

# Vermont Municipal Employees' Retirement Plan 940030 <br> Plan Summary 

Presented by: Gabriel D'Ulisse
Vice President and Managing Director
As of: March 31, 2019
Report contains information up through the last business day of the period end.

## Table Of Contents

## Section I: 3 (1QQ6 XP P DU

## Section II: VT MRHSA

## 

## Plan Summary and Benchmark Trends

Plan Demographics Summary

|  | $\begin{aligned} & \text { 10/1/2018- } \\ & 12 / 31 / 2018 \end{aligned}$ | $\begin{aligned} & \text { 1/1/2019- } \\ & 3 / 31 / 2019 \end{aligned}$ |
| :---: | :---: | :---: |
| Total Participants* | 463 | 458 |
| Active Participants | 249 | 246 |
| Terminated Participants | 214 | 212 |
| Average Participant Balance | \$46,094 | \$50,463 |
| Average Account Balance for Active Participants | \$67,678 | \$74,853 |
| Median Participant Balance | \$19,746 | \$21,894 |
| Median Participant Balance for Active Participants | \$45,290 | \$49,301 |
| Participants Age 50 and Over | 291 | 291 |
| Total Assets for Participants Age 50 and Over | \$16,395,592 | \$17,724,209 |
| Total Contributions | \$325,978 | \$239,759 |
| Employee Contributions | \$166,441 | \$124,405 |
| Employer Contributions | \$159,537 | \$115,354 |
|  |  |  |
|  |  |  |
| Total Distributions | (\$828,580) | (\$674,813) |
| Percentage of Assets Distributed | 3.9\% | 2.9\% |
|  |  |  |
| Total Participant Balances | \$21,341,319 | \$23,111,825 |

*Participant(s) with an account balance greater than \$0.

## Plan Features

| GoalMaker | $12 / 31 / 2018$ | $3 / 31 / 2019$ |
| :--- | ---: | ---: |
| Plan Assets for Participants in GoalMaker | $\$ 467,471$ | $\$ 505,871$ |
| $\%$ of Plan Assets for GoalMaker Participants | $2.2 \%$ | $2.2 \%$ |
| \# of Participants in GoalMaker | 9 | 9 |
| Participation Rate in GoalMaker | $1.9 \%$ | $2.0 \%$ |
| Prudential \% of Participants in GoalMaker - As of $12 / 31 / 2018$ | $50.8 \%$ |  |


| Stable Value | $12 / 31 / 2018$ | $3 / 31 / 2019$ |
| :--- | ---: | ---: |
| Participation Rate in Stable Value | $15.6 \%$ | $15.7 \%$ |
| $\%$ of Plan Assets in Stable Value | $5.4 \%$ | $5.2 \%$ |
| Prudential \% of Plan Assets in Stable Value - As of $12 / 31 / 2018$ | $25.8 \%$ |  |

## Transaction Summary

| Transactions | $\begin{aligned} & \text { 10/1/2018 - } \\ & 12 / 31 / 2018 \end{aligned}$ | $\begin{aligned} & \text { 1/1/2019 - } \\ & 3 / 31 / 2019 \end{aligned}$ |
| :---: | :---: | :---: |
| Total Enrollees* | 10 | 2 |
| Number of Participants w ith Transfers | 95 | 12 |
| Distributions | 41 | 28 |

## Participant Activity

| Call Center / Website Statistics | $10 / 1 / 2018-$ <br> $12 / 31 / 2018$ | $1 / 1 / 2019-$ <br> $3 / 31 / 2019$ |
| :--- | ---: | ---: |
| Total Call Volume | 72 | 45 |
| Total Web Logins | 784 | 948 |
|  |  |  |

Enrollment by Age Group

*Number of participants that were enrolled into the plan within the reporting period. This can include those individuals who self enrolled or auto enrolled, if applicable on the plan. Rehires may not be included if their original enrollment date falls outside the reporting period.

Benchmark Trends - Plan Features

| Plan Features | Your Plan | Prudential Book of Business | $\begin{aligned} & \text { Industry } \\ & \text { Average* } \end{aligned}$ | $\begin{aligned} & \text { Plan Sponsor } \\ & \text { Survey 2018** } \end{aligned}$ | Plan Sponsor Survey 2019*** |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Auto Enrollment <br> (Administered Through Prudential) | No | 52.4\% | 34.4\% | 41.3\% | 46.3\% |
| Auto Enrollment Default Rate | NA | 3\% (46.3\% of Plans) | 29.6\% | 40.7\% | 38.9\% |
| Contribution Accelerator <br> (Administered Through Prudential) | No | 49.6\% | 23.4\% | 33.6\% | 37.8\% |
| GoalMaker® | Yes | 69.5\% | NA | NA | NA |
| Investment Options | 29.0 | 13.3 | 26.3 | 22.8 | 24.9 |
| IncomeFlex® | No | 25.2\% | 19.8\% | 7.1\% | 9.9\% |
| Loans | No | 63.5\% | 78.1\% | 79.3\% | 91.6\% |
| Plan Allows Roth | No | 31.0\% | 56.0\% | 68.5\% | 71.8\% |
| Plan Allows Catch-Up Contributions (Administered Through Prudential) | No | 48.1\% | NA | NA | NA |


The information is being presented by us solely in our role as the plan's service provider and/or record keeper.
© 2019 Prudential Financial, Inc. and its related entities. Prudential, the Prudential logo, the Rock symbol and Bring Your Challenges are service marks of Prudential Financial, Inc., and its related entities, registered in many jurisdictions w orldw ide.

