**State of Vermont SDIA Plan** 



# **Quarterly Plan Review**

For the Period From October 1, 2016 to December 31, 2016

#### TABLE OF CONTENTS

Executive Summary

Plan Assets

Contributions

Participation

Distributions

Participant Services

Great-West Update

Disclosures

#### EXECUTIVE SUMMARY

#### Total Assets

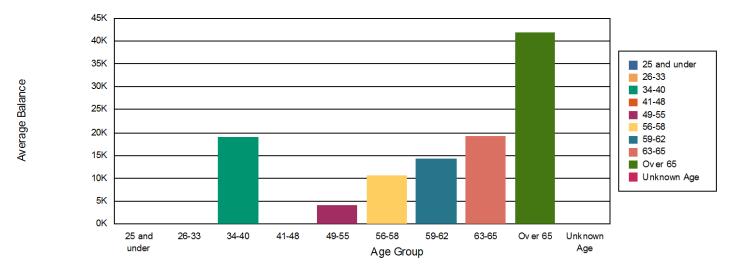
<ul> <li>Assets at December 31, 2016</li> </ul>	\$49.04
<ul> <li>Less assets at September 30, 2016</li> </ul>	<u>\$51.03</u>
<ul> <li>Asset change for the quarter</li> </ul>	- \$1.99

#### Asset Components

•	Contributions for the quarter	\$0.00
٠	Less distributions for the quarter	-\$2.26
٠	Net investment gain for the quarter	<u>\$0.27</u>
٠	Asset change for the quarter	- \$1.99

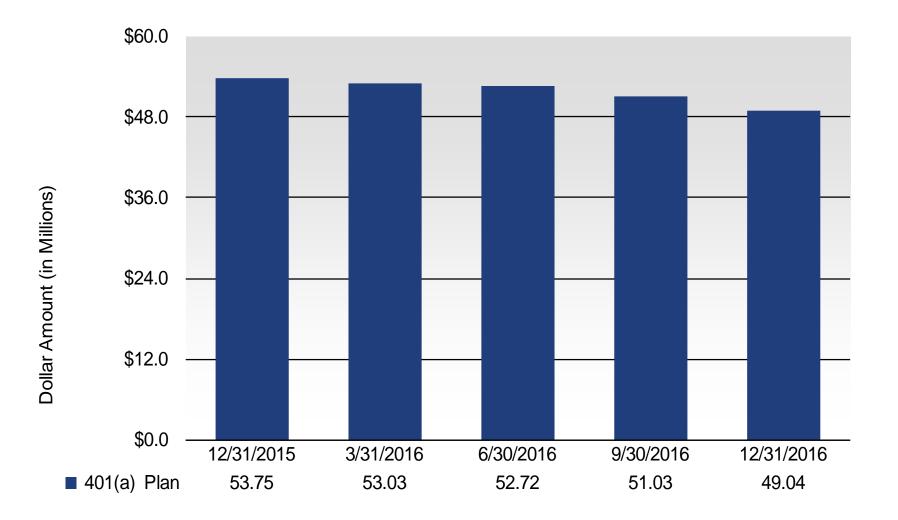
- ♦ Plan assets were at \$49.04 million as of December 31, 2016
- ◆ Plan assets decreased by \$1.99 million (3.9%) from October 1, 2016 to December 31, 2016
- Contributions were \$0.00 million from October 1, 2016 to December 31, 2016
- From October 1, 2016 to December 31, 2016 there were 1,355 participants

### AVERAGE PARTICIPANT BALANCE BY AGE GROUP

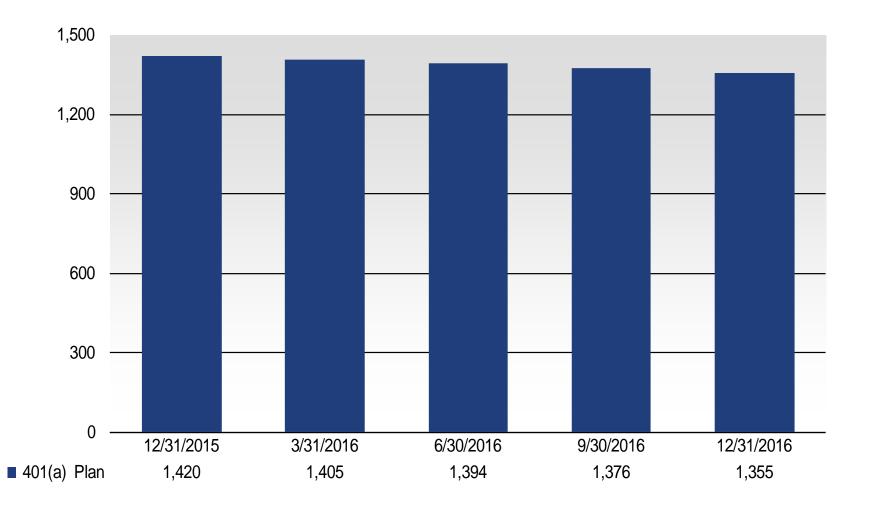


		Participants With		
	Age Group	Balances	Total Balance	Average Balance
	25 and under	0	\$0.00	\$0.00
	26-33	0	\$0.00	\$0.00
	34-40	2	\$38,182.39	\$19,091.20
	41-48	0	\$0.00	\$0.00
	49-55	9	\$36,324.37	\$4,036.04
	56-58	22	\$233,430.83	\$10,610.49
	59-62	90	\$1,284,400.29	\$14,271.11
	63-65	131	\$2,527,399.62	\$19,293.13
	Over 65	1,071	\$44,917,049.40	\$41,939.36
	Unknown Age	0	\$0.00	\$0.00
Summary		1,325	\$49,036,786.90	\$37,008.90

