Cap	Mid Cap	Large Cap	Balanced	Bond	Fixed	Specialty
1/1/2014 to 3/31/2014	0.0%	29.6%	6.8%	6.2%	6.0%	17.4%	8.8%	2.1%	15.2%	7.9%
4/1/2014 to 6/30/2014	0.0%	29.7%	7.0%	5.8%	5.8%	17.3%	8.8%	2.0%	14.9%	8.7%
7/1/2014 to 9/30/2014	0.0%	29.3%	7.1%	5.4%	6.0%	16.8%	8.9%	1.9%	15.1%	9.5%
10/1/2014 to 12/31/2014	0.0%	29.7%	6.7%	5.3%	5.9%	15.9%	8.8%	2.0%	15.6%	10.1%
1/1/2015 to 3/31/2015	0.0%	29.2%	6.9%	5.8%	7.3%	15.5%	8.3%	2.5%	14.9%	9.4%

Combined	Self Directed	Target Date	Internat'l	Small Cap	Mid Cap	Large Cap	Balanced	Bond	Fixed	Specialty
1/1/2014 to 3/31/2014	0.2%	14.4%	7.8%	7.7%	4.4%	23.5%	10.8%	2.6%	21.9%	6.7%
4/1/2014 to 6/30/2014	0.2%	14.6%	8.2%	7.5%	4.4%	23.4%	10.9%	2.6%	21.1%	7.2%
7/1/2014 to 9/30/2014	0.2%	14.6%	8.1%	6.8%	4.6%	23.2%	11.0%	2.6%	21.5%	7.5%
10/1/2014 to 12/31/2014	0.2%	14.6%	7.6%	7.0%	5.1%	22.8%	10.9%	2.6%	21.1%	8.2%
1/1/2015 to 3/31/2015	0.2%	14.6%	7.7%	7.2%	5.6%	22.4%	10.6%	2.8%	20.5%	8.3%



### Assets by Investment Option



## Asset Distribution by Fund – 457 (State) Plan

Active Participant	s:
3/31/2014	5,903
6/30/2014	5,957
9/30/2014	6,005
12/31/2014	6,046
3/31/2015	6,091
Average Accoun	t
Balance per Parti	cipant:
3/31/2014	\$58,704
6/30/2014	\$60,330
9/30/2014	\$59,402
12/31/2014	\$60,402
3/31/2015	\$60,720
Average Number	of
Investment Option	าร
per Participant:	
3/31/2014	4.2
6/30/2014	4.3
9/30/2014	4.3
12/31/2014	4.2
3/31/2015	4.3

Asset Class/Fund Name	12/3	31/2014		3/3	1/2015	
,	Amount	Pct	Accts	Amount	Pct	Accts
Self-Directed					•	
Schw ab SDB Money Market	33,933	0.0%	6	25,112	0.0%	6
Schw ab SDB Money Market Roth	6,151	0.0%	1	71	0.0%	1
Schw ab SDB Securities	786,633	0.2%	6	879,085	0.2%	6
Schw ab SDB Securities Roth	26,764	0.0%	1	34,949	0.0%	1
	853,481	0.2%		939,217	0.3%	
Target Date				•		
T. Row e Price Retirement 2010 Fund	8,279,946	2.3%	310	8,240,365	2.2%	305
T. Row e Price Retirement 2020 Fund	19,669,792	5.4%	639	20,201,488	5.5%	625
T. Row e Price Retirement 2030 Fund	10,104,282	2.8%	521	10,311,898	2.8%	524
T. Row e Price Retirement 2040 Fund	6,462,172	1.8%	433	6,819,373	1.8%	425
T. Row e Price Retirement 2050 Fund	536,454	0.1%	55	525,518	0.1%	59
T. Row e Price Retirement Balanced Fund	3,751,946	1.0%	237	3,624,582	1.0%	234
	48,804,591	13.4%	Ī	49,723,224	13.4%	
International	10,00 1,00 1	,		.0,0,	,	
Dodge & Cox International Stock	19,370,935	5.3%	2.144	20,649,189	5.6%	2.207
Lazard Emerging Markets Equity Instl	8,606,685	2.4%	1,591	8,018,828	2.2%	1,427
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	27,977,621	7.7%	,	28,668,017	7.8%	,
Small-Cap	27,377,027	1.170		20,000,017	7.070	
T. Row e Price Small-Cap Stock	25,973,069	7.1%	2,329	26,839,174	7.3%	2,407
The transfer and the same saperation.	25,973,069	7.1%	2,020	26,839,174	7.3%	2,
Mid-Cap	25,973,069	7.1%		20,039,174	7.3%	
Vanguard Mid Cap Index Ins	18,347,017	5.0%	2,016	20,298,471	5.5%	2,120
Varigual a Ivila Cap illacx ills			2,010			2,120
	18,347,017	5.0%		20,298,471	5.5%	
Large-Cap	22 054 027	6.30/	1 461	22 225 427	6.00/	1 626
T. Row e Price Equity Income Fund	23,051,937	6.3%	1,461	22,225,187	6.0%	1,636
Vanguard Institutional Index I American Funds Growth Fund of Amer R5	41,026,533 21,188,756	11.2% 5.8%	1,717 1,846	41,370,581 21,441,106	11.2% 5.8%	1,691 1,347
American Funds Grow th Fund of America			1,040			1,347
Determent	85,267,225	23.3%		85,036,874	23.0%	
Balanced Dodge & Cox Balanced Fund	40,488,061	11.1%	2,527	40,084,391	10.8%	2,583
bouge & Cox Balanceu Fund			2,521			2,363
	40,488,061	11.1%		40,084,391	10.8%	
Bond				= 004 044		
FPA New Income	7,248,860	2.0%	499	7,031,641	1.9%	485
Calvert Bond A	2,433,981	0.7%	358	3,549,390	1.0%	830
	9,682,842	2.7%		10,581,031	2.9%	
Fixed						
State of Vermont Stable Value Fund	78,554,498	21.5%	3,419	77,374,612	20.9%	3,444
	78,554,498	21.5%		77,374,612	20.9%	
Specialty						
PIMCO Total Return III Instl	10,414,232	2.9%	1,495	10,958,991	3.0%	1,669
Vanguard FTSE Social Index InstI	17,113,324	4.7%	1,727	17,405,371	4.7%	1,834
Pax World Balanced Fund - Ind	1,391,883	0.4%	138	1,558,958	0.4%	199
Pax World Global Envrnmntl Mkts Instl	325,492	0.1%	27	379,782	0.1%	83
	29,244,931	8.0%		30,303,102	8.2%	
	365,193,336	100.0%		369,848,113	100.0%	
	233,.33,000	/ 0		555,5.5,.10		

## Asset Distribution by Fund – 457 (Muni) Plan

Active Participant 3/31/2014 6/30/2014 9/30/2014 12/31/2014 3/31/2015	s: 757 777 779 791 810
Average Accoun	t
Balance per Parti	cipant:
3/31/2014	
6/30/2014	\$35,476
9/30/2014	\$35,917
12/31/2014	\$36,246
3/31/2015	\$37,024
Average Number	of
Investment Option	ns
per Participant:	
3/31/2014	3.8
6/30/2014	3.8
9/30/2014	3.9
12/31/2014	3.8