Prudential's Book of Business averages are as of 12/31/2018
External Benchmark Source: PLANSPONSOR Defined Contribution Annual Survey
*Annual Survey, 2019 (Industry Specific Results) - government county
**2018 Annual Survey, 2018 (Overall)
***2019 Annual Survey, 2019 (Overall)

Benchmark Trends - Participant Behavior

| Plan Features | Your Plan | Prudential Book of Business | $\frac{\text { Industry }}{\text { Average* }}$ | Plan Sponsor <br> Survey 2018** | Plan Sponsor <br> Survey 2019*** |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Participation Rate | 74.8\% | 71.0\% | 66.7\% | 79.3\% | 79.2\% |
| Average Contribution Rate (\%) | NA | 7.4\% | 6.7\% | 6.6\% | 6.8\% |
| Average Account Balance | \$50,463 | \$64,203 | \$73,643 | \$97,903 | \$102,586 |
| Median Account Balance | \$21,894 | \$64,672 | \$53,025 | \$75,000 | \$77,204 |
| \% of Plan Assets in Stable Value | 5.2\% | 25.8\% | NA | NA | NA |
| \% of Plan Assets in Day One Funds | NA | 0.8\% | NA | NA | NA |
| Average \# of Funds Held | 2.4 | 5.5 | 5.2 | 5.7 | 5.5 |
| \% of 55+ Participants Utilizing IncomeFlex® | N/A | 9.2\% | NA | NA | NA |
| \% of Participants Utilizing GoalMaker® | 2.0\% | 50.8\% | NA | NA | NA |
| \% of Participants have Outstanding Active Loans | N/A | 14.2\% | 15.4\% | 13.0\% | 13.5\% |
| Average Loan Balance | N/A | \$7,665 | \$9,101 | \$10,189 | \$10,257 |


The information is being presented by us solely in our role as the plan's service provider and/or record keeper.
 registered in many jurisdictions w orldw ide.
Prudential's Book of Business averages are as of 12/31/2018
External Benchmark Source: PLANSPONSOR Defined Contribution Annual Survey
*Annual Survey, 2019 (Industry Specific Results) - government county
**2018 Annual Survey, 2018 (Overall)
***2019 Annual Survey, 2019 (Overall)

## Plan Summary

## Asset Allocation/Net Activity By Age

## January 1, 2019 to March 31, 2019

|  | Less than 25 | 25-34 | 35-44 | 45-54 | 55-64 | 65+ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Participant Balances | \$36,689 | \$731,983 | \$2,327,800 | \$5,807,857 | \$10,301,351 | \$3,906,145 | \$23,111,825 |
| \% Assets | 0.2\% | 3.2\% | 10.1\% | 25.1\% | 44.6\% | 16.9\% | 100.0\% |
| Contributions | \$2,544 | \$29,664 | \$40,464 | \$57,840 | \$86,930 | \$22,318 | \$239,759 |
| Total (Contributions + Rollovers In) | \$2,544 | \$29,664 | \$40,464 | \$57,840 | \$86,930 | \$22,318 | \$239,759 |
| Cash Distributions | \$0 | \$0 | \$0 | \$0 | $(\$ 243,165)$ | $(\$ 25,995)$ | (\$269,160) |
| Rollovers Out | \$0 | \$0 | \$0 | \$0 | $(\$ 405,653)$ | \$0 | (\$405,653) |
| Total (Cash Distributions + Rollovers Out) | \$0 | \$0 | \$0 | \$0 | $(\$ 648,818)$ | $(\$ 25,995)$ | (\$674,813) |
| Net Activity | \$2,544 | \$29,664 | \$40,464 | \$57,840 | (\$561,888) | $(\$ 3,678)$ | (\$435,054) |
| Total Participants | 6 | 42 | 75 | 121 | 149 | 65 | 458 |
| Average Account Balance | \$6,115 | \$17,428 | \$31,037 | \$47,999 | \$69,137 | \$60,095 | \$50,463 |
| Median Account Balance | \$4,323 | \$11,533 | \$11,120 | \$17,546 | \$45,761 | \$33,064 | \$21,894 |
| Prudential Avg. Account Balance as of 12/31/2018 | \$2,900 | \$13,375 | \$39,050 | \$76,411 | \$106,786 | \$113,266 | \$64,203 |

## Retirement Readiness

## Participation Rate

## 1/1/2019-3/31/2019

|  | 10/1/2018-12/31/2018 | 1/1/2019-3/31/2019 |
| :---: | :---: | :---: |
| Total Eigible To Contribute Population | 255 | 250 |
| Contributing (A) | 198 | 187 |
| Enrolled Not Contributing (B) | 57 | 63 |
| Eligible Not Enrolled (C) | 0 | 0 |
|  | 10/1/2018-12/31/2018 | 1/1/2019-3/31/2019 |
| Participation Rate * | 77.7\% | 74.8\% |
| Prudential Book of Business 12/31/2018 | 71.0\% |  |
| Plan Sponsor Survey 2019 - National Average | 79.2\% |  |



* Participation Rate is calculated by $A((A+B+C)$


## Definitions:

Contributing - Count of participants who are active/eligible and a contribution was received to an employee source (within the reporting period).

Enrolled Not Contributing - An individual who is enrolled in the plan, but did not have a contribution to an employee source (w ithin the reporting period).

Eligible Not Enrolled - An individual who meets the requirements to join the plan, but has not enrolled in the plan (as of close of business on the last business day of the period).

Due to rounding, pie chart may not equal 100\%

## Retirement Income Calculator (RIC) Analysis

| $1 / 1 / 2019-3 / 31 / 2019$ |  |
| :--- | :--- |
| Total Retirement Income Calculator Completions | 9 |
| Unique Completions | 7 |
| Contribution Rate Increase | 0 |


| Since Inception for Currently Active Participants as of |  |
| :--- | :---: |
| Average Balance, RIC Participant | $\$ 1 / 2019$ |
| Average Balance, Non-RIC Participant | $\$ 67,386$ |
| Average Contribution Rate, RIC Participant | $0.00 \%$ |
| Average Contribution Rate, Non-RIC Participant | $0.00 \%$ |
| Total Count of Participants with a RIC Gap | 18 |
| Average RIC Gap | $\$ 1,136$ |
| Total Count of Participants with a RIC Surplus | 21 |
| Average RIC Surplus | $\$ 16,519$ |
| Average Income Replacement, RIC Participant | $173 \%$ |
| Average Income Replacement, Non-RIC Participant | $0 \%$ |

