## REPORT ON THE RESULTS OF AN INVESTIGATION OF THE MORTALITY, INVESTMENT, SERVICE AND COMPENSATION EXPERIENCE OF THE VERMONT STATE EMPLOYEES' RETIREMENT SYSTEM

Covering the period July 1, 2001, through June 30, 2006

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## buckconsultants an ACS company

September 13, 2007

Board of Trustees
Vermont State Employees' Retirement System
Montpelier, Vermont 05609

Dear Board Members:
Section 471, subsection (j), of Title 3, Chapter 16, Vermont Statutes Annotated, provides in part that at least once in each five-year period, the actuary is to make an investigation into the mortality, service, and compensation experience of the members and beneficiaries of the System. In accordance with this provision, an investigation has been made for the period covering July 1,2001, through June 30, 2006, and the results are described in this report, along with our recommendations for certain modifications in the present assumptions. We have also included a brief section discussing the financial impact of the recommended changes.

The Table of Contents, which immediately follows, outlines the information contained in this report.
Respectfully submitted,

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David L. Driscoll, F.S.A.
Principal, Consulting Actuary

# VERMONT STATE EMPLOYEES' RETIREMENT SYSTEM <br> REPORT ON THE RESULTS OF AN INVESTIGATION OF THE ACTUARIAL EXPERIENCE OF THE SYSTEM, 2001-2006. 

## I. INTRODUCTION

1. In order to accumulate funds to pay retirement benefits on a reasonable and relatively stable basis, the actuary prepares annual valuations of the System's assets and liabilities to measure the funded status and to ensure that the funding pace is adequate to meet the System's obligations.
2. The primary purpose of funding is to equitably allocate costs between generations of taxpayers and provide security to members, who view the funds set aside as assurance that their benefits will be paid.
3. While the ultimate cost of the System is not determinable until all benefits are paid and expenses provided for, each actuarial valuation attempts to estimate these costs based on assumptions of future events, which should be selected to predict, as accurately as possible, future experience.
4. Overly conservative or aggressive assumptions will result in actuarial gains or losses each year. When translated into contributions, this will result in decreasing or increasing contribution rates, which do not promote intergenerational equity.
5. To the extent that assumptions prove accurate, contribution rates will be stable.
6. The major actuarial assumptions are:
(a) Active service demographic assumptions,
(b) Compensation increase assumptions,
(c) Post-retirement mortality rates,
(d) Interest rate, and
(e) Cost-of-living adjustment rates.
7. Before presenting our analysis of VSERS experience and discussion of the proposed assumptions, it is important to outline considerations that should govern the selection of actuarial assumptions. The recommendations made by the American Academy of Actuaries may be summarized as follows:
(i) The actuarial assumptions selected should reflect the actuary's best judgment of future events. They should take into account actual experience to the extent possible, but they should also reflect long-term future trends and not give undue weight to recent past experience.
(ii) The actuary should consider the impact of inflation in selecting the actuarial assumptions to be used.
(iii) The actuary should give consideration to the reasonableness of each actuarial assumption independently, as well as to the combined impact of all the assumptions.
(iv) The actuary should give careful attention to changes in plan design that may significantly alter expected future experience. For example, a liberalization of
early retirement benefits may make a revision to the retirement assumption advisable.
(v) In choosing assumptions, the actuary should take into account general or specific information available from other sources, including the plan sponsor, plan administrator, investment managers, accountants, economists, etc.
8. The purpose of this report is to provide the information necessary to decide on the appropriate assumptions to be used in future valuations. It should be noted that these decisions cannot be made "in a vacuum," but must reflect the present and expected situation within the State and the System.

The balance of this report deals in detail with the various assumptions. In each area we have made recommendations as to what we believe are appropriate assumptions. These recommendations reflect our "best estimate" of the likely VSERS experience based on:
(a) the recent past experience;
(b) the general economic views prevailing at this time; and
(c) anticipated trends.

## II. ACTIVE SERVICE DEMOGRAPHIC ASSUMPTIONS

## A. General Comments

9. Following, we review the assumptions made in regard to:
(a) Termination
(b) Disability
(c) Death before retirement
(d) Retirement.
10. Our review of active service demographic assumptions is based on the actuarial valuation data for Groups A, D and F combined and separately for Group C.
11. The basis for analysis of the System's experience is a comparison of the actual number of separations from service under each contingency with those anticipated by assumptions currently in use.
12. The "expected" values are calculated by applying the various rates or probabilities to the individuals exposed to each respective event. For example, active members not yet eligible for early retirement would be exposed to the probabilities of withdrawal, death and disability. A member eligible for early retirement would be exposed to disability, death and early retirement. A member eligible for normal retirement would be exposed to disability, death and normal retirement.
13. The numerical summaries of the System's experience from July 1, 2001, through June 30, 2006, are presented in Appendix I. The tables show the ratios of the actual experience of the System as compared to that anticipated by the present actuarial assumptions. The results are shown separately by assumption and, where appropriate, by sex.
14. The ratios of actual to expected experience indicate the extent of deviation from the assumptions. A ratio of 1.0 would mean the experience has been exactly as anticipated.
15. As an aid to the Trustees in analyzing these results, we have also prepared a series of graphs, which present the statistical data summarized in Appendix I in visual form. Our comments will refer to the graphs, which immediately follow each of the following subsections.

## B. Termination

16. The graphs that follow present the withdrawal and vesting experience separately for male and female employees. Presently, the assumed probabilities of withdrawal in active service are the same for male and female members.
17. Reviewing the withdrawal and vesting experience for Groups A, D and F, it can be seen that, overall, there are fewer members leaving before service retirement than expected for both males and females. This pattern is true across all ages up to 55, beyond which terminations exceed those projected under the current assumption.
18. Since the numbers withdrawing prior to meeting eligibility for retirement are below those expected in Groups A, D and F, we recommend that the assumed rates of withdrawal for these groups be decreased for those who are under 55 years of age and increased for participants who are 55 and older.
19. We recommend a $20 \%$ increase in the withdrawal assumption used for Group C. The experience of the last five years indicates that there have been more terminations among Group C members than were expected under the present assumption. The limited exposure of this group makes it difficult to justify a more extensive change in the assumption on the basis of the present evidence. Nonetheless, this is the second experience study to show that actual terminations exceed those assumed under the table applied to Group C, and with the continued growth of this group over the past ten years it is prudent to make some upward adjustment in the assumed rates of turnover applied to this group.
20. We recommend the continued use of the same withdrawal assumption for males and females. The following graphs show the current ultimate rate, the actual ultimate rate and (where applicable) the proposed new ultimate rate separately for males and females. The proposed rates are set forth in detail in Appendix II.
21. In addition to varying by age, assumed rates of withdrawal are also adjusted for length of service. At present, we do not see a need to alter the service-based adjustments.