3.9

Asset Class/Fund Name	12/3	12/31/2014			1/2015	
	Amount	Pct	Accts	Amount	Pct	Accts
Target Date						
T. Row e Price Retirement 2010 Fund	1,356,150	4.7%	58	1,339,084	4.5%	54
T. Row e Price Retirement 2020 Fund	3,332,595	11.6%	124	3,305,460	11.0%	117
T. Row e Price Retirement 2030 Fund	2,241,346	7.8%	95	2,512,213	8.4%	100
T. Row e Price Retirement 2040 Fund	1,020,238	3.6%	72	1,014,861	3.4%	69
T. Row e Price Retirement 2050 Fund	27,624	0.1%	9	71,613	0.2%	10
T. Row e Price Retirement Balanced Fund	530,254	1.8%	38	528,026	1.8%	34
	8,508,207	29.7%		8,771,257	29.2%	
International						
Dodge & Cox International Stock	1,287,663	4.5%	240	1,415,140	4.7%	266
Lazard Emerging Markets Equity Instl	641,022	2.2%	196	667,909	2.2%	184
	1,928,685	6.7%	Γ'	2,083,048	6.9%	
Small-Cap						
T. Row e Price Small-Cap Stock	1,527,592	5.3%	258	1,752,525	5.8%	283
	1,527,592	5.3%	["	1,752,525	5.8%	
Mid-Cap	,,,,,,,,			-,,		
Vanguard Mid Cap Index Ins	1,699,195	5.9%	256	2,186,101	7.3%	284
	1,699,195	5.9%	ļ.	2,186,101	7.3%	
Large-Cap	1,000,100	0.070		_,,	11070	
T. Row e Price Equity Income Fund	873,903	3.0%	139	922,154	3.1%	166
Vanguard Institutional Index I	2,066,207	7.2%	155	2,103,225	7.0%	158
American Funds Growth Fund of Amer R5	1,604,973	5.6%	197	1,632,872	5.4%	128
	4,545,082	15.9%	<u> </u>	4,658,251	15.5%	
Balanced	.,0.10,002	101070		.,000,20	70.070	
Dodge & Cox Balanced Fund	2,524,435	8.8%	268	2,497,514	8.3%	290
	2,524,435	8.8%	<u> </u>	2,497,514	8.3%	
Bond	2,024,400	0.070		2,437,014	0.070	
FPA New Income	407,019	1.4%	33	415,007	1.4%	32
Calvert Bond A	159,816	0.6%	27	326,856	1.1%	98
	566,834	2.0%		741,862	2.5%	
Fixed	300,034	2.070		741,002	2.570	
State of Vermont Stable Value Fund	4,477,999	15.6%	388	4,466,900	14.9%	393
State of Vernont Stable Value Fana	4,477,999	15.6%	-	4,466,900	14.9%	000
Specialty	4,477,999	15.0%		4,400,900	14.9%	
PIMCO Total Return III Instl	838,629	2.9%	195	911,207	3.0%	233
Vanguard FTSE Social Index Instl	1,639,968	5.7%	206	1,481,567	4.9%	235
Pax World Balanced Fund - Ind	362,506	1.3%	24	375,878	1.3%	30
Pax World Global Envrnmntl Mkts Instl	51,397	0.2%	9	63,110	0.2%	25
Tax Trong Global Environment winds from		10.1%	<b>ŏ ⊦</b> ∙			20
	2,892,500	10.1%		2,831,762	9.4%	
			-			
	28,670,530	100.0%		29,989,220	100.0%	FM

3/31/2015

## Asset Distribution by Fund - Combined

Total Active Acco	unts:
3/31/2014	6,660
6/30/2014	6,734
9/30/2014	6,784
12/31/2014	6,837
3/31/2015	6,901
Average Account	t
Balance per Acco	ount:
3/31/2014	\$55,975
6/30/2014	\$57,462
9/30/2014	\$56,705
12/31/2014	\$57,608
3/31/2015	\$57,939
Average Number	of
Investment Option	IS
per Account:	
3/31/2014	4.1
6/30/2014	4.2
9/30/2014	4.2
12/31/2014	4.2
3/31/2015	4.3

Asset Class/Fund Name	12/3	31/2014		3/3	1/2015	
	Amount	Pct	Accts	Amount	Pct	Accts
Self-Directed						
Schwab SDB Money Market	33,933	0.0%	6	25,112	0.0%	6
Schw ab SDB Money Market Roth	6,151	0.0%	1	71	0.0%	1
Schw ab SDB Securities	786,633	0.2%	6	879,085	0.2%	6
Schw ab SDB Securities Roth	26,764	0.0%	1 [	34,949	0.0%	1
	853,481	0.2%		939,217	0.2%	
Target Date						
T. Row e Price Retirement 2010 Fund	9,636,096	2.4%	368	9,579,449	2.4%	359
T. Row e Price Retirement 2020 Fund	23,002,387	5.8%	763	23,506,948	5.9%	742
T. Row e Price Retirement 2030 Fund	12,345,628	3.1%	616	12,824,111	3.2%	624
T. Row e Price Retirement 2040 Fund	7,482,410	1.9%	505	7,834,235	2.0%	494
T. Row e Price Retirement 2050 Fund	564,077	0.1%	64	597,131	0.1%	69
T. Row e Price Retirement Balanced Fund	4,282,200	1.1%	275	4,152,608	1.0%	268
	57,312,799	14.6%		58,494,481	14.6%	
International						
Dodge & Cox International Stock	20,658,599	5.2%	2,384	22,064,328	5.5%	2,473
Lazard Emerging Markets Equity Instl	9,247,707	2.3%	1,787	8,686,737	2.2%	1,611
	29,906,306	7.6%		30,751,065	7.7%	
Small-Cap						
T. Row e Price Small-Cap Stock	27,500,661	7.0%	2,587	28,591,699	7.2%	2,690
	27,500,661	7.0%	[	28,591,699	7.2%	
Mid-Cap						
Vanguard Mid Cap Index Ins	20,046,212	5.1%	2,272	22,484,572	5.6%	2,404
	20,046,212	5.1%	[	22,484,572	5.6%	
Large-Cap						
T. Row e Price Equity Income Fund	23,925,839	6.1%	1,600	23,147,341	5.8%	1,802
Vanguard Institutional Index I	43,092,740	10.9%	1,872	43,473,806	10.9%	1,849
American Funds Growth Fund of Amer R5	22,793,729	5.8%	2,043	23,073,977	5.8%	1,475
	89,812,308	22.8%	[	89,695,124	22.4%	
Balanced						
Dodge & Cox Balanced Fund	43,012,496	10.9%	2,795	42,581,906	10.6%	2,873
	43,012,496	10.9%	[	42,581,906	10.6%	
Bond						
FPA New Income	7,655,879	1.9%	532	7,446,647	1.9%	517
Calvert Bond A	2,593,797	0.7%	385	3,876,246	1.0%	928
	10,249,676	2.6%	[	11,322,893	2.8%	
Fixed						
State of Vermont Stable Value Fund	83,032,497	21.1%	3,807	81,841,512	20.5%	3,837
	83,032,497	21.1%	ſ.	81,841,512	20.5%	
Specialty						
PIMCO Total Return III Instl	11,252,861	2.9%	1,690	11,870,198	3.0%	1,902
Vanguard FTSE Social Index Instl	18,753,292	4.8%	1,933	18,886,938	4.7%	2,069
Pax World Balanced Fund - Ind	1,754,390	0.4%	162	1,934,836	0.5%	229
Pax World Global Envrnmntl Mkts Instl	376,889	0.1%	36	442,892	0.1%	108
	32,137,431	8.2%	Γ.	33,134,864	8.3%	
		2.270		,,	2.270	

393,863,866

100.0%



100.0%

399,837,333

## Q1 2015 Fund Transfer Activity

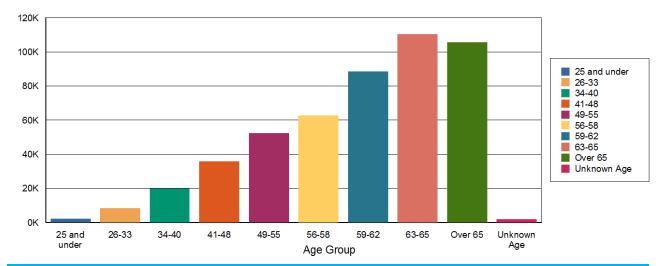
Investment Name	Q4 Returns	Q4 # of Ppts per fund	Transfers In	Transfers Out	Net Transfers	Net Ppts.	Q1 # of Ppts per fund	Q1 Returns
American Funds Growth Fund of Amer R5	2.81	2,043	\$953,785.65	(\$1,440,348.25)	(\$486,562.60)	-568	1475	3.45
Calvert Bond A	1.59	385	\$1,377,590.28	(\$291,747.56)	\$1,085,842.72	543	928	2.19
Dodge & Cox Balanced Fund	1.77	2,795	\$1,025,944.11	(\$1,276,309.96)	(\$250,365.85)	78	2873	-0.26
Dodge & Cox International Stock	-4.66	2,384	\$1,261,076.12	(\$1,090,977.82)	\$170,098.30	89	2473	4.20
FPA New Income	0.05	532	\$23,525.63	(\$65,687.17)	(\$42,161.54)	-15	517	0.59
Lazard Emerging Markets Equity Instl	-6.7	1,787	\$353,809.81	(\$849,342.60)	(\$495,532.79)	-176	1611	-1.92
Pax World Balanced Fund - Ind	2.81	162	\$183,989.23	(\$49,798.50)	\$134,190.73	67	229	0.72
Pax World Global Envrnmntl Mkts Instl	1.43	36	\$124,505.24	(\$21,063.88)	\$103,441.36	72	108	3.17
PIMCO Total Return III Instl	1.09	1,690	\$976,242.54	(\$798,878.29)	\$177,364.25	212	1902	2.36
Schwab SDB	N/A	7	\$46,937.00	\$0.00	\$46,937.00	0	7	N/A
State of Vermont Stable Value Fund	2.65	3,807	\$2,539,917.97	(\$3,430,775.44)	(\$890,857.47)	30	3837	2.23
T. Rowe Price Equity Income Fund	3.02	1,600	\$555,662.69	(\$695,040.00)	(\$139,377.31)	202	1802	-1.03
T. Rowe Price Retirement 2010 Fund	0.96	368	\$71,913.01	(\$192,798.10)	(\$120,885.09)	-9	359	1.75
T. Rowe Price Retirement 2020 Fund	1.45	763	\$419,371.36	(\$643,983.31)	(\$224,611.95)	-21	742	2.51
T. Rowe Price Retirement 2030 Fund	1.77	616	\$274,617.74	(\$170,548.79)	\$104,068.95	8	624	3.08
T. Rowe Price Retirement 2040 Fund	1.98	505	\$140,369.65	(\$76,311.25)	\$64,058.40	-11	494	3.43
T. Rowe Price Retirement 2050 Fund	1,96	64	\$93,578.85	(\$95,582.88)	(\$2,004.03)	5	69	3.47
T. Rowe Price Retirement Balanced Fund	0.55	276	\$77,062.55	(\$281,048.26)	(\$203,985.71)	-8	268	1.47
T. Rowe Price Small-Cap Stock	9.18	2,587	\$979,058.64	(\$1,049,801.89)	(\$70,743.25)	103	2690	3.90
Vanguard FTSE Social Index Instl	6.92	1,933	\$1,189,695.55	(\$1,659,924.98)	(\$470,229.43)	136	2069	1.73
Vanguard Institutional Index I	4.93	1,872	\$1,056,967.45	(\$950,595.53)	\$106,371.92	-23	1849	0.94
Vanguard Mid Cap Index Ins	6.64	2,272	\$1,932,592.19	(\$514,302.19)	\$1,418,290.00	132	2404	4.28