Total Retirement Income Calculator Completions - Number of RIC completions for the given time period. If a single participant completed the RIC multiple times within the given time period, they would be counted multiple times.
Unique Completions: Total number of unique active/eligibles that completed the retirement income calculator during the reporting period
Contribution Rate Increases: Total number of active/eligibles that completed the retirement income calculator and increased their contribution rate.
Average Balance RIC Participant - For participants who have a balance greater than $\$ 0$ that have previously completed the RIC - The total balance of active participants divided by the total count of active participants
Average Balance Non-RIC Participant - For participants who have a balance greater than $\$ 0$ that have NOT previously completed the RIC - The total balance of active participants divided by the total count of active participants
Average Contribution Rate RIC Participant - For participants who have completed the RIC - The total of all contribution rates (\%) for active participants who have completed the RIC divided by the number of active participants that have completed the RIC who have non-zero contribution rates.
Average Contribution Rate Non RIC Participant - For participants who have NOT completed the RIC - The total of all contribution rates (\%) for active participants who have completed the RIC divided by the number of active participants that have completed the RIC who have non-zero contribution rates.
Average Income Replacement, RIC Participant - Calculated by summing the income replacement percentages of all active, eligible \& suspended participants who have completed the RIC divided by the total count of all those active, eligible \& suspended participants that have completed the RIC. Individuals not enrolled in the plan are excluded from the calculation.
Average Income Replacement, Non- RIC Participant - Calculated by summing the income replacement percentages of all active, eligible \& suspended participants who have not completed the RIC divided by the total count of all those active, eligible \& suspended participants that have completed the RIC. Individuals not enrolled in the plan are excluded from the calculation.
Participant - An individual who has enrolled in the plan and has a non-zero account balance.
For Plan Sponsor or Consultant Use Only | Please refer to the end of this section for important notes and disclaimers.

## Plan Activity

## Contributions by Fund

| INVESTMENT OPTIONS | 10/1/2018-12/31/2018 | \% | 1/1/2019-3/31/2019 | \% | Change | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FIDELITY ADVISOR FREFDOM 2030 FUND CLASS Z6 | \$47,728 | 14.6\% | \$39,201 | 16.4\% | $(\$ 8,528)$ | -17.9\% |
| FIDELITY ADVISOR FREFDOM INCOME FUND CLASS Z6 | \$31,147 | 9.6\% | \$32,683 | 13.6\% | \$1,536 | 4.9\% |
| FIDELITY ADVISOR FREFDOM 2025 FUND CLASS Z6 | \$32,927 | 10.1\% | \$25,342 | 10.6\% | $(\$ 7,586)$ | -23.0\% |
| FIDELITY ADVISOR FREFDOM 2020 FUND CLASS Z6 | \$42,577 | 13.1\% | \$22,048 | 9.2\% | $(\$ 20,529)$ | -48.2\% |
| FIDELTY ADVISOR FREFDOM 2050 FUND CLASS Z6 | \$32,719 | 10.0\% | \$20,139 | 8.4\% | $(\$ 12,580)$ | -38.4\% |
| FIDELITY ADVISOR FREEDOM 2035 FUND CLASS Z6 | \$32,071 | 9.8\% | \$16,993 | 7.1\% | $(\$ 15,078)$ | -47.0\% |
| FIDELITY ADVISOR FREEDOM 2040 FUND CLASS Z6 | \$20,417 | 6.3\% | \$15,817 | 6.6\% | (\$4,600) | -22.5\% |
| STATE OF VERMONT STABLE VALUE FUND | \$11,201 | 3.4\% | \$8,250 | 3.4\% | $(\$ 2,950)$ | -26.3\% |
| FIDELTY BLUE CHIP GROWTH K6 FUND | \$11,662 | 3.6\% | \$8,074 | 3.4\% | $(\$ 3,588)$ | -30.8\% |
| FIDELITY ADVISOR FREFDOM 2045 FUND CLASS Z6 | \$9,891 | 3.0\% | \$7,411 | 3.1\% | $(\$ 2,480)$ | -25.1\% |
| JANUS HENDERSON TRITON FUND CLASS N | \$7,387 | 2.3\% | \$6,793 | 2.8\% | (\$595) | -8.0\% |
| SA/T. ROWE PRICE EQUITY INCOME STRATEGY | \$6,551 | 2.0\% | \$5,717 | 2.4\% | (\$834) | -12.7\% |
| FIDELTY 500 INDEX FUND | \$4,539 | 1.4\% | \$5,664 | 2.4\% | \$1,125 | 24.8\% |
| FIDELTY DNIDEND GROWTH FUND CLASS K | \$5,931 | 1.8\% | \$4,147 | 1.7\% | (\$1,784) | -30.1\% |
| FIDELITY INTERNATIONAL DISCOVERY FUND CLASS K | \$4,596 | 1.4\% | \$3,763 | 1.6\% | (\$832) | -18.1\% |
| FIDELTY LOW-PRICED STOCK K6 FUND | \$2,899 | 0.9\% | \$2,898 | 1.2\% | (\$1) | 0.0\% |
| VANGUARD TOTAL BOND MARKET INDEX FUND INSTITUTIONAL SHARES | \$3,169 | 1.0\% | \$2,888 | 1.2\% | (\$282) | -8.9\% |
| FIDELITY PURITAN FUND CLASS K | \$3,352 | 1.0\% | \$2,844 | 1.2\% | (\$508) | -15.2\% |
| FIDELITY ADVISOR FREFDOM 2015 FUND CLASS Z6 | \$4,186 | 1.3\% | \$2,711 | 1.1\% | (\$1,475) | -35.2\% |
| PIMCO TOTAL RETURN FUND INSTITUTIONAL CLASS | \$3,137 | 1.0\% | \$2,454 | 1.0\% | (\$683) | -21.8\% |
| VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND INSTITUTIONAL SHARES | \$1,840 | 0.6\% | \$1,746 | 0.7\% | (\$93) | -5.1\% |
| FIDELITY GOVERNMENT INCOME FUND | \$1,378 | 0.4\% | \$891 | 0.4\% | (\$487) | -35.4\% |
| DOMIN IMPACT EQUITY FUND R SHARES | \$1,924 | 0.6\% | \$374 | 0.2\% | $(\$ 1,550)$ | -80.6\% |
| FIDELITY SMALL CAP DISCOVERY FUND | \$475 | 0.2\% | \$373 | 0.2\% | (\$102) | -21.5\% |
| FIDELITY ADVISOR FREFDOM 2010 FUND CLASS Z6 | \$365 | 0.1\% | \$304 | 0.1\% | (\$61) | -16.6\% |
| COLUMBIA ACORN INTERNATIONAL FUND INSTITUTIONAL 3 CLASS | \$176 | 0.1\% | \$134 | 0.1\% | (\$42) | -23.8\% |
| FIDELITY EXTENDED MARKET INDEX FUND | \$94 | 0.0\% | \$73 | 0.0\% | (\$21) | -21.9\% |
| PAX GLOBAL ENVIRONMENTAL MARKETS FUND INSTITUTIONAL CLASS | \$21 | 0.0\% | \$14 | 0.0\% | (\$7) | -31.4\% |
| FIDELITY ADVISOR FREFDOM 2005 FUND CLASS Z6 | \$21 | 0.0\% | \$14 | 0.0\% | (\$7) | -31.6\% |
| FIDELITY 500 INDEX INSTIUTIONAL | \$1,563 | 0.5\% | \$0 | 0.0\% | (\$1,563) | -100.0\% |
| FIDELITY EXTENDED MARKET INDEX PREMIUM | \$35 | 0.0\% | \$0 | 0.0\% | (\$35) | -100.0\% |
| Total Assets Contributed | \$325,978 | 100.0\% | \$239,759 | 100.0\% | $(\$ 86,219)$ | -26.4\% |