## Vermont State Employees' Retirement System Groups A, D and F <br> Active Service Experience - Terminations <br> July 1, 2001 through June 30, 2006



## Vermont State Employees' Retirement System <br> Group C <br> Active Service Experience - Terminations <br> July 1, 2001 through June 30, 2006




## C. Disability and Death

22. The graphs that follow show the incidence of disability among employees and the incidence of active service mortality. The financial impact on the funding of the System of this experience is relatively minor. It should be noted that the low incidence of actual disabilities makes this experience susceptible to rather large fluctuations from year to year.
23. At the same time, the expected rates of disability for males and females appear to be overstated for Groups A, D and F, as was the case in the prior experience study. We recommend that the assumed rates of disability for these groups be reduced to one-half of their present levels. The variability noted in the last paragraph is especially problematic when dealing with a small group, which leads us to conclude that no change should be recommended at this time for the assumed rates of disability applied to Group C.
24. Since the overall active service mortality for both males and females is below that expected on the basis of the current tables, it is advisable to lower the assumed death rates applied to active employees. We recommend that the Board adopt the RP-2000 Mortality Tables for Male and Female Employees projected to 2011 - the final year of the interval to be reviewed in the next experience study - by Scale AA for this purpose. Adoption of this assumption would represent a modernization of the current active mortality tables, which are the unadjusted RP-2000 Mortality Tables for Male and Female Employees. The proposed rates are set forth in Appendix II.

# Vermont State Employees' Retirement System <br> Groups A, D and F <br> Active Service Experience - Disability Retirements <br> July 1, 2001 through June 30, 2006 



## Vermont State Employees' Retirement System

Groups A, D and F
Active Service Experience - Deaths
July 1, 2001 through June 30, 2006



## D. Service Retirement

25. Overall, there were fewer retirements than expected in 2001 - 2006 among active members of Groups A, D and F. As members of Groups A and D are already assumed to retire at the earliest possible date, the only question regarding the suitability of the retirement assumptions in use for these three groups concerns the present table of retirement probabilities applied to Group F. An examination of retirements among active Group F members over the past five years indicates that probabilities of retirement are actually understated relative to experience at certain ages, particularly age 62. We recommend that expected rates of retirement be raised at these ages and lowered at the rest, with members in active service at age 70 and beyond assumed to retire immediately.
26. Presently, active members of Group C are assumed to retire when first eligible to do so but not prior to age 55 for males and age 53 for females. Examination of the relation of actual to expected retirements at various ages in this study leads us to recommend that members of this group be assumed to retire when first eligible to do so.

## Vermont State Employees' Retirement System <br> Groups A, D and F <br> Active Service Experience - Service Retirements

July 1, 2001 through June 30, 2006



## III. POST-RETIREMENT MORTALITY RATES

26. A review of the statistics with regard to post-retirement mortality for all retired members, which are summarized in Tables 7, 8 and 9 of Appendix I, shows that actual mortality is at or above that expected, except for disabled retirees. The variance from expectations observed with this group might be attributable to its small size. However, we recommend that the mortality assumption applied to disabled retirees be changed to that presently applied to service retirees and beneficiaries, the RP-2000 Combined Mortality Tables for Employees and Healthy Annuitants.

## IV. MEMBERS IN INACTIVE STATUS

27. In the past, liabilities for members in inactive status have been maintained at $150 \%$ of their accumulated contributions with interest. An examination of the liability ultimately created by participants who ultimately move from inactive status to some other status leads us to recommend that the percentage of contributions with interest used to estimate the liability for these participants be raised from $150 \%$ to $250 \%$.

## V. ECONOMIC ASSUMPTIONS

28. Economic assumptions include rates of compensation increase, investment income and post-retirement adjustment in benefits on account of inflation. These assumptions have been analyzed by their components; i.e., the inflation level reflected in each assumption and the merit-promotion component of the compensation increase rates or the real rate of investment income component of the total return rate.

## A. Inflation/Cost-of-Living (COL)

29. Since inflation impacts each of the economic assumptions, a symmetric relationship among the economic assumptions should be maintained. For example, the cost-ofliving increase assumption should be included as the inflation component of the compensation increase and investment return assumptions.
30. With regard to the inflation assumption, the U.S. Consumer Price Index indicates that the inflation rate has been as follows since January 1, 2002 (annual average):

| Calendar <br> Year | Increase* |
| :---: | :---: |
|  |  |
| 2002 | $1.6 \%$ |
| 2003 | $2.3 \%$ |
| 2004 | $2.7 \%$ |
| 2005 | $3.4 \%$ |
| 2006 | $3.2 \%$ |
|  |  |
| * Based on CPI-U |  |

These increases are equivalent to an annual rate of about $2.6 \%$.
31. Other economic data presently available (e.g., yields on inflation-indexed bonds) suggest that the financial markets presently anticipate a long-term average rate of inflation of $2.5 \%$ to $3.0 \%$. Current economic assumptions used in the valuation of the system are based on an inflation rate of approximately 3\% per year. We recommend that this assumption be retained.
32. In setting the anticipated annual cost-of-living increase assumption, statutory limitations must be taken into account. The annual adjustment applied to the benefits of eligible participants in the various groups is based on the increase in the CPI-U, but may not exceed 5\%.
33. Currently, we assume that the annual adjustments to benefits of eligible retired members of Groups A, C and D are 3.0\%, and the assumed annual adjustment for eligible retired members of Group F is $1.50 \%$. We recommend retention of these assumptions.