<sup>\*</sup>Stable Value Fund Returns are annualized returns



## Average Participant Balance by Age Q1 2015

Average Balance



Age Group	Participants with Balances	Total Balance	Average Balance
25 and under	83	\$170,431.97	\$2,053.40
26-33	516	\$4,284,276.37	\$8,302.86
34-40	721	\$14,380,408.75	\$19,945.09
41-48	1,245	\$44,432,049.07	\$35,688.39
49-55	1,336	\$69,758,447.91	\$52,214.41
56-58	620	\$38,931,530.92	\$62,792.79
59-62	835	\$73,869,497.78	\$88.466.46
63-65	529	\$58,394,955.88	\$110,387.44
Over 65	905	\$95,595,580.51	\$105,630.48
Unknown Age	11	\$20,403.29	\$1,584.84
Summary	6,723	\$399,837,582.45	\$58,791.00

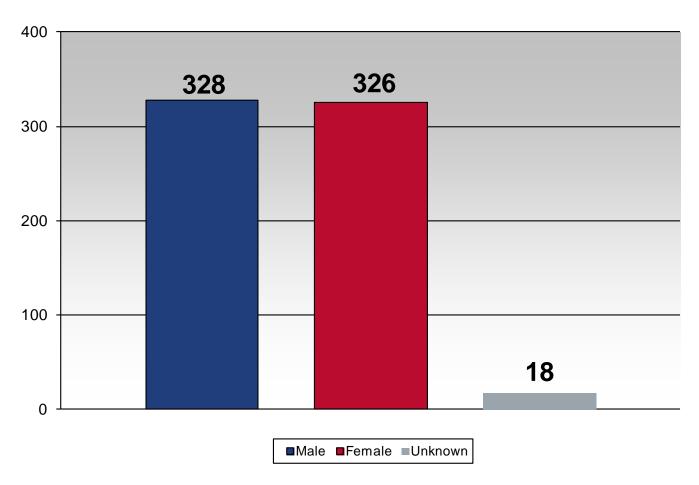


## Participation Rate by Age Q1 2015

Age Group	Participants with Balances and No Term Date	Eligible Employees	% Enrolled
25 and under	78	301	26%
26-33	454	1,211	37%
34-40	643	1,230	52%
41-48	1124	1,869	60%
49-55	1170	1,774	66%
56-58	492	780	63%
59-62	635	872	73%
63-65	300	341	88%
Over 65	418	231	181%
Unknown Age	11	0	N/A
Summary	5,325	8,609	62%

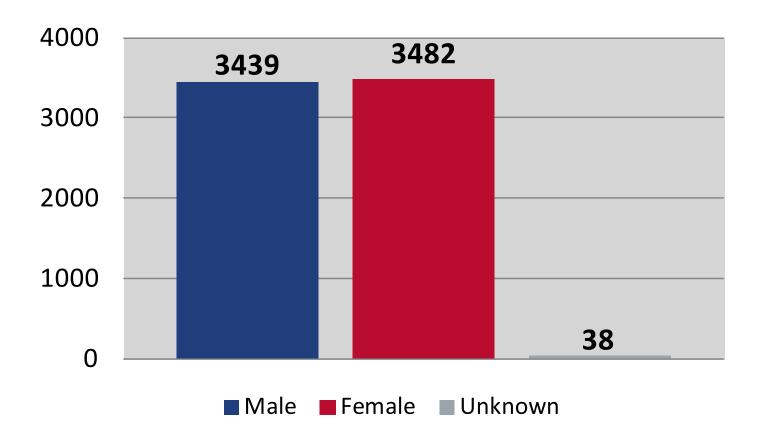


## Gender Breakdown of Participants Invested 100% in Stable Value



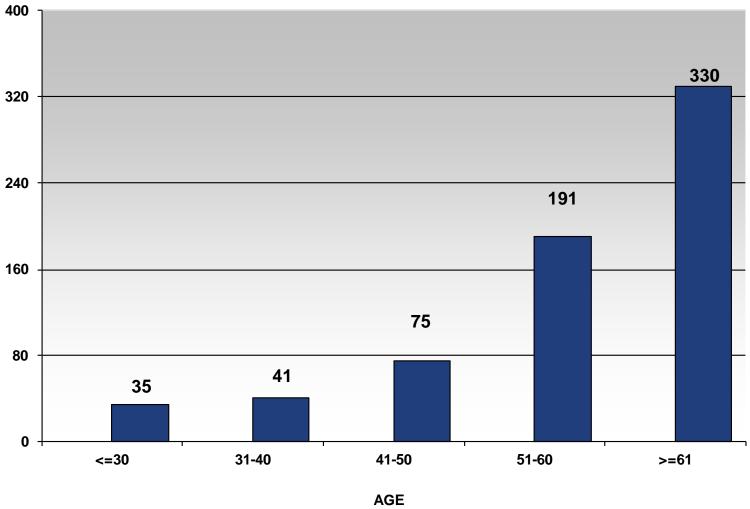


## Gender Breakdown of all Participants with a Balance





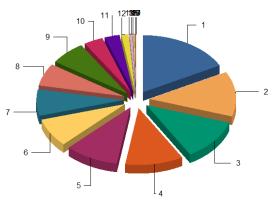
## Age Breakdown of Participants Invested 100% in Stable Value Fund

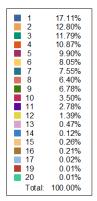




### **Investment Diversification**

### **Diversification by Number of Investments**



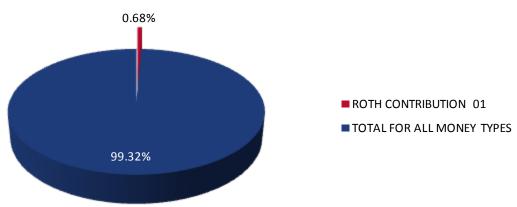


	Category	Value	Percent of Assets	Participants With Balances
	1 Investment	\$68,413,861.50	17.11%	1,989
	2 Investments	\$51,159,397.85	12.80%	964
	3 Investments	\$47,140,996.31	11.79%	686
	4 Investments	\$43,444,832.14	10.87%	547
	5 Investments	\$39,567,012.19	9.90%	400
	6 Investments	\$32,178,698.63	8.05%	281
	7 Investments	\$30,206,311.66	7.55%	190
	8 Investments	\$25,597,648.40	6.40%	606
	9 Investments	\$27,096,270.00	6.78%	633
	10 Investments	\$13,978,023.81	3.50%	158
	11 Investments	\$11,119,252.37	2.78%	230
	12 Investments	\$5,548,015.30	1.39%	87
	13 Investments	\$1,888,229.32	0.47%	8
	14 Investments	\$496,510.38	0.12%	3
	15 Investments	\$1,021,625.85	0.26%	8
	16 Investments	\$853,878.40	0.21%	4
	17 Investments	\$86,696.76	0.02%	2
	19 Investments	\$20,128.45	0.01%	4
	20 Investments	\$20,193.13	0.01%	1
Total Summary		\$399,837,582.45	100.00%	6,801
Average Number of Investme	ents per Participant: 4.31			