## Interfund Transfers

1/1/2019 to 3/31/2019

| INVESTMENT OPTIONS | IN | OUT | NET |
| :---: | :---: | :---: | :---: |
| STATE OF VERMONT STABLE VALUE FUND | \$42,764 | (\$103) | \$42,661 |
| FIDELITY 500 INDEX FUND | \$9,643 | \$0 | \$9,643 |
| PIMCO TOTAL RETURN FUND INSTITUTIONAL CLASS | \$5,646 | \$0 | \$5,646 |
| VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND INSTITUTIONAL SHARES | \$11,185 | $(\$ 5,643)$ | \$5,543 |
| VANGUARD TOTAL BOND MARKET INDEX FUND INSTITUTIONAL SHARES | \$4,653 | (\$350) | \$4,303 |
| FIDELITY BLUE CHIP GROWTH K6 FUND | \$8,739 | $(\$ 8,183)$ | \$556 |
| FIDELITY ADVISOR FREEDOM INCOME FUND CLASS Z6 | \$0 | $(\$ 1,334)$ | $(\$ 1,334)$ |
| SA/T. ROWE PRICE EQUITY INCOME STRATEGY | \$3,609 | $(\$ 5,447)$ | $(\$ 1,838)$ |
| COLUMBIA ACORN INTERNA TIONAL FUND INSTITUTIONAL 3 CLASS | \$0 | $(\$ 2,819)$ | $(\$ 2,819)$ |
| FIDELTY DIVIDEND GROWTH FUND CLASS K | \$0 | $(\$ 3,998)$ | $(\$ 3,998)$ |
| FIDELITY SMALL CAP DISCOVERY FUND | \$0 | $(\$ 4,781)$ | $(\$ 4,781)$ |
| JANUS HENDERSON TRITON FUND CLASS N | \$5,503 | $(\$ 13,401)$ | $(\$ 7,899)$ |
| FIDELITY INTERNATIONAL DISCOVERY FUND CLASS K | \$0 | $(\$ 14,900)$ | (\$14,900) |
| FIDELITY LOW-PRICED STOCK K6 FUND | \$239 | $(\$ 31,023)$ | $(\$ 30,783)$ |
| TOTAL | \$91,983 | $(\$ 91,983)$ | \$0 |

## Participant Distribution Statistics

| Amount of Withdrawals Taken |  |  |  | \# of Withdrawals |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Distribution Type | 10/1/2018 - <br> 12/31/2018 | $\begin{aligned} & 1 / 1 / 2019- \\ & 3 / 31 / 2019 \end{aligned}$ | Change | \% Change | 10/1/2018 - <br> 12/31/2018 | $\begin{aligned} & 1 / 1 / 2019- \\ & 3 / 31 / 2019 \end{aligned}$ | Change | \% Change |
| Termination | \$473,607 | \$488,664 | \$15,058 | 3\% | 13 | 7 | (6) | -46\% |
| Direct Transfer | \$335,300 | \$159,376 | (\$175,924) | -52\% | 4 | 1 | (3) | -75\% |
| Installment Payment | \$13,752 | \$20,480 | \$6,728 | 49\% | 15 | 18 | 3 | 20\% |
| Required Minimum Distribution | \$5,746 | \$1,292 | (\$4,454) | -78\% | 8 | 1 | (7) | -88\% |
| In-Service Withdraw al | \$0 | \$5,000 | \$5,000 | n/a | 0 | 1 | 1 | n/a |
| Death Distribution | \$176 | \$0 | (\$176) | -100\% | 1 | 0 | (1) | -100\% |
| Grand Total | \$828,580 | \$674,813 | $(\$ 153,767)$ | -19\% | 41 | 28 | (13) | -32\% |


| 1/1/2019-3/31/2019 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount of Withdraw als Taken |  |  | \# of Withdraw als |  |  |
| Distribution Sub-Type | Age < 50 | Age >= 50 | Total | Age < 50 | Age >= 50 | Total |
| Rollover | \$0 | \$246,278 | \$246,278 | 0 | 2 | 2 |
| Cash | \$0 | \$428,536 | \$428,536 | 0 | 26 | 26 |
| Grand Total | \$0 | \$674,813 | \$674,813 | 0 | 28 | 28 |

Termination - A withdraw al that is taken when the participant is active and terminating from employment or is already in a 'Terminated' status.
Direct Transfer - Non-taxable transfer of participant assets from one type of tax-deferred retirement plan or account to another.
Installment Payment - An Installment distribution is a payment option that disburses funds over time (i.e. monthly, quarterly, yearly).
Required Minimum Distribution - Minimum amounts that a participant must withdraw annually upon reaching a certain age or retirement. This would exclude any beneficiary or QDRO accounts.
In-Service Withdraw al - A distribution that is taken while the participant is still active, before termination from employment.
Death Distribution - Distribution taken by a beneficiary. This could include required minimum distributions, installment payments, etc.