## B. Merit-Promotion Salary Increases

34. Currently a single compensation scale is used for both male and female members. The overall pattern of compensation increases appears to be generally consistent between males and females. The average annual pay increase produced by the current scale is as follows:

| Age at <br> Entry | Average <br> Annual <br> Increase to <br> Age 62 |
| :---: | :---: |
| 25 | $6.3 \%$ |
| 35 | $5.9 \%$ |
| 45 | $5.4 \%$ |
| 55 | $4.9 \%$ |

Assuming an inflation component of $3.0 \%$, the average annual merit-promotion component of the current assumption is about 1.9\%-3.3\%.
35. The graphs that follow on page 18 depict the levels of total compensation increase during the five-year period. These results include both merit-promotion increases and inflationary increases. Experience shows that total pay has increased by slightly more than the assumed average annual increases. The statistics are summarized in Tables 5 and 6 of Appendix I.
36. In three of the past five years, salary increases have been such as to raise the normal cost percentage of the system, although it did so modestly in most of those years. In general, the outlook is for lower future rates of compensation increase.
37. Although the experience of the past five years could be taken to justify an increase in assumed rates of compensation increase, we recommend that the current assumption not be changed. As in past experience studies, we believe that some of the excess of observed rates of salary increase over those assumed is due to imperfect annualization of partial years' pay reported for new entrants, and that a salary-related experience losses could be reduced through a review of the process used for annualization.

## Groups A, D and F

Active Service Experience - Salary Increases
July 1, 2001 through June 30, 2006


Group C
Active Service Experience - Salary Increases
July 1, 2001 through June 30, 2006

C. Interest Rate
38. The total rates of return earned by the VSERS assets are shown below. The third column indicates the annual inflation levels based on the Consumer Price Index each year. The last column represents the theoretical real rate of return.

| Year <br> Ending <br> June 30 | Rate of Return <br> Based on Actuarial <br> Asset Value | Cost of <br> Living <br> Increase | Theoretical <br> Real Rate of <br> Return |
| :---: | :---: | :---: | :---: |
| 2002 | $6.1 \%$ | $1.6 \%$ | $4.4 \%$ |
| 2003 | 5.6 | 2.3 | 3.2 |
| 2004 | 7.4 | 2.7 | 4.6 |
| 2005 | 7.8 | 3.4 | 4.3 |
| 2006 | 8.3 | 3.2 | 4.9 |
| $2002-2006$ | $7.0 \%$ | $2.6 \%$ | $4.3 \%$ |

The theoretical real rate of return has been about 4.3\% annually during the past five years. Based on an expected inflation component of $3.0 \%$ this could point toward an investment return assumption as low as 7.4\%.
38. Although the above experience suggests that the current investment return of $8.0 \%$ might be decreased, we advise against doing, as the time period covered by this experience study incorporates some years of returns that were unusually low by historic standards. The anticipated long-term rate of return on plan assets, rather than the rate actually observed over a relatively small number of years, should be the rate targeted by the Board in selecting an assumed rate of return for use in the valuation.
39. It should also be noted in this connection that the rates of return shown above are net of investment expenses incurred by the System. As it happens, the System is reimbursed (albeit with a lag) by the State for all of its expenses, including investment expenses. As a percentage of the actuarial value of assets, the investment expenses of the fund have amounted to between $0.25 \%$ and $0.50 \%$ over the past few years. This easily justifies the retention of the current $8.0 \%$ assumed rate of investment return and could even justify a slightly higher assumed rate of return (e.g., 8.25\%). As recorded in Appendix V, the investment consultant engaged by the Board to oversee the System's assets supports a change in the assumed investment rate from $8.0 \%$ to $8.25 \%$.

## V. COST ANALYSIS AND CONCLUSION

40. To assist the Board in selecting and approving the final package of valuation assumptions to be used prospectively from June 30, 2007, we have prepared a valuation of the System as of June 30, 2006, to reflect the potential impact of the revised assumptions.
41. Based on the assumptions recommended in this report, the total contribution calculated as of June 30, 2006 would have increased from $\$ 24,028,961$ to $\$ 24,669,877$. These results are summarized in Appendix IV.
42. This report discusses actuarial assumptions only. Methods such as the five-year average asset valuation procedure and the amortization period used for the unfunded accrued
liability also affect the costs of VSERS. These methods are not reviewed because they are not amenable to five-year experience analysis. We should note, however, that this experience study has not revealed any reasons to change any of the methods currently employed.

## APPENDIX I

TABLES SHOWING ACTUAL AND EXPECTED EXPERIENCE

TABLE 1

COMPARISON OF ACTUAL AND EXPECTED SEPARATIONS
FROM ACTIVE SERVICE

TERMINATIONS

| Central <br> Age of <br> Group | Men |  |  | Women |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual | Expected | Ratio of Actual To Expected | Actual | Expected | Ratio of Actual To Expected |
| 25 | 24 | 54.61 | 0.439 | 18 | 47.52 | 0.379 |
| 30 | 84 | 144.26 | 0.582 | 94 | 172.99 | 0.543 |
| 35 | 110 | 169.84 | 0.648 | 124 | 201.42 | 0.616 |
| 40 | 102 | 170.37 | 0.599 | 133 | 179.38 | 0.741 |
| 45 | 99 | 155.68 | 0.636 | 117 | 183.28 | 0.638 |
| 50 | 69 | 132.08 | 0.522 | 99 | 168.76 | 0.587 |
| 53 and 54 | 95 | 154.01 | 0.617 | 125 | 184.00 | 0.679 |
| 55 and over | 58 | 44.32 | 1.309 | 72 | 53.75 | 1.340 |
| Total | 641 | 1025.17 | 0.625 | 782 | 1,191.10 | 0.657 |
| Grand Total Including Group C | 695 | 1,059.01 | 0.656 | 790 | 1,195.27 | 0.661 |