### ASSET GROWTH



### PLAN PARTICIPATION



#### BENEFIT PAYMENT DISTRIBUTION

	7/1/2016	to 9/30/20	16	10/1/2016	016	
	Amount	Pct	Count	Amount	Pct	Count
<u>Full Withdrawals</u>						
Benefit Payment	3,214	0.2%	2	278	0.0%	
Death	367,547	18.6%	7	405,885	17.9%	1
Retirement	385,558	19.5%	11	347,641	15.4%	1
Separation of Service	302,459	15.3%	5	30,216	1.3%	
Total Full Withdrawals:	1,058,779	53.6%	25	784,019	34.6%	20
Partial Withdrawals						
Benefit Payment	0	0.0%	0	7,860	0.3%	
Death	138,564	7.0%	7	65,851	2.9%	
Minimum Distribution	30,333	1.5%	8	13,942	0.6%	
Retirement	36,678	1.9%	6	74,048	3.3%	1
Separation of Service	10,119	0.5%	2	801	0.0%	
Total Partial Withdrawals:	215,694	10.9%	23	162,503	7.2%	2
Periodic Payments						
Beneficiary Payment	92,671	4.7%	33	137,880	6.1%	4
Death	32,506	1.6%	9	32,626	1.4%	1
Minimum Distribution	506,818	25.7%	190	1,062,713	47.0%	40
Retirement	69,172	3.5%	40	83,400	3.7%	4
Total Periodic Payments:	701,166	35.5%	//		58.2%	49
	1,975,639	100.0%	320	2,263,141	100.0%	55

## KEYTALK<sup>®</sup> STATISTICS

	Plan Totals										
	7/1/2016 to	9/30/2016	10/1/2016 to	0 12/31/2016							
Category	Total	Pct	Total	Pct							
Change Passcode	13	100.0%	13	100.0%							
GRAND TOTAL	13	100.0%	13	100.0%							
Avg Unique Callers Per Month	22		21								
Avg Total Calls Per Month	31		33								
Avg Rolled to Customer Service Per Month	23		23								
Pct Transferred to CSR	74.2%		69.7%								

## INTERNET STATISTICS

	Plan Totals							
	7/1/2016 to	9/30/2016	10/1/2016 to	0 12/31/2016				
Category	Total	Pct	Total	Pct				
Account And Certificates Overview	21	15.0%	28	16.3%				
Allocation And Asset Allocation	6	4.3%	5	2.9%				
Disbursement Summary	17	12.1%	39	22.7%				
Address Change	1	0.7%	1	0.6%				
Beneficiaries	2	1.4%	1	0.6%				
Change Passcode	7	5.0%	2	1.2%				
Disbursement Summary	17	12.1%	39	22.7%				
Email Address	9	6.4%	8	4.7%				
Indic Data	3	2.1%	3	1.7%				
Inq Acct Bal	4	2.9%	4	2.3%				
Inq Asset Alloc Comparison	1	0.7%	-	0.0%				
Inq Bal Comparison	2	1.4%	4	2.3%				
Inq Bal History	6	4.3%	3	1.7%				
Inq Bene	8	5.7%	8	4.7%				
Ing Fund Overview	4	2.9%	1	0.6%				
Ing Fund Prospectus	1	0.7%	1	0.6%				
Inq Fund Returns	2	1.4%	1	0.6%				
Inq Per Rate Return	7	5.0%	3	1.7%				
Inq Rates	1	0.7%	1	0.6%				
Ing Tran Hist	5	3.6%	6	3.5%				
Inquire Address	11	7.9%	8	4.7%				
Order Passcode	1	0.7%	1	0.6%				
Registration	4	2.9%	3	1.7%				
Transaction Downloads	-	0.0%	2	1.2%				
GRAND TOTAL	140	100.0%	172	100.0%				
Avg Distinct Visitors Per Month	45		45					
Avg Number of Successful Logins Per Month	105		120					
Average # of Logins per Visitor	2.3		2.7					

#### DISCLOSURES

Core securities, when offered, are offered through GWFS Equities, Inc. and/or other broker dealers.

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For additional fund information, please refer to the Fund Fact Sheet or Prospectus.

				Returns as of Month Ending 12/30/2016					Retur	of Qua	16 Calendar Year Return					
INVESTMENT OPTION	Ticker	Gross/Net Expense Ratio	Inception Date					10 Year/ Since Inception					10 Year/ Since Inception	2016	2015	2014
Fixed																
State of Vermont SDIA Fund	N/A	0.16 / 0.16	09-30-2005	0.18 2.19	2.19	2.35	2.63	3.40	0.55	2.19	2.35	2.63	3.40	2.19	2.35	2.50

These returns and fund operating expenses are expressed as percentages. 3, 5 and 10 Year/Since Inception returns shown are annualized. For 10 Year/Since Inception, if the fund was not in existence for 10 years, returns shown are since inception. If the fund is less than one year old, returns are not annualized.

Funds may impose redemption fees and/or transfer restrictions if assets are held for less than the published holding period. For more information, see the fund's prospectus and/or disclosure documents.

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Expense ratios provided are the Funds' total annual operating expense ratios, gross of any fee waivers or expense reimbursement.



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				Returns as of Month Ending 12/30/2016					Retur	of Qua	6 Calendar Year Return					
INVESTMENT OPTION	Ticker	Gross/Net Expense Ratio	Inception Date					10 Year/ Since Inception					10 Year/ Since Inception	2016	2015	2014
Fixed																
State of Vermont SDIA Fund	N/A	0.16 / 0.16	09-30-2005	0.18 2.19	2.19	2.35	2.63	3.40	0.55	2.19	2.35	2.63	3.40	2.19	2.35	2.50

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