## Participant Transaction Statistics

|  | $4 / 1 / 2018-$ <br> $6 / 30 / 2018$ | $7 / 1 / 2018-$ <br> $9 / 30 / 2018$ | $10 / 1 / 2018-$ <br> $12 / 31 / 2018$ | $1 / 1 / 2019-$ <br> $3 / 31 / 2019$ |
| :--- | :---: | :---: | :---: | :---: |
| Call Center |  |  |  |  |
| Unique Callers | 65 | 49 | 54 | 24 |
| Total Call Volume |  | 103 | 72 | 45 |
| Participant Website | 113 | 125 | 119 | 125 |
| Unique Web Logins | 1,052 | 982 | 784 | 948 |
| Total Web Logins |  |  |  |  |


| Call Center Reason Category | $\begin{aligned} & \text { 4/1/2018- } \\ & 6 / 30 / 2018 \end{aligned}$ | $\begin{aligned} & 7 / 1 / 2018 \text { - } \\ & 9 / 30 / 2018 \end{aligned}$ | $\begin{aligned} & \text { 10/1/2018 - } \\ & 12 / 31 / 2018 \end{aligned}$ | $\begin{aligned} & 1 / 1 / 2019- \\ & 3 / 31 / 2019 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Account Explanations | 28 | 20 | 17 | 8 |
| Allocation Changes \& Exchange | 0 | 2 | 1 | 1 |
| Contributions | 0 | 0 | 1 | 1 |
| Disbursements | 25 | 64 | 32 | 31 |
| Enrollments | 0 | 0 | 0 | 0 |
| Forms | 0 | 0 | 0 | 0 |
| Fund Information | 0 | 2 | 4 | 0 |
| Hardships | 0 | 1 | 0 | 0 |
| IFX | 0 | 0 | 0 | 0 |
| NR or Web Assistance | 6 | 5 | 14 | 0 |
| Loans | 1 | 0 | 0 | 0 |
| Other | 0 | 0 | 0 | 0 |
| Payment Questions | 0 | 0 | 0 | 0 |
| Plan Explanations | 2 | 5 | 1 | 1 |
| Regen Reg Letter | 0 | 0 | 0 | 0 |
| Status of Research | 2 | 0 | 0 | 0 |
| Tax Information | 0 | 0 | 0 | 3 |
| Website Processing | 1 | 4 | 2 | 0 |
| Total | 65 | 103 | 72 | 45 |

## Definitions:

Unique Callers - The number of individuals that spoke to a Participant Service Center Representative during the reporting period (e.g., If the same individual called five times during the reporting period, they would only be counted once).
Total Call Volume - The number of calls to a Participant Service Center Representative during the reporting period (e.g., If the same individual called five times during the reporting period, they would be counted five times).
Unique Web Logins - The number of individuals that logged into the Participant Website during the reporting period (e.g., If the same individual logged-in five times during the reporting period, they would only be counted once).
Total Web Logins - The number of logins to the Participant Website during the reporting period (e.g., If the same individual logged-in five times during the reporting period, they would be counted five times).
For Plan Sponsor or Consultant Use Only | Please refer to the end of this section for important notes and disclaimers.

## Investment Diversification

## Asset Allocation

| Asset Class | Your Plan Assets as of $3 / 31 / 2019$ | Your Plan \% as of $3 / 31 / 2019$ |
| :--- | ---: | ---: |
| Stable Value | $\$ 1,207,053$ | $5.2 \%$ |
| Fixed Income | $\$ 772,099$ | $3.3 \%$ |
| Balanced | $\$ 13,715,565$ | $59.3 \%$ |
| Large Cap Stock | $\$ 4,366,430$ | $18.9 \%$ |
| Mid Cap Stock | $\$ 717,917$ | $3.1 \%$ |
| Small Cap Stock | $\$ 1,571,242$ | $6.8 \%$ |
| International Stock | $\$ 755,790$ | $3.3 \%$ |
| Global Stock | $\$ 5,729$ | $0.0 \%$ |
| Total Participant Balances | $\$ 23,111,825$ | $100.0 \%$ |

## Fund Utilization By Age

as of March 31, 2019

|  | Less than 25 | 25-34 | 35-44 | 45-54 | 55-64 | 65+ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Participants Invested in Only One Fund | 5 | 37 | 23 | 40 | 61 | 18 | 184 |
| Average \# of Funds per Participant | 1.3 | 1.3 | 2.1 | 2.7 | 2.4 | 2.8 | 2.4 |
| Prudential Participants Avg. \# of Funds per Participant as of 12/31/2018 | 6.1 | 6.0 | 5.8 | 5.6 | 5.4 | 4.1 | 5.5 |
| \% of Plan Assets in Stable Value | 0.0\% | 1.6\% | 7.1\% | 3.4\% | 4.4\% | 9.7\% | 5.2\% |
| Prudential \% of Plan Assets in Stable Value as of 12/31/2018 | 11.3\% | 10.1\% | 12.3\% | 17.5\% | 29.3\% | 47.1\% | 25.8\% |