TABLE 2

## COMPARISON OF ACTUAL AND EXPECTED SEPARATIONS

FROM ACTIVE SERVICE

DISABILITY RETIREMENTS

| Central <br> Age of <br> Group | Men |  |  | Women |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual | Expected | Ratio of Actual To Expected | Actual | Expected | Ratio of Actual To Expected |
| 25 | 0 | 0.00 | 0.000 | 0 | 0.00 | 0.000 |
| 30 | 0 | 2.22 | 0.000 | 0 | 2.54 | 0.000 |
| 35 | 4 | 2.59 | 1.544 | 0 | 2.71 | 0.000 |
| 40 | 3 | 4.64 | 0.647 | 2 | 5.47 | 0.366 |
| 45 | 3 | 9.41 | 0.319 | 2 | 10.52 | 0.190 |
| 50 | 28 | 43.03 | 0.651 | 19 | 40.59 | 0.468 |
| 55 | 0 | 15.55 | 0.000 | 1 | 13.57 | 0.074 |
| 60+ | 1 | 6.00 | 0.167 | 1 | 5.16 | 0.194 |
| Total | 39 | 83.44 | 0.467 | 25 | 80.56 | 0.310 |
| Grand Total Including Group C |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  | 41 | 84.98 | 0.482 | 27 | 81.06 | 0.333 |

TABLE 3
COMPARISON OF ACTUAL AND EXPECTED SEPARATIONS FROM ACTIVE SERVICE

DEATHS

| Central <br> Age of <br> Group | Men |  |  | Women |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual | Expected | Ratio of Actual To Expected | Actual | Expected | Ratio of <br> Actual To <br> Expected |
| 25 | 1 | 0.42 | 2.381 | 4 | 0.29 | 13.793 |
| 30 | 1 | 0.77 | 1.299 | 0 | 0.57 | 0.000 |
| 35 | 1 | 1.84 | 0.543 | 3 | 1.18 | 2.542 |
| 40 | 1 | 2.93 | 0.341 | 3 | 2.26 | 1.327 |
| 45 | 6 | 4.64 | 1.293 | 2 | 4.04 | 0.495 |
| 50 | 6 | 11.28 | 0.532 | 3 | 9.67 | 0.310 |
| 55 | 5 | 10.87 | 0.460 | 6 | 8.09 | 0.742 |
| 60 | 6 | 7.03 | 0.853 | 1 | 4.94 | 0.202 |
| 65 and over | 5 | 2.93 | 1.706 | 2 | 1.96 | 1.020 |
| Total | 32 | 42.71 | 0.749 | 24 | 33.00 | 0.727 |
| Grand Total Including Group C | 33 | 44.59 | 0.740 | 24 | 33.09 | 0.725 |

TABLE 4

## COMPARISON OF ACTUAL AND EXPECTED SEPARATIONS FROM ACTIVE SERVICE

## SERVICE RETIREMENTS

| Central <br> Age of <br> Group | Men |  |  | Women |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual | Expected | Ratio of Actual To Expected | Actual | Expected | Ratio of Actual To Expected |
| 50 | 26 | 1.46 | 17.808 | 26 | 1.23 | 21.138 |
| 53 | 10 | 3.14 | 3.185 | 11 | 2.33 | 4.721 |
| 54 | 17 | 5.40 | 3.148 | 14 | 2.76 | 5.072 |
| 55 | 35 | 33.30 | 1.051 | 25 | 27.40 | 0.912 |
| 56 | 23 | 35.34 | 0.651 | 22 | 28.80 | 0.764 |
| 57 | 23 | 40.96 | 0.562 | 20 | 34.40 | 0.581 |
| 58 | 41 | 39.96 | 1.026 | 25 | 35.64 | 0.701 |
| 59 | 41 | 37.20 | 1.102 | 18 | 32.00 | 0.563 |
| 60 | 18 | 30.60 | 0.588 | 15 | 26.40 | 0.568 |
| 61 | 44 | 55.80 | 0.789 | 32 | 48.20 | 0.664 |
| 62 | 73 | 51.40 | 1.420 | 66 | 46.60 | 1.416 |
| 63 | 26 | 40.25 | 0.646 | 20 | 27.40 | 0.730 |
| 64 | 14 | 26.50 | 0.528 | 23 | 25.25 | 0.911 |
| 65 | 29 | 22.25 | 1.303 | 17 | 17.50 | 0.971 |
| 66 | 11 | 16.20 | 0.679 | 11 | 15.30 | 0.719 |
| 67 | 7 | 12.95 | 0.541 | 10 | 12.00 | 0.833 |
| 68 | 6 | 12.60 | 0.476 | 5 | 8.40 | 0.595 |
| 69 | 3 | 10.00 | 0.300 | 3 | 8.00 | 0.375 |
| 70 and over | 17 | 87.00 | 0.195 | 11 | 74.00 | 0.149 |
| Total | 464 | 562.31 | 0.825 | 374 | 473.61 | 0.790 |
| Grand Total Including Group C | 501 | 567.31 | 0.883 | 377 | 474.61 | 0.794 |

TABLE 5

## COMPARISON OF ACTUAL AND EXPECTED ANNUAL SALARIES OF MEMBERS

GROUPS A, D and F

| Central <br> Age of <br> Group | Men |  |  | Women |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual Salaries |  |  | Annual Salaries |  |  |
|  | Actual | Expected | Ratio of <br> Actual To <br> Expected | Actual | Expected | Ratio of Actual To Expected |
| Under 25 | 20,121,542 | 16,820,154 | 1.196 | 20,418,073 | 17,389,999 | 1.174 |
| 25-29 | 42,407,223 | 40,190,005 | 1.055 | 44,963,444 | 42,003,892 | 1.070 |
| 30-34 | 70,875,223 | 68,916,650 | 1.028 | 67,994,841 | 66,227,646 | 1.027 |
| 35-39 | 94,016,644 | 92,713,948 | 1.014 | 92,352,629 | 90,515,365 | 1.020 |
| 40-44 | 116,386,552 | 115,348,145 | 1.009 | 115,709,186 | 113,516,191 | 1.019 |
| 45-49 | 148,302,437 | 147,337,099 | 1.007 | 145,102,167 | 142,742,449 | 1.017 |
| 50-54 | 169,558,729 | 169,740,285 | 0.999 | 132,563,715 | 131,209,230 | 1.010 |
| 55-59 | 102,668,635 | 102,756,920 | 0.999 | 74,347,867 | 73,974,314 | 1.005 |
| 60-64 | 26,890,947 | 26,697,751 | 1.007 | 18,009,499 | 18,068,057 | 0.997 |
| 65 + | 7,336,336 | 7,387,939 | 0.993 | 4,393,523 | 4,404,172 | 0.998 |
| Total | 798,564,268 | 787,908,896 | 1.014 | 715,854,944 | 700,051,315 | 1.023 |