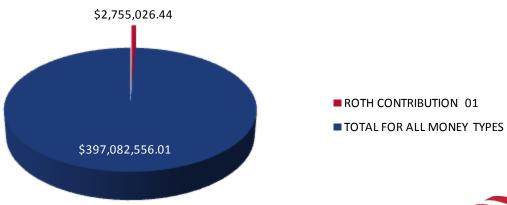


## Asset Distribution – Roth vs Regular

### **Percentage of Assets**

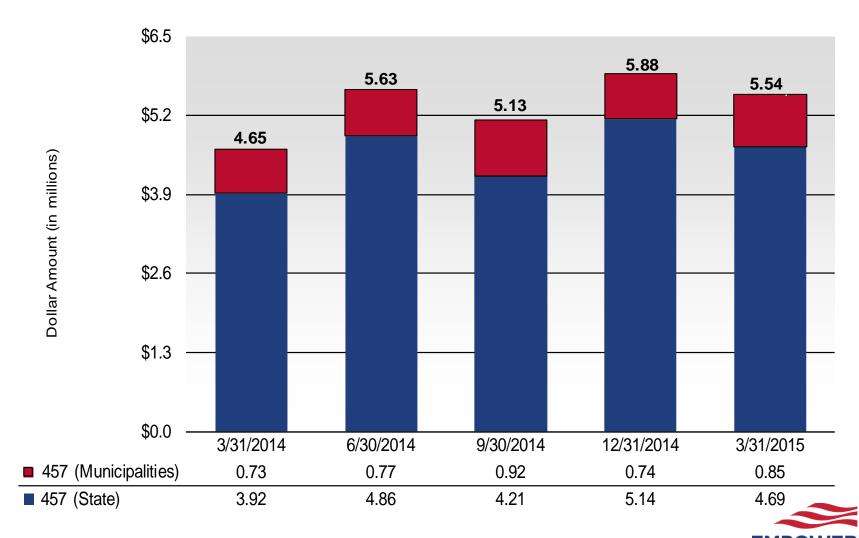


### **Assets in Dollars**

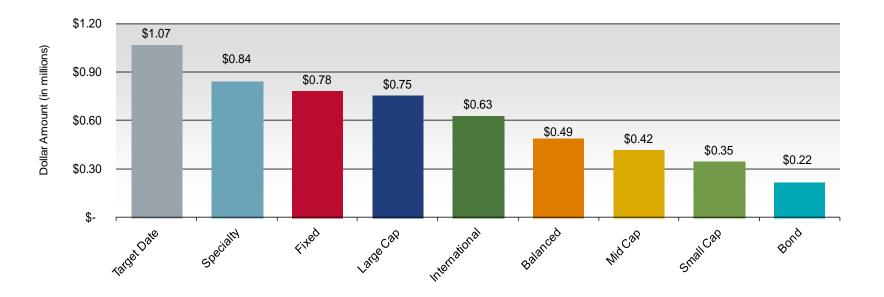


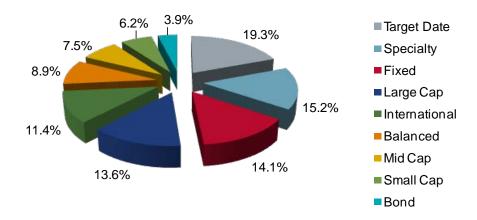


### **Contribution History**



## Contributions by Asset Class







## Percentage of Contributions by Asset Class

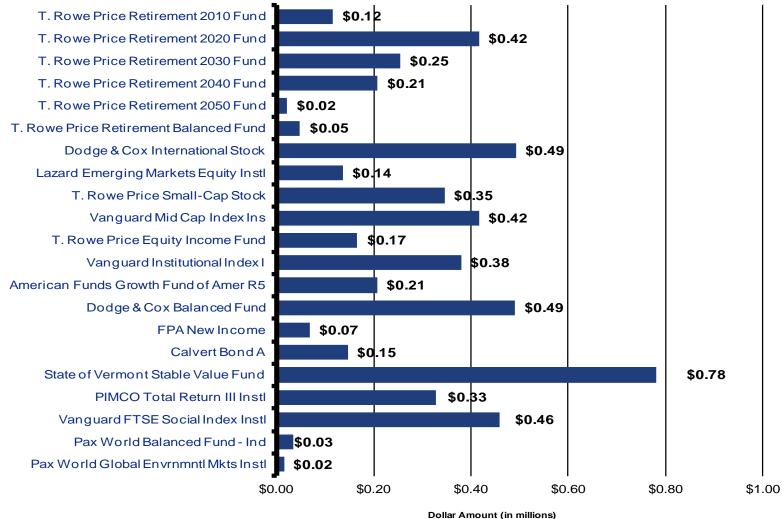
457 (State)	Target		Small	Mid	Large				
437 (State)	Date	Internat'l	Cap	Cap	Cap	Balanced	Bond	Fixed	Specialty
1/1/2014 to 3/31/2014	4 23.6%	9.9%	6.8%	5.4%	19.1%	8.5%	2.6%	15.0%	9.1%
4/1/2014 to 6/30/2014	4 19.1%	10.2%	6.6%	4.8%	17.3%	8.6%	2.4%	20.9%	10.2%
7/1/2014 to 9/30/2014	4 25.1%	9.6%	6.3%	5.1%	16.3%	8.5%	2.2%	16.5%	10.4%
10/1/2014 to 12/31/20	14 18.5%	11.7%	6.4%	6.3%	14.3%	8.6%	1.8%	20.1%	12.4%
1/1/2015 to 3/31/201	5 18.0%	11.9%	6.5%	7.0%	14.3%	9.5%	2.8%	14.7%	15.4%

457 (Municipalities)	Target		Small	Mid	Large				
437 (Widilicipalities)	Date	Internat'l	Cap	Cap	Cap	Balanced	Bond	Fixed	Specialty
1/1/2014 to 3/31/2014	29.9%	8.5%	4.9%	6.2%	18.3%	5.9%	2.6%	14.2%	9.5%
4/1/2014 to 6/30/2014	28.5%	9.0%	5.1%	5.5%	15.1%	7.7%	1.7%	15.0%	12.4%
7/1/2014 to 9/30/2014	34.7%	9.0%	4.6%	4.6%	11.4%	4.4%	3.4%	18.3%	9.5%
10/1/2014 to 12/31/2014	38.3%	7.6%	4.7%	5.4%	11.3%	4.8%	1.7%	17.0%	9.3%
1/1/2015 to 3/31/2015	26.5%	8.4%	4.5%	10.5%	9.8%	5.6%	10.1%	10.6%	14.0%

Combined	Target		Small	Mid	Large				
 - Combined	Date	Internat'l	Cap	Cap	Cap	Balanced	Bond	Fixed	Specialty
1/1/2014 to 3/31/2014	24.6%	9.7%	6.5%	5.5%	19.0%	8.1%	2.6%	14.9%	9.2%
4/1/2014 to 6/30/2014	20.4%	10.1%	6.4%	4.9%	17.0%	8.4%	2.3%	20.1%	10.5%
7/1/2014 to 9/30/2014	26.8%	9.5%	6.0%	5.0%	15.5%	7.8%	2.4%	16.8%	10.2%
10/1/2014 to 12/31/2014	21.0%	11.2%	6.2%	6.2%	13.9%	8.1%	1.8%	19.7%	12.0%
 1/1/2015 to 3/31/2015	19.3%	11.4%	6.2%	7.5%	13.6%	8.9%	3.9%	14.1%	15.2%



## Contributions by Investment Option



## Contributions by Fund – 457 (State) Plan

Contributing Partic 3/31/2014 6/30/2014 9/30/2014 12/31/2014 3/31/2015	3,626 3,682 3,686 3,689 3,699
Average Annual	
Contributions per F	Participant:
3/31/2014	\$1,080
6/30/2014	\$1,320
9/30/2014	\$1,142
12/31/2014	\$1,394
3/31/2015	\$1,268
Average Number of	of
Investment Options	
per Participant:	
3/31/2014	4.6
6/30/2014	4.5
9/30/2014	4.6