## Utilization by Fund

## as of March 31, 2019

| INVESTMENT OPTIONS | Balance | \%Invested in Fund | \# of Ppts | Ppts Using as Sole Investment |
| :---: | :---: | :---: | :---: | :---: |
| FIDEITY ADVISOR FREEDOM 2020 FUND CLASS Z6 | \$3,476,180 | 15.0\% | 84 | 21 |
| FIDELTY ADVISOR FREFDOM 2030 FUND CLASS Z6 | \$3,438,863 | 14.9\% | 108 | 35 |
| FIDELITY BLUE CHIP GROWTH K6 FUND | \$2,140,264 | 9.3\% | 69 | 3 |
| FIDEITY ADVISOR FREFDOM 2025 FUND CLASS Z6 | \$1,835,042 | 7.9\% | 72 | 13 |
| JANUS HENDERSON TRITON FUND CLASS N | \$1,509,918 | 6.5\% | 59 | 0 |
| STATE OF VERMONT STABLE VALUE FUND | \$1,207,053 | 5.2\% | 72 | 3 |
| FIDEITY ADVISOR FREEDOM 2035 FUND CLASS Z6 | \$1,028,405 | 4.4\% | 68 | 16 |
| FIDEITY ADVISOR FREEDOM 2040 FUND CLASS Z6 | \$917,341 | 4.0\% | 56 | 14 |
| FIDELITY DIVIDEND GROWTH FUND CLASS K | \$827,998 | 3.6\% | 33 | 0 |
| FIDEIITY LOW-PRICED STOCK K6 FUND | \$703,884 | 3.0\% | 39 | 0 |
| FIDEITY ADVISOR FREEDOM 2050 FUND CLASS Z6 | \$699,565 | 3.0\% | 64 | 42 |
| SAIT. ROWE PRICE EQUITY INCOME STRATEGY | \$619,530 | 2.7\% | 36 | 0 |
| FIDEITY ADVISOR FREFDOM 2045 FUND CLASS Z6 | \$611,355 | 2.6\% | 47 | 6 |
| FIDEITY ADVISOR FREEDOM 2015 FUND CLASS 26 | \$609,535 | 2.6\% | 27 | 3 |
| FIDELTY INTERNATIONAL DISCOVERY FUND CLASS K | \$564,542 | 2.4\% | 42 | 1 |
| FIDEEITY 500 INDEX FUND | \$541,753 | 2.3\% | 27 | 1 |
| PIMCO TOTAL REIURN FUND INSTTTUTIONAL CLASS | \$424,024 | 1.8\% | 30 | 0 |
| FIDEITY PURTAN FUND CLASS K | \$421,192 | 1.8\% | 17 | 2 |
| FIDEITY ADVISOR FREEDOM 2010 FUND CLASS Z6 | \$418,173 | 1.8\% | 18 | 4 |
| FIDEITY ADVISOR FREFDOM INCOME FUND CLASS 76 | \$243,853 | 1.1\% | 27 | 19 |
| DOMIN IMPACT EQUITY FUND R SHARES | \$236,885 | 1.0\% | 14 | 0 |
| FIDELITY GOVERNMENT INCOME FUND | \$181,825 | 0.8\% | 15 | 0 |
| VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND INSTITUTIONAL SHARES | \$167,469 | 0.7\% | 17 | 0 |
| VANGUARD TOTAL BOND MARKET INDEX FUND INSTITUTIONAL SHARES | \$166,251 | 0.7\% | 17 | 0 |
| FIDELITY SMALL CAP DISCOVERY FUND | \$61,324 | 0.3\% | 6 | 0 |
| COLUMBIA ACORN INTERNATIONAL FUND INSTTIUTIONAL 3 CLASS | \$23,779 | 0.1\% | 5 | 0 |
| FIDELITY ADVISOR FREEDOM 2005 FUND CLASS Z6 | \$16,060 | 0.1\% | 5 | 1 |
| FIDELITY EXTENDED MARKET INDEX FUND | \$14,033 | 0.1\% | 4 | 0 |
| PAX GLOBAL ENVIRONMENTAL MARKETS FUND INSTITUTIONAL CLASS | \$5,729 | 0.0\% | 2 | 0 |
| Total | \$23,111,825 | 100.0\% |  |  |

[^0]For Plan Sponsor or Consultant Use Only | Please refer to the end of this section for important notes and disclaimers.

State of Vermont

## Investment Utilization

as of March 31, 2019


Due to rounding, bar graph may not equal $100 \%$

GoalMaker ${ }^{\circledR}$ Participation as of 3/31/2019

|  | 6/30/2018 | 9/30/2018 | 12/31/2018 | 3/31/2019 |
| :---: | :---: | :---: | :---: | :---: |
| Plan Assets for Participants in GoalMaker | \$272,955 | \$412,357 | \$467,471 | \$505,871 |
| \# of Participants in GoalMaker | 6 | 8 | 9 | 9 |
| Participation Rate in GoalMaker | 1.3\% | 1.7\% | 1.9\% | 2.0\% |
| \% of Plan Assets for GoalMaker Participants | 1.1\% | 1.7\% | 2.2\% | 2.2\% |

## Percentage of Assets by GoalMaker® Participation Portfolio As of 3/31/2019

Prudential Book of Business For Plans Offering GoalM aker - As of 12/31/2018
The participation rate in GoalMaker is 50.8\%.
The percentage of plan assets for GoalMaker participants is $20.7 \%$.

| Participant Age Range | Conservative |  | Moderate |  | Aggressive |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Active/Suspended | Terminated | Active/Suspended | Terminated | Active/Suspended | Terminated |  |
| Less than 25 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 25-34 | 0 | 0 | 1 | 0 | 0 | 0 | 1 |
| 35-44 | 0 | 0 | 1 | 0 | 0 | 0 | 1 |
| 45-54 | 0 | 0 | 0 | 1 | 1 | 0 | 2 |
| 55-64 | 0 | 0 | 1 | 2 | 0 | 0 | 3 |
| $65+$ | 0 | 0 | 1 | 1 | 0 | 0 | 2 |
| Total | 0 | 0 | 4 | 4 | 1 | 0 | 9 |



| Participant Age Range | Conservative |  | Moderate |  | Aggressive |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Active/Suspended | Terminated | Active/Suspended | Terminated | Active/Suspended | Terminated |  |
| Less than 25 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 25-34 | \$0 | \$0 | \$73,897 | \$0 | \$0 | \$0 | \$73,897 |
| 35-44 | \$0 | \$0 | \$1,771 | \$0 | \$0 | \$0 | \$1,771 |
| 45-54 | \$0 | \$0 | \$0 | \$13,784 | \$110,024 | \$0 | \$123,808 |
| 55-64 | \$0 | \$0 | \$24,509 | \$101,608 | \$0 | \$0 | \$126,117 |
| $65+$ | \$0 | \$0 | \$90,105 | \$90,172 | \$0 | \$0 | \$180,278 |
| Total | \$0 | \$0 | \$190,283 | \$205,564 | \$110,024 | \$0 | \$505,871 |

### 0.8 Years

average length of time GoalMaker participants have been enrolled in GoalMaker

## 2.0\%

GoalMaker participation rate for those who
actively elected GoalMaker

Due to rounding, pie chart may not equal 100\%
For Plan Sponsor or Consultant Use Only | Please refer to the end of this section for important notes and disclaimers.