TABLE 6

## COMPARISON OF ACTUAL AND EXPECTED ANNUAL SALARIES OF MEMBERS

## GROUP C

| Central <br> Age of <br> Group | Men |  |  | Women |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Annual Salaries |  |  | Annual Salaries |  |  |
|  | Actual | Expected | Ratio of Actual To Expected | Actual | Expected | Ratio of Actual To Expected |
| Under 25 | 5,086,747 | 4,487,046 | 1.134 | 380,087 | 323,950 | 1.173 |
| 25-29 | 12,219,830 | 11,753,657 | 1.040 | 1,085,054 | 992,887 | 1.093 |
| 30-34 | 23,140,131 | 22,481,544 | 1.029 | 2,410,167 | 2,327,526 | 1.036 |
| 35-39 | 20,544,159 | 20,321,057 | 1.011 | 1,473,803 | 1,423,013 | 1.036 |
| 40-44 | 20,893,716 | 20,635,502 | 1.013 | 729,070 | 735,169 | 0.992 |
| 45-49 | 11,320,368 | 10,886,287 | 1.040 | 434,432 | 403,757 | 1.076 |
| 50-54 | 566,609 | 541,052 | 1.047 | 135,227 | 127,221 | 1.063 |
| 55-59 | 90,282 | 91,416 | 0.988 | - | - | 0.000 |
| 60-64 | - | - | 0.000 | - | - | 0.000 |
| 65+ | - | - | 0.000 | - | - | 0.000 |
| Total | 93,861,842 | 91,197,561 | 1.029 | 6,647,840 | 6,333,523 | 1.050 |

TABLE 7

## SUMMARY OF MORTALITY EXPERIENCE OF PENSIONERS

## SERVICE RETIREES

| Central <br> Age of <br> Group | Men |  |  | Women |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual | Expected | Ratio of <br> Actual To <br> Expected | Actual | Expected | Ratio of <br> Actual To <br> Expected | Actual | Expected | Ratio of <br> Actual To <br> Expected |
| < 48 | 0 | 0.00 | 0.000 | 0 | 0.00 | 0.000 | 0 | 0.00 | 0.000 |
| 50 | 0 | 0.91 | 0.000 | 0 | 0.21 | 0.000 | 0 | 1.12 | 0.000 |
| 55 | 3 | 4.21 | 0.712 | 4 | 1.49 | 2.676 | 7 | 5.71 | 1.226 |
| 60 | 10 | 10.80 | 0.926 | 4 | 5.23 | 0.764 | 14 | 16.03 | 0.873 |
| 65 | 23 | 25.69 | 0.895 | 10 | 14.11 | 0.709 | 33 | 39.80 | 0.829 |
| 70 | 29 | 38.58 | 0.752 | 16 | 23.88 | 0.670 | 45 | 62.46 | 0.720 |
| 75 | 51 | 51.20 | 0.996 | 31 | 29.25 | 1.060 | 82 | 80.45 | 1.019 |
| 80 | 73 | 59.81 | 1.221 | 46 | 44.04 | 1.044 | 119 | 103.85 | 1.146 |
| 85 | 75 | 71.99 | 1.042 | 48 | 51.16 | 0.938 | 123 | 123.14 | 0.999 |
| 90 | 39 | 37.42 | 1.042 | 54 | 42.25 | 1.278 | 93 | 79.67 | 1.167 |
| $92+$ | 13 | 10.10 | 1.287 | 20 | 19.14 | 1.045 | 33 | 29.23 | 1.129 |
| Total | 316 | 310.72 | 1.017 | 233 | 230.75 | 1.010 | 549 | 541.48 | 1.014 |

TABLE 8

## SUMMARY OF MORTALITY EXPERIENCE OF PENSIONERS

## DISABILITY RETIREES

| Central <br> Age of <br> Group | Men |  |  | Women |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual | Expected | Ratio of Actual To Expected | Actual | Expected | Ratio of <br> Actual To <br> Expected | Actual | Expected | Ratio of <br> Actual To <br> Expected |
| < 48 | 1 | 1.47 | 0.681 | 2 | 0.33 | 5.981 | 3 | 1.80 | 1.665 |
| 50 | 3 | 4.43 | 0.677 | 0 | 1.27 | 0.000 | 3 | 5.71 | 0.525 |
| 55 | 4 | 5.27 | 0.759 | 0 | 1.85 | 0.000 | 4 | 7.11 | 0.562 |
| 60 | 6 | 7.20 | 0.833 | 3 | 2.89 | 1.040 | 9 | 10.09 | 0.892 |
| 65 | 6 | 6.84 | 0.877 | 3 | 2.72 | 1.105 | 9 | 9.56 | 0.942 |
| 70 | 6 | 5.42 | 1.107 | 1 | 2.33 | 0.429 | 7 | 7.75 | 0.904 |
| 75 | 5 | 7.57 | 0.660 | 3 | 1.80 | 1.667 | 8 | 9.37 | 0.854 |
| 80 | 5 | 6.21 | 0.805 | 3 | 3.24 | 0.927 | 8 | 9.44 | 0.847 |
| 85 | 1 | 2.83 | 0.353 | 1 | 2.56 | 0.390 | 2 | 5.39 | 0.371 |
| 90 | 2 | 1.28 | 1.558 | 1 | 1.67 | 0.598 | 3 | 2.96 | 1.015 |
| $92+$ | 0 | 0.00 | 0.000 | 0 | 0.17 | 0.000 | 0 | 0.17 | 0.000 |
| Total | 39 | 48.53 | 0.804 | 17 | 20.82 | 0.816 | 56 | 69.35 | 0.807 |