4.6

Asset Class/Fund Name	10/1/2014	to 12/31/201	14	1/1/2015	to 3/31/201	5
	Amount	Pct	Accts	Amount	Pct	Accts
Target Date						
T. Row e Price Retirement 2010 Fund	97,868	1.9%	166	86,330	1.8%	152
T. Row e Price Retirement 2020 Fund	389,521	7.6%	427	328,039	7.0%	415
T. Row e Price Retirement 2030 Fund	238,331	4.6%	363	195,972	4.2%	360
T. Row e Price Retirement 2040 Fund	170,696	3.3%	288	180,037	3.8%	284
T. Row e Price Retirement 2050 Fund	17,588	0.3%	41	17,057	0.4%	4
T. Row e Price Retirement Balanced Fund	36,258	0.7%	87	34,828	0.7%	82
	950,261	18.5%		842,263	18.0%	
International						
Dodge & Cox International Stock	393,785	7.7%	1,487	436,051	9.3%	1,56
Lazard Emerging Markets Equity Instl	207,391	4.0%	1,241	121,695	2.6%	1,17
	601,175	11.7%		557,746	11.9%	
Small-Cap						
T. Row e Price Small-Cap Stock	329,615	6.4%	1,672	307,026	6.5%	1,73
	329,615	6.4%	[ ]	307,026	6.5%	
Mid-Cap				,		
Vanguard Mid Cap Index Ins	322,018	6.3%	1,494	327,228	7.0%	1,59
	322,018	6.3%		327,228	7.0%	
Large-Cap	022,070	0.070		027,220	7.070	
T. Row e Price Equity Income Fund	169,807	3.3%	1,249	156,540	3.3%	1,05
Vanguard Institutional Index I	328,379	6.4%	992	336,464	7.2%	99
American Funds Growth Fund of Amer R5	236,098	4.6%	1,453	177,289	3.8%	1,19
	734,285	14.3%	/ · · ·	670,294	14.3%	, -
Balanced	704,200	14.570		070,234	14.570	
Dodge & Cox Balanced Fund	440,803	8.6%	1,669	443,209	9.5%	1,74
zoago a con zalanoca i ana	440,803	8.6%	.,,555	443,209	9.5%	.,
Bond	440,603	0.0%		443,209	9.5%	
FPA New Income	65,504	1.3%	199	61,662	1.3%	19
Calvert Bond A	27,922	0.5%	185	68,234	1.5%	62
odivort Boria / C			100			02
Fixed	93,426	1.8%		129,896	2.8%	
Frixed State of Vermont Stable Value Fund	1,031,476	20.1%	1,722	691,693	14.7%	1,69
State of Verriorit Stable Value Fund	;		1,722			1,09
	1,031,476	20.1%		691,693	14.7%	
Specialty	004.55-	4.007		005.055	0.50	
PIMCO Total Return III Instl	234,607	4.6%	1,016	305,068	6.5%	1,26
Vanguard FTSE Social Index InstI	355,753	6.9%	1,295	377,402	8.0%	1,39
Pax World Balanced Fund - Ind	31,921	0.6%	81	25,862	0.6%	9
Pax World Global Envrnmntl Mkts Instl	17,349	0.3%	21	11,959	0.3%	4
	639,630	12.4%		720,290	15.4%	
	5,142,689	100.0%		4,689,646	100.0%	



12/31/2014

3/31/2015

## Contributions by Fund – 457 (Muni) Plan

Contributing Partic 3/31/2014 6/30/2014 9/30/2014 12/31/2014 3/31/2015	ipants: 553 567 554 558 578
Average Annual Contributions per 1 3/31/2014 6/30/2014 9/30/2014 12/31/2014 3/31/2015	Participant: \$1,327 \$1,365 \$1,656 \$1,320 \$1,471
Average Number of Investment Option per Participant: 3/31/2014 6/30/2014 9/30/2014 12/31/2014 3/31/2015	

Asset Class/Fund Name		to 12/31/20			to 3/31/2015	
	Amount	Pct	Accts	Amount	Pct	Accts
Target Date						
T. Row e Price Retirement 2010 Fund	34,226	4.6%	40	29,966	3.5%	41
T. Row e Price Retirement 2020 Fund	146,729	19.9%	97	88,193	10.4%	93
T. Row e Price Retirement 2030 Fund	53,204	7.2%	70	58,819	6.9%	78
T. Row e Price Retirement 2040 Fund	29,210	4.0%	46	28,392	3.3%	47
T. Row e Price Retirement 2050 Fund	3,925	0.5%	8	5,719	0.7%	10
T. Row e Price Retirement Balanced Fund	14,536	2.0%	18	14,535	1.7%	18
	281,829	38.3%		225,625	26.5%	
International						
Dodge & Cox International Stock	40,666	5.5%	190	56,121	6.6%	213
Lazard Emerging Markets Equity Instl	15,182	2.1%	163	15,227	1.8%	169
	55,848	7.6%		71,348	8.4%	
Small-Cap						
T. Row e Price Small-Cap Stock	34,404	4.7%	199	38,542	4.5%	220
	34,404	4.7%		38,542	4.5%	
Mid-Cap						
Vanguard Mid Cap Index Ins	39,944	5.4%	202	89,056	10.5%	229
	39,944	5.4%	Γ	89,056	10.5%	
Large-Cap				,		
T. Row e Price Equity Income Fund	12,328	1.7%	148	10,734	1.3%	140
Vanguard Institutional Index I	43,479	5.9%	119	43,000	5.1%	112
American Funds Growth Fund of Amer R5	27,353	3.7%	179	29,800	3.5%	168
	83,160	11.3%	ſ	83,534	9.8%	
Balanced	33,100	7.1.070		00,001	0.070	
Dodge & Cox Balanced Fund	35,337	4.8%	190	47,311	5.6%	213
	35,337	4.8%	· · · · · · · · · · · · · · · · · · ·	47,311	5.6%	
Bond	30,007	4.070		41,011	0.070	
FPA New Income	8,564	1.2%	12	7,124	0.8%	11
Calvert Bond A	4,102	0.6%	18	78,487	9.2%	77
	12,665	1.7%	· · · ·	85,611	10.1%	
Fixed	12,005	1.770		05,011	10.176	
State of Vermont Stable Value Fund	124,855	17.0%	230	89,914	10.6%	219
State of Vermont Stable Value Fund			230		. — — — —	213
0	124,855	17.0%		89,914	10.6%	
Specialty  DIMCO Total Datum III had!	24 700	2.00/	140	24 200	2.00/	188
PIMCO Total Return III Instl Vanguard FTSE Social Index Instl	21,799	3.0% 4.9%	140	24,300	2.9% 9.7%	188 196
3	35,948			82,609		
Pax World Balanced Fund - Ind Pax World Global Envrnmntl Mkts Instl	9,090 1,440	1.2% 0.2%	16 4	8,720 3,638	1.0% 0.4%	21 17
I AN VVOIIU GIODAI LIVITII/IIIII IVINIS IIISII	<u> </u>		" <b> </b> -			17
	68,277	9.3%		119,267	14.0%	
			+			
	736,319	100.0%		850,208	100.0%	



# Contributions by Fund - Combined

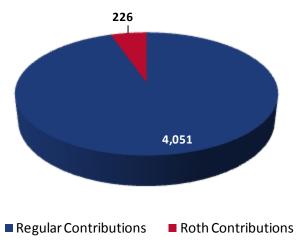
Total Accounts Receiving Contribut 3/31/2014 6/30/2014 9/30/2014 12/31/2014 3/31/2015	ions: 4,179 4,249 4,240 4,247 4,277
Average	
Contributions per A	ccount:
3/31/2014	\$1,113
6/30/2014	\$1,326
9/30/2014	\$1,209
12/31/2014	\$1,384
3/31/2015	\$1,295
Average Number of	
Investment Options	
per Account:	
3/31/2014	4.5
6/30/2014	4.4
9/30/2014	4.5
12/31/2014	4.6
3/31/2015	4.7

