## State of Vermont SDIA Plan

## EMPOWER"

RETIREMENT

## Quarterly Plan Review

For the Period From July 1, 2015 to September 30, 2015

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## EXECUTIVE SUMMARY

## Total Assets

- Assets at September 30, 2015
\$55.52
- Less assets at June 30, 2015 $\$ 56.85$
- Asset change for the quarter - \$1.33


## Asset Components

- Contributions for the quarter $\$ 0.00$
- Less distributions for the quarter -\$1.66
- Net investment gain for the quarter $\$ 0.33$
- Asset change for the quarter - \$1.33


## EXECUTIVE SUMMARY

- Plan assets were at $\$ 55.52$ million as of September 30, 2015
- Plan assets decreased by $\$ 1.33$ million (2.3\%) from July 1,2015 to September 30, 2015
- Contributions were $\$ 0.00$ million from July 1, 2015 to September 30, 2015
- From July 1, 2015 to September 30, 2015 there were 1,452 participants


## ASSET GROWTH



## AVERAGE PARTICIPANT BALANCE BY AGE GROUP



|  | Age Group | Participants With Balances | Total Balance | Average Balance |
| :---: | :---: | :---: | :---: | :---: |
|  | 25 and under | 0 | \$0.00 | \$0.00 |
|  | 26-33 | 0 | \$0.00 | \$0.00 |
|  | 34-40 | 0 | \$0.00 | \$0.00 |
|  | 41-48 | 0 | \$0.00 | \$0.00 |
|  | 49-55 | 17 | \$123,894.55 | \$7,287.91 |
|  | 56-58 | 31 | \$316,685.62 | \$10,215.67 |
|  | 59-62 | 115 | \$1,513,023.93 | \$13,156.73 |
|  | 63-65 | 168 | \$3,785,932.75 | \$22,535.31 |
|  | Over 65 | 1,087 | \$49,784,912.68 | \$45,800.29 |
|  | Unknow n Age | 0 | \$0.00 | \$0.00 |
| Summary |  | 1,418 | \$55,524,449.53 | \$39,156.88 |
| 6 |  |  |  | EMPO |

## PLAN PARTICIPATION



## BENEFIT PAYMENT DISTRIBUTION

| Full Withdrawals | 4/1/2015 to 6/30/2015 |  |  | 7/1/2015 to 9/30/2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Pct | Count | Amount | Pct | Count |
|  |  |  |  | 163,215 |  |  |
| Death | 224,224 | $19.2 \%$$4.9 \%$ | 8 | 163,215 | 9.9\% | 8 |
| Retirement | 57,349 |  | 4 | 140,463 | 8.5\% | 6 |
| Separation of Service | 365,095 | 31.2\% | 16 | 485,398 | 29.3\% | 18 |
| Total Full Withdrawals: | 646,667 | 55.3\% | 28 | 789,076 | 47.6\% | 32 |
| Partial Withdrawals |  |  |  |  |  |  |
| Death | 113,250 | 9.7\% | 6 | 15,279 | 0.9\% | 3 |
| Minimum Distribution | 17,725 | 1.5\% | 7 | 11,534 | 0.7\% | 6 |
| Retirement | 0 | 0.0\% | 0 | 20,843 | 1.3\% | 2 |
| Separation of Service | 127,358 | 10.9\% | 10 | 70,119 | 4.2\% | 12 |
| Total Partial Withdrawals: | 258,333 | 22.1\% | 23 | 117,775 | 7.1\% | 23 |
| Periodic Payments |  |  |  |  |  |  |
| Beneficiary Payment | 68,899 | 5.9\% | 21 | 106,943 | 6.5\% | 31 |
| Death | 4,194 | 0.4\% | 2 | 25,867 | 1.6\% | 7 |
| Minimum Distribution | 106,993 | 9.2\% | 86 | 537,676 | 32.5\% | 188 |
| Retirement | 83,433 | 7.1\% | 39 | 78,998 | 4.8\% | 40 |
| Total Periodic Payments: | 263,519 | 22.6\% | 148 | 749,485 | 45.2\% | 266 |
|  | 1,168,519 | 100.0\% | 199 | 1,656,336 | 100.0\% | 321 |

## KEYTALK STATISTICS

|  | Plan Totals |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 4/1/2015 to 6/30/2015 |  | 7/1/2015 to 9/30/2015 |  |
| Category | Total | Pct | Total | Pct |
| Change Passcode | 18 | 100.0\% | 21 | 100.0\% |
| GRAND TOTAL | 18 | 100.0\% | 21 | 100.0\% |
| Avg Unique Callers Per Month | 30 |  | 40 |  |
| Avg Total Calls Per Month | 44 |  | 60 |  |
| Avg Rolled to Customer Service Per Month | 33 |  | 45 |  |
| Pct Transferred to CSR | 75.0\% |  | 75.0\% |  |

## INTERNET STATISTICS

|  | Plan Totals |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 4/1/2015 to 6/30/2015 |  | 7/1/2015 to 9/30/2015 |  |
| Category | Total | Pct | Total | Pct |
| Account And Certificates Overview | 109 | $41.8 \%$ | 27 | 19.3\% |
| Allocation And Asset Allocation | 3 | 1.1\% | 2 | 1.4\% |
| Disbursement Summary | 18 | 6.9\% | 21 | 15.0\% |
| Address Change | 1 | 0.4\% | 1 | 0.7\% |
| Beneficiaries | 2 | 0.8\% | 2 | 1.4\% |
| Change Passcode | 4 | 1.5\% | 4 | 2.9\% |
| Disbursement Summary | 18 | 6.9\% | 21 | 15.0\% |
| Email Address | 4 | 1.5\% | 8 | 5.7\% |
| Indic Data | 4 | 1.5\% | 2 | 1.4\% |
| Inq Acct Bal | 6 | 2.3\% | 4 | 2.9\% |
| Ing Asset Alloc Comparison | 1 | 0.4\% | 1 | 0.7\% |
| Inq Bal Comparison | 2 | 0.8\% | 6 | 4.3\% |
| Inq Bal History | 10 | 3.8\% | 6 | 4.3\% |
| Inq Bene | 3 | 1.1\% | 7 | 5.0\% |
| Inq Fund Overview | 1 | 0.4\% | 4 | 2.9\% |
| Inq Fund Prospectus | 1 | 0.4\% | 1 | 0.7\% |
| Ing Fund Returns | 1 | 0.4\% | 3 | $2.1 \%$ |
| Inq Per Rate Return | 6 | 2.3\% | 1 | 0.7\% |
| Inq Rates | - | 0.0\% | 1 | 0.7\% |
| Ing Tran Hist | 52 | 19.9\% | 7 | 5.0\% |
| Inq Uval | 1 | 0.4\% | - | 0.0\% |
| Inquire Address | 8 | 3.1\% | 7 | 5.0\% |
| Order Passcode | 1 | 0.4\% | 1 | 0.7\% |
| Registration | 5 | 1.9\% | 3 | $2.1 \%$ |
| GRAND TOTAL | 261 | 100.0\% | 140 | 100.0\% |
| Avg Distinct Visitors Per Month | 47 |  | 43 |  |
| Avg Number of Successful Logins Per Month | 146 |  | 94 |  |
| Average \# of Logins per Visitor | 3.1 |  | 2.2 |  |

## DISCLOSURES

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