## TABLE 9

## SUMMARY OF MORTALITY EXPERIENCE OF PENSIONERS

## DEPENDENTS OF DECEASED MEMBERS

| Central Age of <br> Group | Men |  |  | Women |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual | Expected | Ratio of <br> Actual To <br> Expected | Actual | Expected | Ratio of <br> Actual To <br> Expected | Actual | Expected | Ratio of <br> Actual To <br> Expected |
| < 48 | 2 | 0.00 | 0.000 | 0 | 0.00 | 0.000 | 2 | 0.00 | 0.000 |
| 50 | 0 | 0.04 | 0.000 | 0 | 0.11 | 0.000 | 0 | 0.16 | 0.000 |
| 55 | 2 | 0.08 | 25.575 | 2 | 0.27 | 7.424 | 4 | 0.35 | 11.507 |
| 60 | 2 | 0.21 | 9.569 | 0 | 1.04 | 0.000 | 2 | 1.25 | 1.598 |
| 65 | 2 | 0.34 | 5.816 | 2 | 1.71 | 1.171 | 4 | 2.05 | 1.949 |
| 70 | 1 | 0.47 | 2.139 | 5 | 3.94 | 1.268 | 6 | 4.41 | 1.360 |
| 75 | 2 | 2.30 | 0.871 | 11 | 6.78 | 1.621 | 13 | 9.08 | 1.432 |
| 80 | 0 | 1.34 | 0.000 | 14 | 13.05 | 1.073 | 14 | 14.38 | 0.973 |
| 85 | 1 | 4.21 | 0.238 | 8 | 16.50 | 0.485 | 9 | 20.71 | 0.434 |
| 90 | 7 | 8.47 | 0.827 | 18 | 12.90 | 1.396 | 25 | 21.36 | 1.170 |
| $92+$ | 7 | 16.29 | 0.430 | 11 | 5.70 | 1.929 | 18 | 21.99 | 0.818 |
| Total | 26 | 33.74 | 0.771 | 71 | 62.01 | 1.145 | 97 | 95.75 | 1.013 |

## APPENDIX II

## RECOMMENDED ACTIVE SERVICE TABLES

## APPENDIX II

GROUPS A, D AND F

ACTIVE SERVICE TABLE

MALE EMPLOYEES

| RECOMMENDED ASSUMED RATES OF: |  |  | RECOMMENDED ASSUMED RATES OF: |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| AGE | Termination | Death | AGE | Termination | Death |
| 19 | 0.041 | 0.00027 | 46 | 0.017 | 0.00138 |
| 20 | 0.041 | 0.00028 | 47 | 0.016 | 0.00147 |
| 21 | 0.039 | 0.00029 | 48 | 0.015 | 0.00156 |
| 22 | 0.037 | 0.00030 | 49 | 0.015 | 0.00165 |
| 23 | 0.035 | 0.00032 | 50 | 0.014 | 0.00175 |
| 24 | 0.033 | 0.00033 | 51 | 0.014 | 0.00185 |
| 25 | 0.031 | 0.00034 | 52 | 0.013 | 0.00196 |
| 26 | 0.030 | 0.00035 | 53 | 0.013 | 0.00210 |
| 27 | 0.029 | 0.00036 | 54 | 0.012 | 0.00225 |
| 28 | 0.028 | 0.00037 | 55 | 0.025 | 0.00245 |
| 29 | 0.026 | 0.00039 | 56 | 0.025 | 0.00271 |
| 30 | 0.025 | 0.00042 | 57 | 0.025 | 0.00300 |
| 31 | 0.024 | 0.00047 | 58 | 0.025 | 0.00335 |
| 32 | 0.023 | 0.00053 | 59 | 0.025 | 0.00370 |
| 33 | 0.023 | 0.00060 | 60 | 0.025 | 0.00408 |
| 34 | 0.022 | 0.00066 | 61 | 0.025 | 0.00456 |
| 35 | 0.021 | 0.00073 | 62 | 0.025 | 0.00501 |
| 36 | 0.021 | 0.00080 | 63 | 0.025 | 0.00554 |
| 37 | 0.021 | 0.00086 | 64 | 0.025 | 0.00602 |
| 38 | 0.020 | 0.00090 | 65 | 0.025 | 0.00649 |
| 39 | 0.020 | 0.00095 | 66 | 0.025 | 0.00701 |
| 40 | 0.019 | 0.00099 | 67 | 0.025 | 0.00745 |
| 41 | 0.019 | 0.00103 | 68 | 0.025 | 0.00777 |
| 42 | 0.019 | 0.00109 | 69 | 0.025 | 0.00814 |
| 43 | 0.018 | 0.00115 | 70 | 0.024 | 0.00840 |
| 44 | 0.018 | 0.00122 |  |  |  |
| 45 | 0.017 | 0.00131 |  |  |  |