## Asset Allocation by Age Group



As of March 31, 2019

| Asset Class | Less than 25 | 25-34 | 35-44 | 45-54 | 55-64 | 65+ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stable Value | \$0 | \$12,060 | \$164,853 | \$195,442 | \$456,437 | \$378,261 | \$1,207,053 |
| Fixed Income | \$0 | \$43,043 | \$47,581 | \$181,837 | \$362,717 | \$136,921 | \$772,099 |
| Balanced | \$20,464 | \$564,191 | \$1,536,041 | \$3,026,968 | \$6,841,714 | \$1,726,187 | \$13,715,565 |
| Large Cap Stock | \$16,226 | \$73,461 | \$414,169 | \$1,321,896 | \$1,619,129 | \$921,550 | \$4,366,430 |
| Mid Cap Stock | \$0 | \$5,178 | \$4,712 | \$77,076 | \$314,852 | \$316,100 | \$717,917 |
| Small Cap Stock | \$0 | \$17,081 | \$80,107 | \$718,753 | \$423,896 | \$331,405 | \$1,571,242 |
| International Stock | \$0 | \$16,970 | \$80,336 | \$283,123 | \$279,639 | \$95,722 | \$755,790 |
| Global Stock | \$0 | \$0 | \$0 | \$2,762 | \$2,967 | \$0 | \$5,729 |
| Total Assets | \$36,689 | \$731,983 | \$2,327,800 | \$5,807,857 | \$10,301,351 | \$3,906,145 | \$23,111,825 |
| \% of Assets | 0.2\% | 3.2\% | 10.1\% | 25.1\% | 44.6\% | 16.9\% | 100.0\% |
| Total Participants | 6 | 42 | 75 | 121 | 149 | 65 | 458 |
| Avg Account Balance | \$6,115 | \$17,428 | \$31,037 | \$47,999 | \$69,137 | \$60,095 | \$50,463 |

[^1]Assets and contributions reflect actual participant account balances and do not include outstanding loan balances, forfeitures, and / or expense account assets.
Customer should promptly report any inaccuracy or discrepancy to the brokerage firm(s).
All oral communications should be re-confirmed in writing to protect the customer's legal rights, including rights under the Securities Investor Protection act (SIPA).
This information should not be considered an offer or solicitation of securities, insurance products or services. No offer is intended nor should this material be construed as an offer of any product. The information is being presented by us solely in our role as the plan's service provider and or record keeper. Retirement products and services are provided by Prudential Retirement Insurance and Annuity Company, Hartford, CT, or its affiliates.
© 2019 Prudential Financial, Inc. and its related entities. Prudential, the Prudential logo, the Rock symbol and Bring Your Challenges are service marks of Prudential Financial, Inc., and its related entities, registered in many jurisdictions worldwide.

Prudential's Book of Business averages are as of 12/31/2018.

## Section II: VT MRHSA

## Investment Asset Summary

## FOR THE ACCOUNT OF:

VERMONT MUNICIPAL RETIREE HEALTH SAVINGS PLAN

## FOR THE PERIOD:

JAN 01, 2019 - MAR 31, 2019

ASSET SUMMARY AS OF 03/31/2019



## Investment Asset Summary

## FOR THE ACCOUNT OF:

VERMONT MUNICIPAL RETIREE HEALTH SAVINGS PLAN

## FOR THE PERIOD:

JAN 01, 2019 - MAR 31, 2019


| Fund Name | Ticker |  | Share Price | Share Balance |  | Market Value | Pct of Total Assets | Ppt Count |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - AMERICAN FUNDS 2010 TDATE R6 | RFTTX | \$ | 10.84 | 119,791.4166 | \$ | 1,298,538.96 | 10.04\% | 417 |
| - AMERICAN FUNDS 2015 TDATE R6 | RFJTX | \$ | 11.49 | 170,750.2654 | \$ | 1,961,920.55 | 15.17\% | 645 |
| - AMERICAN FUNDS 2020 TDATE R6 | RRCTX | \$ | 12.53 | 222,742.5665 | \$ | 2,790,964.36 | 21.57\% | 793 |
| - AMERICAN FUNDS 2025 TDATE R6 | RFDTX | \$ | 13.45 | 181,346.9059 | \$ | 2,439,115.88 | 18.85\% | 721 |
| - AMERICAN FUNDS 2030 TDATE R6 | RFETX | \$ | 14.40 | 109,525.7443 | \$ | 1,577,170.72 | 12.19\% | 470 |
| - AMERICAN FUNDS 2035 TDATE R6 | RFFTX | \$ | 14.85 | 57,350.2008 | \$ | 851,650.48 | 6.58\% | 270 |
| - AMERICAN FUNDS 2040 TDATE R6 | RFGTX | \$ | 15.21 | 22,851.6608 | \$ | 347,573.76 | 2.69\% | 133 |
| - AMERICAN FUNDS 2045 TDATE R6 | RFHTX | \$ | 15.47 | 6,680.6137 | \$ | 103,349.09 | 0.80\% | 49 |
| - AMERICAN FUNDS 2050 TDATE R6 | RFITX | \$ | 15.17 | 96.2740 | \$ | 1,460.48 | 0.01\% | 1 |
| AMERICAN FUNDS RET INC CONSRV | RTRPX | \$ | 10.93 | 143,209.5547 | \$ | 1,565,280.43 | 12.10\% | 600 |
|  |  |  |  |  | \$ | 12,937,024.71 |  |  |