Asset Class/Fund Name	10/1/2014	to 12/31/20	14	1/1/2015	to 3/31/201	5
,	Amount	Pct	Accts	Amount	Pct	Accts
Target Date	·					
T. Row e Price Retirement 2010 Fund	132,094	2.2%	206	116,296	2.1%	193
T. Row e Price Retirement 2020 Fund	536,250	9.1%	524	416,232	7.5%	508
T. Row e Price Retirement 2030 Fund	291,535	5.0%	433	254,792	4.6%	444
T. Row e Price Retirement 2040 Fund	199,906	3.4%	334	208,429	3.8%	331
T. Row e Price Retirement 2050 Fund	21,513	0.4%	49	22,777	0.4%	55
T. Row e Price Retirement Balanced Fund	50,794	0.9%	105	49,364	0.9%	100
	1,232,090	21.0%	Г	1,067,889	19.3%	
International						
Dodge & Cox International Stock	434,450	7.4%	1,677	492,172	8.9%	1,777
Lazard Emerging Markets Equity InstI	222,573	3.8%	1,404	136,922	2.5%	1,342
	657,023	11.2%	ſ	629,094	11.4%	
Small-Cap						
T. Row e Price Small-Cap Stock	364,019	6.2%	1,871	345,567	6.2%	1,959
	364.019	6.2%	Ī	345,567	6.2%	
Mid-Cap				,		
Vanguard Mid Cap Index Ins	361,962	6.2%	1,696	416,284	7.5%	1,819
	361,962	6.2%	Ī	416,284	7.5%	
Large-Cap	001,002	0.270		770,207	7.070	
T. Row e Price Equity Income Fund	182,135	3.1%	1,397	167,274	3.0%	1,191
Vanguard Institutional Index I	371,859	6.3%	1,111	379,464	6.8%	1,107
American Funds Growth Fund of Amer R5	263,451	4.5%	1,632	207,090	3.7%	1,360
	817,445	13.9%	/ · · ·	753,828	13.6%	,
Balanced	011,443	13.370		755,020	13.070	
Dodge & Cox Balanced Fund	476,140	8.1%	1,859	490,521	8.9%	1,954
g	476,140	8.1%	.,	490,521	8.9%	.,
Bond	470,140	0.176		490,321	0.370	
FPA New Income	74,067	1.3%	211	68,786	1.2%	204
Calvert Bond A	32,024	0.5%	203	146,721	2.6%	703
54.V5.V 25.I.4 / V	106,091	1.8%	-00	215,507	3.9%	
Fixed	100,091	1.0%		215,507	3.970	
State of Vermont Stable Value Fund	1,156,331	19.7%	1,952	781,607	14.1%	1,915
State of Vernont Stable Value Fana			1,552			1,510
Chariolty	1,156,331	19.7%		781,607	14.1%	
Specialty PIMCO Total Return III Instl	256.406	4.4%	1,156	329.368	5.9%	1,456
Vanguard FTSE Social Index Instl	391,701	4.4% 6.7%	1,156	329,368 460,011	5.9% 8.3%	1,450
Pax World Balanced Fund - Ind	41,011	0.7%	97	34,582	0.5% 0.6%	1,568
Pax World Global Envrnmntl Mkts Instl	18,789	0.7%	25	34,582 15,597	0.6%	57
I AN VVOIID CHODAL ETVITITITITI IVING HIST			<sup>23</sup>  -			31
	707,906	12.0%		839,557	15.2%	
	5,879,008	100.0%		5,539,853	100.0%	_

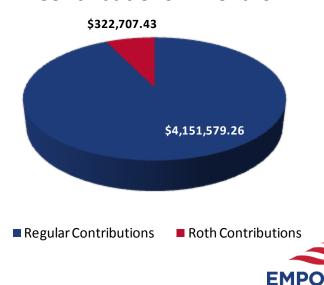


## Contributions – Roth vs Regular

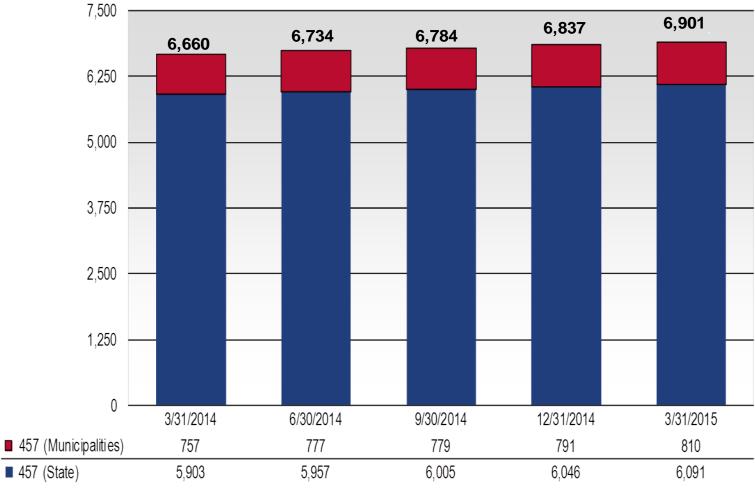
### **Contributing Participants**



### **Contributions in Dollars**



## Plan Participation





## Benefit Payment Distribution – 457 (State) Plan

#### Full Withdrawals

Benefit Payment Death

Deam

QDRO

Retirement Separation of Service

Total Full Withdrawals:

### Partial Withdrawals

Death
De minimis
Hardship
In Service

Min Distr

Retirement

Separation of Service

Service Credit

Total Partial Withdrawals:

### Periodic Payments

Beneficiary Payment Minimum Distribution

Retirement

Total Periodic Payments:

г			1	4/4/2045 / 0/04/2045					
L	10/1/201	4 to 12/31/2		1/1/201	5 to 3/31/20	015			
	Amount	Pct	Count	Amount	Pct	Count			
	0	0.0%	0	41	0.0%	1			
	85,953	1.8%	2	27,137	0.5%	3			
	24,755	0.5%	1	0	0.0%	0			
	2,316	0.0%	3	2,130	0.0%	5			
	2,910,176	60.7%	49	3,172,071	60.0%	72			
	3,023,201	63.0%	55	3,201,379	60.6%	81			
	118,811	2.5%	5	20,572	0.4%	2			
	1,064	0.0%	1	0	0.0%	0			
	1,839	0.0%	1	3,607	0.1%	1			
	57,112	1.2%	4	0	0.0%	0			
	56,164	1.2%	11	55,249	1.0%	6			
	31,287	0.7%	5	12,309	0.2%	3			
	411,538	8.6%	48	1,205,262	22.8%	67			
	198,825	4.1%	7	196,330	3.7%	9			
	876,641	18.3%	82	1,493,329	28.3%	88			
	47,319	1.0%	15	61,262	1.2%	13			
	592,940	12.4%	162	186,440	3.5%	79			
	256,359	5.3%	113	341,722	6.5%	120			
	896,618	18.7%	290	589,424	11.2%	212			
L									
ſ									
	4,796,460	100.0%	427	5,284,132	100.0%	381			



## Benefit Payment Distribution – 457 (Muni) Plan

#### Full Withdrawals

Death Separation of Service

Total Full Withdrawals:

### Partial Withdrawals

De minimis In Service Min Distr Separation of Service

**Total Partial Withdrawals:** 

#### Periodic Payments

Minimum Distribution Retirement

Total Periodic Payments:

10/1/2014	to 12/31/2	2014	1/1/201	5 to 3/31/20	)15
Amount	Pct	Count	Amount	Pct	Count
0	0.0%	0	2,078	0.6%	1
463,636	89.6%	13	277,416	79.7%	14
463,636	89.6%	13	279,494	80.3%	15
2,858	0.6%	1	0	0.0%	0
5,994	1.2%	1	28,882	8.3%	1
0	0.0%	0	1,334	0.4%	2
21,678	4.2%	3	18,298	5.3%	3
30,531	5.9%	5	48,514	13.9%	6
16,470	3.2%	5	15,798	4.5%	4
6,933	1.3%	5	4,418	1.3%	4
23,403	4.5%	10	20,217	5.8%	8
517,570	100.0%	28	348,224	100.0%	29



## Benefit Payment Distribution - Combined

#### Full Withdrawals

Benefit Payment

Death

**QDRO** 

Retirement

Separation of Service

Total Full Withdrawals:

### Partial Withdrawals

Death De minimis

Hardship

In Service

Min Distr

Retirement

Separation of Service

Service Credit

Total Partial Withdrawals:

### Periodic Payments

Beneficiary Payment Minimum Distribution

Retirement

Total Periodic Payments:

10/1/201	10/1/2014 to 12/31/2014 1/1/2015 to 3/			5 to 3/31/20	015
Amount	Pct	Count	Amount	Pct	Count
0	0.0%	0	41	0.0%	1
85,953	1.6%	2	29,215	0.5%	4
24,755	0.5%	1	0	0.0%	0
2,316	0.0%	3	2,130	0.0%	5
3,373,812	63.5%	62	3,449,487	61.2%	86
3,486,837	65.6%	68	3,480,873	61.8%	96
118,811	2.2%	5	20,572	0.4%	2
3,922	0.1%	2	0	0.0%	0
1,839	0.0%	1	3,607	0.1%	1
63,107	1.2%	5	28,882	0.5%	1
56,164	1.1%	11	56,582	1.0%	8
31,287	0.6%	5	12,309	0.2%	3
433,216	8.2%	51	1,223,560	21.7%	70
198,825	3.7%	7	196,330	3.5%	9
907,172	17.1%	87	1,541,842	27.4%	94
47,319	0.9%	15	61,262		13
609,410	11.5%	167	202,238		83
263,292	5.0%	118	346,141	6.1%	124
920,021	17.3%	300	609,641	10.8%	220
5,314,029	100.0%	455	5,632,356	100.0%	410

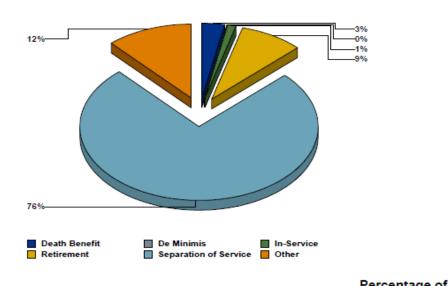


### Full Account Distribution by Reason in Dollars

An overview of your plan's distribution activity is shown here, including distribution reasons, number of distributions and percentage of rollovers / transfers versus payment to self.