## APPENDIX II

GROUPS A, D AND F

## ACTIVE SERVICE TABLE

FEMALE EMPLOYEES

| RECOMMENDED ASSUMED RATES OF: |  |  | RECOMMENDED ASSUMED RATES OF: |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| AGE | Termination | Death | AGE | Termination | Death |
| 19 | 0.041 | 0.00016 | 46 | 0.017 | 0.00101 |
| 20 | 0.041 | 0.00016 | 47 | 0.016 | 0.00109 |
| 21 | 0.039 | 0.00016 | 48 | 0.015 | 0.00117 |
| 22 | 0.037 | 0.00016 | 49 | 0.015 | 0.00127 |
| 23 | 0.035 | 0.00016 | 50 | 0.014 | 0.00139 |
| 24 | 0.033 | 0.00017 | 51 | 0.014 | 0.00152 |
| 25 | 0.031 | 0.00018 | 52 | 0.013 | 0.00168 |
| 26 | 0.030 | 0.00019 | 53 | 0.013 | 0.00187 |
| 27 | 0.029 | 0.00020 | 54 | 0.012 | 0.00208 |
| 28 | 0.028 | 0.00021 | 55 | 0.025 | 0.00231 |
| 29 | 0.026 | 0.00022 | 56 | 0.025 | 0.00258 |
| 30 | 0.025 | 0.00024 | 57 | 0.025 | 0.00285 |
| 31 | 0.024 | 0.00028 | 58 | 0.025 | 0.00311 |
| 32 | 0.023 | 0.00032 | 59 | 0.025 | 0.00341 |
| 33 | 0.023 | 0.00036 | 60 | 0.025 | 0.00372 |
| 34 | 0.022 | 0.00039 | 61 | 0.025 | 0.00406 |
| 35 | 0.021 | 0.00042 | 62 | 0.025 | 0.00441 |
| 36 | 0.021 | 0.00045 | 63 | 0.025 | 0.00477 |
| 37 | 0.021 | 0.00048 | 64 | 0.025 | 0.00514 |
| 38 | 0.020 | 0.00051 | 65 | 0.025 | 0.00551 |
| 39 | 0.020 | 0.00055 | 66 | 0.025 | 0.00587 |
| 40 | 0.019 | 0.00060 | 67 | 0.025 | 0.00623 |
| 41 | 0.019 | 0.00066 | 68 | 0.025 | 0.00657 |
| 42 | 0.019 | 0.00072 | 69 | 0.025 | 0.00690 |
| 43 | 0.018 | 0.00079 | 70 | 0.024 | 0.00720 |
| 44 | 0.018 | 0.00087 |  |  |  |
| 45 | 0.017 | 0.00094 |  |  |  |

## APPENDIX II

GROUP C

## ACTIVE SERVICE TABLE

MALE EMPLOYEES

| RECOMMENDED <br> RATES OF: |  | RECOMMENDED <br> RATES OF: |  |
| :---: | :---: | :---: | :---: |
| AGE | Death | AGE | Death |
|  |  |  |  |
| 19 | 0.00027 | 46 | 0.00138 |
| 20 | 0.00028 | 47 | 0.00147 |
| 21 | 0.00029 | 48 | 0.00156 |
| 22 | 0.00030 | 49 | 0.00165 |
| 23 | 0.00032 | 50 | 0.00175 |
| 24 | 0.00033 | 51 | 0.00185 |
| 25 | 0.00034 | 52 | 0.00196 |
| 26 | 0.00035 | 53 | 0.00210 |
| 27 | 0.00036 | 54 | 0.00225 |
| 28 | 0.00037 | 55 | 0.00245 |
| 29 | 0.00039 | 56 | 0.00271 |
| 30 | 0.00042 | 57 | 0.00300 |
| 31 | 0.00047 | 58 | 0.00335 |
| 32 | 0.00053 | 59 | 0.00370 |
| 33 | 0.00060 | 60 | 0.00408 |
| 34 | 0.00066 | 61 | 0.00456 |
| 35 | 0.00073 | 62 | 0.00501 |
| 36 | 0.00080 | 63 | 0.00554 |
| 37 | 0.00086 | 64 | 0.00602 |
| 38 | 0.00090 | 65 | 0.00649 |
| 39 | 0.00095 | 67 | 0.00701 |
| 40 | 0.00099 |  | 0.00745 |
| 41 | 0.00103 |  | 0.00777 |
| 42 | 0.00109 |  | 0.00814 |
| 43 | 0.00115 | 0.00840 |  |
| 45 | 0.00131 |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

## APPENDIX II

GROUP C

## ACTIVE SERVICE TABLE

FEMALE EMPLOYEES

| RECOMMENDED |  | RECOMMENDED <br> ASSUMED RATES OF: |  |
| :---: | :---: | :---: | :---: |
|  |  | ASSUMED RATES OF: |  |