## Investment Activity Summary

## FOR THE ACCOUNT OF:

FOR THE PERIOD:
VERMONT MUNICIPAL RETIREE HEALTH SAVINGS PLAN
JAN 01, 2019 - MAR 31,
2019

| FUND ACTIVITY SUMMARY AS OF 03/31/2019 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fund | Ticker | Suggested ASC820 Level | Beginning Balance | Contributions | Earnings Gain/Loss [1] | Withdrawals | Loan | Transfers Other | Ending Balance |
| AMERICAN FUNDS 2010 TDATE R6 | RFTTX | 1 | \$ 1,258,976.69 | \$0.00 | \$ 74,202.01 | \$ 0.00 | \$ 0.00 | \$( $34,639.74$ ) | \$ 1,298,538.96 |
| AMERICAN FUNDS 2015 TDATE R6 | RFJTX | 1 | \$ 1,874,794.73 | \$0.00 | \$ 123,353.37 | \$ 0.00 | \$ 0.00 | \$( $36,227.55$ ) | \$ 1,961,920.55 |
| AMERICAN FUNDS 2020 TDATE R6 | RRCTX | 1 | \$ 2,675,529.32 | \$0.00 | \$ 181,270.49 | \$ 0.00 | \$ 0.00 | \$(65,835.45) | \$ 2,790,964.36 |
| AMERICAN FUNDS 2025 TDATE R6 | RFDTX | 1 | \$ 2,276,831.47 | \$0.00 | \$ 178,332.14 | \$ 0.00 | \$ 0.00 | \$( 16,047.73) | \$ 2,439,115.88 |
| AMERICAN FUNDS 2030 TDATE R6 | RFETX | 1 | \$ 1,451,006.28 | \$0.00 | \$ 130,601.76 | \$ 0.00 | \$ 0.00 | \$( 4,437.32) | \$ 1,577,170.72 |
| AMERICAN FUNDS 2035 TDATE R6 | RFFTX | 1 | \$ 769,654.15 | \$0.00 | \$ 82,011.59 | \$ 0.00 | \$ 0.00 | \$( 15.26) | \$ $851,650.48$ |
| AMERICAN FUNDS 2040 TDATE R6 | RFGTX | 1 | S 312,940.44 | \$0.00 | \$ 34,984.49 | \$ 0.00 | \$ 0.00 | \$( 351.17) | S 347,573.76 |
| AMERICAN FUNDS 2045 TDATE R6 | RFHTX | 1 | S 92,860.53 | \$0.00 | \$ 10,488.56 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 103,349.09 |
| AMERICAN FUNDS 2050 TDATE R6 | RFITX | 1 | \$ 1,310.29 | \$0.00 | \$ 150.19 | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 1,460.48 |
| AMERICAN FUNDS RET INC CONSRV | RTRPX | 1 | \$ 1,505,301.84 | \$0.00 | \$ 85,237.95 | \$ 0.00 | \$ 0.00 | \$(25,259.36) | \$ 1,565,280.43 |
| TOTALS |  |  | \$12,210,206.74 | 50.00 | \$ 800,632.65 | \$0.00 | \$0.00 | (182,813.58) | \$12,987,024.71 |

[1] The above figures include plan fees that were deducted from plan assets. Please see Transaction Details for more detailed information
[2] As of last available appraisal.

| TRANSFER ACTIVITY AS OF 06/30/2018 | Ticker | Transfers In | Transfers Out |
| :--- | :--- | :--- | ---: | ---: |
| AM ERICAN FUNDS 2010 TDATE R6 | RFTTX | $\$ 0.00$ | $\$ 34,639.74$ |
| AM ERICAN FUNDS 2015 TDATE R6 | RFJTX | $\$ 7,04140$ | $\$ 43,268.95$ |
| AM ERICAN FUNDS 2020 TDATER6 | RRCTX | $\$ 8,097.79$ | $\$ 73,933.24$ |
| AM ERICAN FUNDS 2025 TDATE R6 | RFDTX | $\$ 0.00$ | $\$ 16,047.73$ |
| AM ERICAN FUNDS 2030 TDATER6 | RFETX | $\$ 0.00$ | $\$ 4,437.32$ |
| AM ERICAN FUNDS 2035 TDATE R6 | RFFTX | $\$ 0.00$ | $\$ 15.26$ |
| AM ERICAN FUNDS 2040 TDATE R6 | RFGTX | $\$ 0.00$ | $\$ 35117$ |
| AM ERICAN FUNDS 2045 TDATE R6 | RFHTX | $\$ 0.00$ | $\$ 0.00$ |
| AM ERICAN FUNDS 2050 TDATE R6 | RFITX | $\$ 0.00$ | $\$ 0.00$ |
| AM ERICAN FUNDS RET INC CONSRV | RTRPX | $\$ 0.00$ | $\$ 25,259.36$ |
| TOTALS |  | $\$ 15,139.19$ | $\$ 197,952.77$ |

## RMSA Enrollment Summary/Account Balances




Avg. Claim Amount Monthly View


## Top 10 Claim Types

| TOP 10 CLAIM TYPES - PAYMENT CARD CLAIMS |  |  |  |
| :--- | ---: | ---: | ---: |
| SERVICE TYPE | \# EEs | \# CLAIMS | \$ CLAIM AVG. |
| Drug Stores, Pharmacies | 180 | 624 | $\$$ |
| Dentists, Orthodontists | 88 | 107 | $\$$ |
| Doctors | 57 | 104 | $\$$ |
| Medical Services | 48 | 103 | $\$$ |
| Grocery Stores | 27 | 91 | $\$$ |
| Hospitals | 30 | 54 | $\$$ |
| Optometrists | 27 | 35 | $\$$ |
| Chiropractors | 9 | 30 | $\$ 8$ |
| Hospital Equipment and Supplies | 8 | 17 | $\$ 9$ |
| Opticians, Optical | 13 | 16 | $\$$ |

Total Payment Card Claims

487 1,181 \$

- Card Transactions are Healthcare-related
- Compliant with 213(d) regulations

| TOP $\mathbf{1 0}$ CLAIM TYPES - MANUAL CLAIMS |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| SERVICE TYPE | \# EEs | \# CLAIMS | \$ CLAIM AVG. |  |
| Health Insurance | 34 | 83 | $\$$ | 332 |
| Office Visit | 12 | 23 | $\$$ | 345 |
| Prescription Drugs | 13 | 23 | $\$$ | 408 |
| Dental Treatment | 12 | 15 | $\$$ | 512 |
| Other - Dental | 6 | 7 | $\$$ | 219 |
| Eyeglasses | 5 | 5 | $\$$ | 219 |
| Chiropractic Care | 3 | 4 | $\$$ | 176 |
| Other - Vision | 2 | 4 | $\$$ | 224 |
| COBRA Premiums | 2 | 3 | $\$$ | 2,431 |
| Orthopedic Shoes | 2 | 3 | $\$$ | 192 |

Total Manual Claims
91
170 \$
506

## 1/2 of Manual Claims Received for Payment of Premiums:

- Health Insurance
- COBRA


## Technology Usage

- CYC Portal primary source of logins, but Mobile logins are growing

| Year | Web | Mobile |
| :--- | :--- | :--- |
| 2018 | 2,784 | 507 |
| YTD 2019 | 908 | 285 |

CYC reporting criteria now only counts logins from discrete users per month


## 280 Trumbull Street <br> Hartford, CT 06103

 are service marks of Prudential Financial, Inc., and its related entities, registered in many jurisdictions worldwide.
[^0]:    The funds in bold type denote inclusion in the GoalMaker ${ }^{\circledR}$ product.

[^1]:    For Plan Sponsor or Consultant Use Only | Please refer to the end of this section for important notes and disclaimers.