### Reasons for Distribution As of 03/31/2015

Percentages are based on dollar amount of distributions.



<u> </u>	Distributions		Distribution Amounts Rolled Over /
	<u>Number</u>	<u>Amount</u>	<u>Transferred</u>
07/01/2014 to 03/31/2015	931	\$15,185,063	57.70%
07/01/2013 to 06/30/2014	990	\$15,263,833	58.76%
07/01/2012 to 06/30/2013	1,008	\$17,559,322	57.98%

### Industry Average

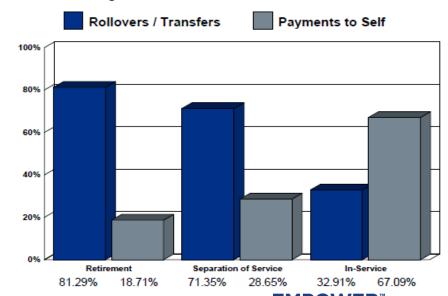
According to a national study of pre-retirement termination (i.e. job changes) for those participants between age 55-70, 41% transferred their money to an IRA, 11% took a cash payment, 40% left the money in their plan, and 6% transferred to a new employer pension plan.\*

\*Source: LIMRA, Asset Retention: Keys to Success in the Rollover Market (2012)

### Comparing Common Distribution Reasons

As of 03/31/2015

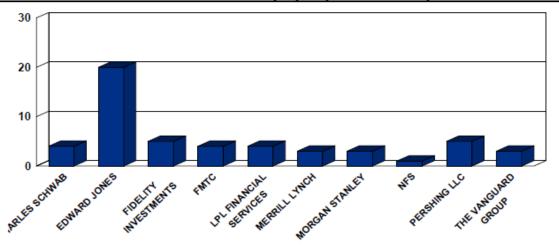
Percentages are based on dollar amount of distributions.

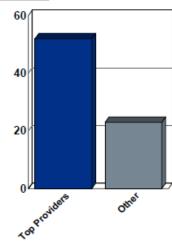


RETIREMENT

### Full Withdrawal Rollover IRA Summary by Top Ten Providers

### Full Withdrawal Rollover IRA Summary by Top Providers by Number of Participants

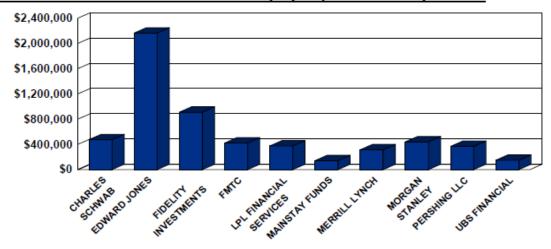


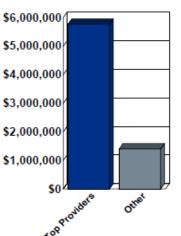


### **Participant Distributions**

The top providers represent 69.33% of total participants withdrawn and rolled to an IRA.

### Full Withdrawal Rollover IRA Summary by Top Providers by Dollars





### Percentage of Assets

The top providers represent 80.45% of total assets withdrawn and rolled to an IRA



# KeyTalk® Statistics - Combined

		Plan <sup>-</sup>	Totals	
	10/1/2014 to	12/31/2014	1/1/2015 to	3/31/2015
Category	Total	Pct	Total	Pct
Inq Acct Bal	35	34.7%	31	28.4%
Inq Alloc	1	1.0%	1	0.6%
Inq Tran Hist	-	0.0%	0	0.3%
Change Passcode	65	64.4%	78	70.7%
GRAND TOTAL	101	100.0%	110	100.0%

Avg Unique Callers Per Month
Avg Total Calls Per Month
Avg Rolled to Customer Service Per Month
Pct Transferred to CSR

130	150
266	285
135	158
50.8%	55.4%



### Internet Statistics - Combined

	Plan Totals			
	10/1/2014 to 12/31/2014 1/1/2015 to 3/31/2015			/31/2015
Category	Total	Pct	Total	Pct
Account And Certificates Overview	2,343	22.4%	2,991	24.6%
Allocation And Asset Allocation	336	3.2%	351	2.9%
Disbursement Summary	230	2.2%	282	2.3%
Fund Overview And Prospectus	361	3.5%	302	2.5%
Disbursement Summary	230	2.2%	282	2.3%
Inq Acct Bal	331	3.2%	212	1.7%
Inq Acct Sum	4	0.0%	4	0.0%
Inq Alloc	-	0.0%	4	0.0%
Inq Asset Alloc	21	0.2%	18	0.2%
Inq Asset Alloc Comparison	34	0.3%	44	0.4%
Inq Bal Comparison	423	4.0%	337	2.8%
Inq Bal History	653	6.3%	600	4.9%
Inq Bene	90	0.9%	106	0.9%
Inq Elec Stmts	3	0.0%	2	0.0%
Inq Fund Overview	140	1.3%	126	1.0%
Inq Fund Prospectus	56	0.5%	67	0.5%
Inq Fund Returns	444	4.3%	314	2.6%
Inq Funds Trnd	422	4.0%	396	3.3%
Inq O/L Forms	109	1.0%	197	1.6%
Inq Online Prospectus	3	0.0%	1	0.0%
Inq Per Rate Return	962	9.2%	942	7.8%
Inq Rates	-	0.0%	1	0.0%
Inq Stmt On Demand	6	0.1%	8	0.1%
Inq Tran Hist	2,121	20.3%	3,282	27.0%
Inq Trfs - Comp/Pend/Perd	372	3.6%	450	3.7%
Inquire Address	183	1.8%	198	1.6%
Address Change	9	0.1%	11	0.1%
Allocation	46	0.4%	62	0.5%
Beneficiaries	15	0.1%	17	0.1%
Change Passcode	96	0.9%	106	0.9%
Elec Filing Cabinet	87	0.8%	95	0.8%
Email Address	74	0.7%	81	0.7%
Fund To Fund Trf	79	0.8%	78	0.6%
Indic Data	56	0.5%	60	0.5%
Order Passcode	10	0.1%	9	0.1%
Rebalancer	20	0.2%	21	0.2%
Registration	77	0.7%	80	0.7%
GRAND TOTAL	10,446	100.0%	12,137	100.0%

Avg Distinct Visitors Per Month
Avg Number of Successful Logins Per Month
Average # of Logins per Visitor