## APPENDIX III

## RECOMMENDED POST-RETIREMENT MORTALITY TABLES

POST RETIREMENT MORTALITY TABLES
SERVICE PENSIONERS, DISABILITY PENSIONERS AND BENEFICIARIES

| AGE | MALES | FEMALES | AGE | MALES | FEMALES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 19 | 0.00033 | 0.00019 | 70 | 0.02221 | 0.01674 |
| 20 | 0.00035 | 0.00019 | 71 | 0.02457 | 0.01858 |
| 21 | 0.00036 | 0.00019 | 72 | 0.02728 | 0.02067 |
| 22 | 0.00037 | 0.00019 | 73 | 0.03039 | 0.02297 |
| 23 | 0.00037 | 0.00020 | 74 | 0.03390 | 0.02546 |
| 24 | 0.00038 | 0.00020 | 75 | 0.03783 | 0.02811 |
| 25 | 0.00038 | 0.00021 | 76 | 0.04217 | 0.03097 |
| 26 | 0.00038 | 0.00021 | 77 | 0.04691 | 0.03411 |
| 27 | 0.00038 | 0.00022 | 78 | 0.05212 | 0.03760 |
| 28 | 0.00039 | 0.00024 | 79 | 0.05793 | 0.04151 |
| 29 | 0.00041 | 0.00025 | 80 | 0.06437 | 0.04588 |
| 30 | 0.00044 | 0.00026 | 81 | 0.07204 | 0.05078 |
| 31 | 0.00050 | 0.00031 | 82 | 0.08049 | 0.05629 |
| 32 | 0.00056 | 0.00035 | 83 | 0.08972 | 0.06251 |
| 33 | 0.00063 | 0.00039 | 84 | 0.09978 | 0.06952 |
| 34 | 0.00070 | 0.00044 | 85 | 0.11076 | 0.07745 |
| 35 | 0.00077 | 0.00048 | 86 | 0.12280 | 0.08638 |
| 36 | 0.00084 | 0.00051 | 87 | 0.13604 | 0.09634 |
| 37 | 0.00090 | 0.00055 | 88 | 0.15059 | 0.10730 |
| 38 | 0.00096 | 0.00060 | 89 | 0.16642 | 0.11915 |
| 39 | 0.00102 | 0.00065 | 90 | 0.18341 | 0.13168 |
| 40 | 0.00108 | 0.00071 | 91 | 0.19977 | 0.14460 |
| 41 | 0.00114 | 0.00077 | 92 | 0.21661 | 0.15762 |
| 42 | 0.00122 | 0.00085 | 93 | 0.23366 | 0.17043 |
| 43 | 0.00130 | 0.00094 | 94 | 0.25069 | 0.18280 |
| 44 | 0.00140 | 0.00103 | 95 | 0.26749 | 0.19451 |
| 45 | 0.00151 | 0.00112 | 96 | 0.28391 | 0.20538 |
| 46 | 0.00162 | 0.00122 | 97 | 0.29985 | 0.21524 |
| 47 | 0.00173 | 0.00133 | 98 | 0.31530 | 0.22395 |
| 48 | 0.00186 | 0.00143 | 99 | 0.33021 | 0.23139 |
| 49 | 0.00200 | 0.00155 | 100 | 0.34456 | 0.23747 |
| 50 | 0.00535 | 0.00234 | 101 | 0.35863 | 0.24483 |
| 51 | 0.00553 | 0.00246 | 102 | 0.37169 | 0.25450 |
| 52 | 0.00564 | 0.00265 | 103 | 0.38304 | 0.26644 |
| 53 | 0.00572 | 0.00290 | 104 | 0.39200 | 0.27906 |
| 54 | 0.00580 | 0.00319 | 105 | 0.39789 | 0.29312 |
| 55 | 0.00591 | 0.00353 | 106 | 0.40000 | 0.30781 |
| 56 | 0.00612 | 0.00393 | 107 | 0.40000 | 0.32273 |
| 57 | 0.00644 | 0.00439 | 108 | 0.40000 | 0.33744 |
| 58 | 0.00690 | 0.00492 | 109 | 0.40000 | 0.35154 |
| 59 | 0.00749 | 0.00553 | 110 | 0.40000 | 0.36462 |
| 60 | 0.00820 | 0.00620 | 111 | 0.40000 | 0.37625 |
| 61 | 0.00900 | 0.00692 | 112 | 0.40000 | 0.38602 |
| 62 | 0.00992 | 0.00769 | 113 | 0.40000 | 0.39351 |
| 63 | 0.01095 | 0.00851 | 114 | 0.40000 | 0.39831 |
| 64 | 0.01212 | 0.00940 | 115 | 0.40000 | 0.40000 |
| 65 | 0.01342 | 0.01036 | 116 | 0.40000 | 0.40000 |
| 66 | 0.01487 | 0.01141 | 117 | 0.40000 | 0.40000 |
| 67 | 0.01646 | 0.01254 | 118 | 0.40000 | 0.40000 |
| 68 | 0.01820 | 0.01377 | 119 | 0.40000 | 0.40000 |
| 69 | 0.02011 | 0.01515 | 120 | 1.00000 | 1.00000 |

## APPENDIX IV

COMPARATIVE VALUATION BALANCE SHEET

## APPENDIX IV

> RESULTS FOR THE ACTUARIAL VALUATION
> PREPARED AS OF JUNE 30, 2006, ON CURRENT AND RECOMMENDED ASSUMPTIONS

| Item | Current Asumptions |  | Recommended <br> Assumptions |  |
| :---: | :---: | :---: | :---: | :---: |
| 1. Liabilities: |  |  |  |  |
| Active and Inactive Members | \$ | 659,275,815 | \$ | 649,272,892 |
| Retired Members | \$ | 573,091,143 | \$ | 568,944,706 |
| Total | \$ | 1,232,366,958 | \$ | 1,218,217,598 |
| 2. Assets | \$ | 1,223,322,954 | \$ | 1,223,322,954 |
| 3. Unfunded Accrued Liability | \$ | 9,044,004 | \$ | $(5,105,356)$ |
| 4. Normal Contribution | \$ | 23,118,777 | \$ | 24,669,877 |
| 5. Accrued Liability Contribution | \$ | 910,184 | \$ | - |
| 6. Total Contribution $=(4)+(5)$ | \$ | 24,028,961 | \$ | 24,669,877 |

## APPENDIX V

## REPORT OF INVESTMENT CONSULTANT

To: Vermont State Employees' Retirement System
From: Christopher Levell, ASA, CFA
Date: September 12, 2007
Subject: Interest Rate Assumption

In NEPC's capacity as the investment consultants for the Vermont Pension Investment Committee (VPIC), we were asked for our comments on the recent experience study by Buck Consultants for the State Employees' Retirement System. In particular, we were asked for our thoughts on the future return assumed for the System assets. In our July 24, 2007 meeting with the Search Sub-Committee, we developed the following expected return, here shown to the nearest basis point, of $8.27 \%$.

|  | Employees' <br> Target Allocation |
| :---: | :---: |
| GAA | 10.0\% |
| GAA (Mellon and Pimco) | 10.0\% |
| Equity | 51.0\% |
| Domestic Large Cap | 23.5\% |
| Domestic Small Cap | 12.0\% |
| International | 11.5\% |
| Int'I Emerging Markets | 4.0\% |
| Fixed Income | 30.0\% |
| Core Fixed Income | 20.5\% |
| High Yield Bonds | 5.0\% |
| Global Bonds | 4.5\% |
| Other | 9.0\% |
| Private Equity | 3.0\% |
| Real Estate | 6.0\% |
| Cash-Short Term Fixed | 0.0\% |
| Expected Return | 8.27\% |
| Expected Risk | 9.93\% |

This expected return is based on the target asset allocation and our expectations for market returns, volatility and correlations of asset classes. Importantly, these market assumptions do not include an estimate of manager outperformance, or alpha, above the market return. We strongly believe in the ability of managers to beat benchmarks, and the investment managers currently in the program have
demonstrated the ability to add value. Thus, our assumption can be considered a conservative estimate, one either based on index returns across the portfolio, or one assuming that each active manager produces only enough alpha to meet their fees. While VPIC has adopted changes to the target allocation since the July 24 meeting, these changes involve the re-characterization of some asset classes without resulting in a change of the overall allocation.

Based upon these details, we are very comfortable with the suggestion that the assumed rate of return for the System should be increased from 8.00 to $8.25 \%$. One additional discussion has noted that expenses, including investment management fees, have historically been reimbursed to the system. Because our expected return exceeds $8.25 \%$, and that this is a conservative estimate by not including expected alpha, we feel that $8.25 \%$ is an appropriate assumption even if investment management fees are no longer reimbursed.