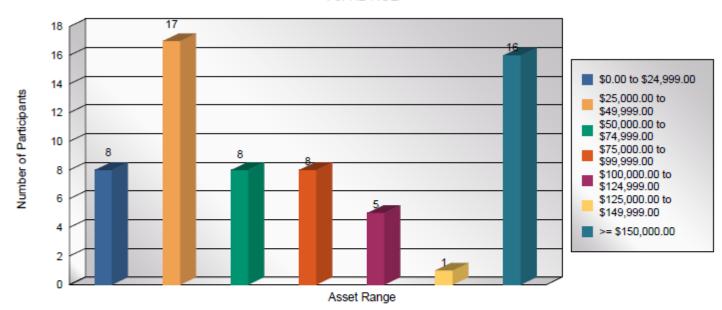
1,138	1,193
6,879	7,195
6.0	6.0





### Number of Participants by Asset Range

For ADVICE



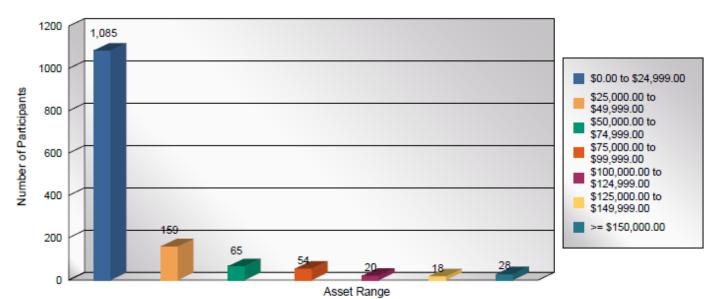
Asset Range	Participants	Assets	%Grand Total
\$0.00 to \$24,999.00	8	\$149,758	0.36%
\$25,000.00 to \$49,999.00	17	\$666,087	1.60%
\$50,000.00 to \$74,999.00	8	\$521,766	1.26%
\$75,000.00 to \$99,999.00	8	\$719,762	1.73%
\$100,000.00 to \$124,999.00	5	\$539,461	1.30%
\$125,000.00 to \$149,999.00	1	\$126,923	0.31%
>= \$150,000.00	16	\$5,424,013	13.06%
Total Participants in ADVICE:	63	\$8,147,770	100.00%





#### Number of Participants by Asset Range

For MANAGED ACCOUNTS



Asset Range	Participants	Assets	<b>%Grand Total</b>	
\$0.00 to \$24,999.00	1,085	\$6,572,167	15.82%	
\$25,000.00 to \$49,999.00	159	\$5,599,541	13.48%	
\$50,000.00 to \$74,999.00	65	\$3,961,511	9.54%	
\$75,000.00 to \$99,999.00	54	\$4,628,021	11.14%	
\$100,000.00 to \$124,999.00	20	\$2,203,240	5.31%	
\$125,000.00 to \$149,999.00	18	\$2,490,103	6.00%	
>= \$150,000.00	28	\$7,929,003	19.09%	
Total Participants in MANAGED ACCOUNTS:	1,429	\$33,383,587	100.00%	
All Services Grand Total:	1,492	\$41,531,357		

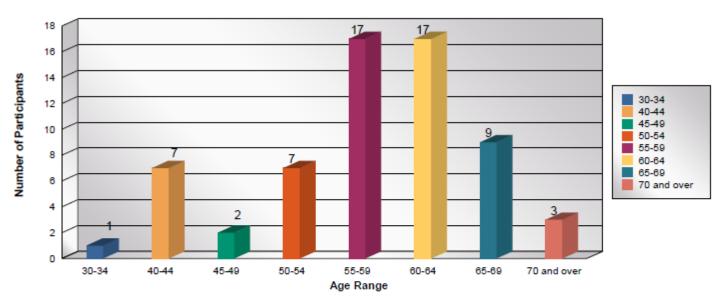


### AdvisedAssetsGroup

Put Our Power Behind You<sup>™</sup>

#### Number of Participants in each Age Range

For ADVICE



Age Range	Number of Participants
30-34	1
40-44	7
45-49	2
50-54	7
55-59	17
60-64	17
65-69	9
70 and over	3
Total Participants ADVICE:	63

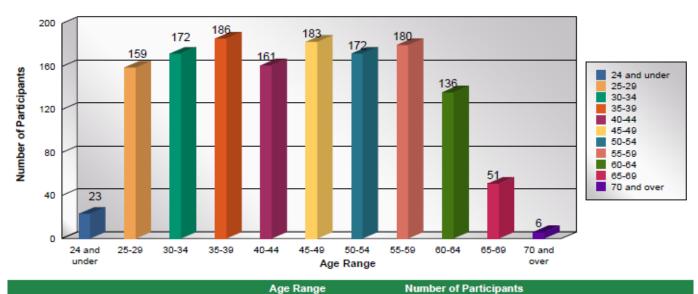


#### AdvisedAssetsGroup

Put Our Power Behind You™

#### Number of Participants in each Age Range

For MANAGED ACCOUNTS



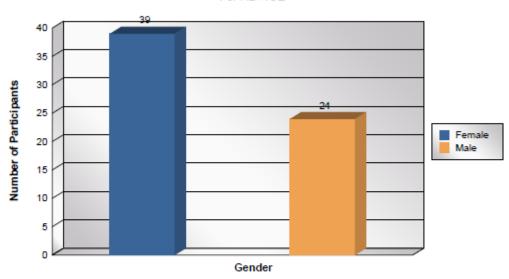
Age Range	Number of
24 and under	23
25-29	159
30-34	172
35-39	186
40-44	161
45-49	183
50-54	172
55-59	180
60-64	136
65-69	51
70 and over	6
Total Participants MANAGED ACCOUNTS:	1,429
All Services Grand Total:	1,492





#### Number of Participants by Gender

For ADVICE



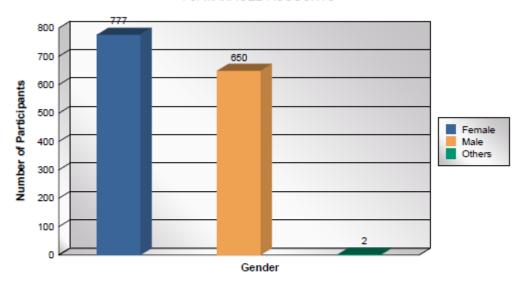
Gender	Participants	
Total Participants Female:	39	
Total Participants Male:	24	
Total Participants ADVICE:	63	





#### Number of Participants by Gender

For MANAGED ACCOUNTS



Gender	Participants
Total Participants Female:	777
Total Participants Male:	650
Total Participants Others:	2
Total Participants MANAGED ACCOUNTS:	1,429
All Services Grand Total:	1,492



#### **Current Ratings**

<b>A</b> +	A.M. Best Company, Inc.  -Financial Strength	Superior Highest of ten categories
AA	Standard & Poor's Ratings Services  –Financial Strength	Very Strong Second highest of nine categories
AA	Fitch Ratings  —Financial Strength	Very Strong Second highest of nine categories
Aa3	Moody's Investors Service  -Financial Strength	Excellent Second highest of nine categories

These are current ratings for Great-West Life & Annuity Insurance Company. These ratings are subject to change. These ratings do not pertain to the investment performance of the underlying fund, other insurance affiliates or subsidiaries, or non-insurance affiliates or subsidiaries of the company.



### Five Year Financial Rating History

	Fitch	Moody's	S&P	A.M. Best
2014	AA	Aa3	AA	A+
2013	AA	Aa3	AA	A+
2011	AA	Aa3	AA	A+
2010	AA+	Aa3	AA	A+
2009	AA+	Aa3	AA	A+



### Total Plan Field Activity for the State

Field	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD Totals
Activity	2015	2015	2015	2015	(01/01/15- 03/31/2015)
Group Meetings	13				13
Total Attendants	227				227
Total Appointments	688				688
New Enrollments	98				98
Increases by AE	82				82
Deferred Changes through Montpelier Office	34				34
Amount of Roll-ins	\$636,014				\$636,014



## Total Plan Field Activity for Municipalities/Schools

Field Activity	1st Quarter 2015	2nd Quarter 2015	3rd Quarter 2015	4th Quarter 2015	YTD Totals (01/01/15 - 03/31/2015)
Group Meetings	3				3
Total Attendants	16				16
Total Appointments	71				71
New Enrollments	19				19
Increases by AE	12				12
Amount of Roll-ins	\$430,073				\$430,073



# Total Plan Field Activity for the State and Municipalities/Schools

Field	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD Totals
Activity	2015	2015	2015	2015	(01/01/15 - 03/31/2015)
Group Meetings	16				16
Total Attendants	243				243
Total Appointments	759				759
New Enrollments	117				117
Managed Accounts (New)	94				94
Increases by AE	142				142
New Enrollments/Increases by AE Annualized Contributions	\$505,388				\$505,388
Deferred Changes through					
Montpelier Office	34				34
Amount of Roll-ins	\$1,066,087				\$1,066,087



### Local Office Activity 1st Quarter 2015

- √1092 Calls Logged
- ✓53 Walk-ins



### Total Plan Field Activity for Supervisory Unions

Field	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	YTD Totals
Activity	2015	2015	2015	201	(01/01/15 - 03/31/15)
Group Meetings	5				5
Total Attendants	34				34
Total Appointments	323				323
New Enrollments	66				66
Increases by AE	83				83
New Enrollments/Increases by AE Annualized Contributions	\$370,519				\$370,519
Managed Account Participants - New	54				54
Roll Ins	\$350,178				\$350,178



#### **DISCLOSURES**

Core securities, when offered, are offered through GWFS Equities, Inc. and/or other broker dealers.

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